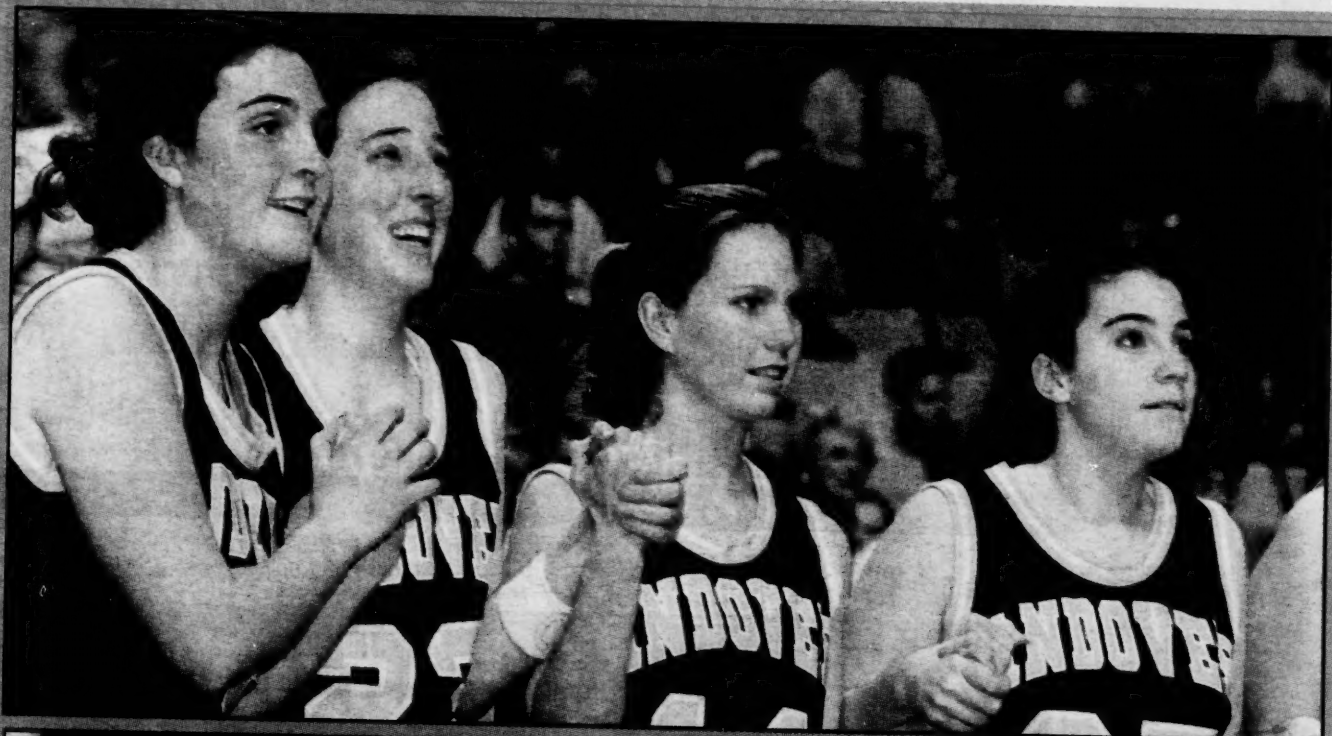


ANDOVER TOWNSMAN

Our 111th Year

Copyright © 1998 Andover Publishing Company



One win away!

Photos by Lisa Adelsberger

All join hands — Andover High basketball players Kristin Sweeney, Julie Viola, Kaitlin Dargan and Jenna Hartwell clasped hands (above) in the waning minutes of the Eastern Mass Finals at the Fleet Center, willing their team to victory over Norwood. At left, Jackie Powers, a fifth-grader at South School, had both the spirit and the colors at last Saturday's Division 1 North finals victory over Methuen, at UMass Boston. Jackie's sister Jennifer then sang the national anthem at Monday night's game. Andover, with some last-minute heroics, took Monday's game in dramatic fashion, 47-41. The team will play Saturday at 5:45 p.m. for the state title at the Worcester Centrum. Story, more photos begin on page 37.

More power to our daughters

By Rebecca Lipchitz

If your daughter used to begin sentences with the phrase "I think," but rapidly reduced her vocabulary to "like, ya know," and "whatever," you're not alone.

But according to Dr. Catherine Steiner-Adair, when your daughter says "I dunno," don't fall for it.

"Don't join with them in their not knowing," she says. Such responses are a symptom of what many girls begin to face around age 11, as they begin to lose the visions and the voices that make them themselves.

"This is really very alarming to us. We see girls shrink, physically and metaphorically, before our eyes," she says.

More than 200 mothers and a few fathers packed Doherty Middle School auditorium last Thursday to hear Steiner-Adair tell them about ways to prevent that alarming prospect — to keep their daughters from shrinking. The presentation, sponsored by Parent to Parent, was titled "Sustaining voice, vision and courage: the challenge of raising healthy girls in the '90s."

A clinical and consulting psychologist, Steiner-Adair is

director of Education, Prevention and Outreach at the Harvard Eating Disorders Center. But she has an Andover connection as well, having taught psychology at Phillips Academy, from 1979-1983, while earning her masters and doctorate in education from the Harvard Graduate School of Education.

Her work focuses on the healthy development of girls and the study of eating disorders through clinical research.

The pattern of development that is unique to girls is a result of the tendency of females to identify themselves through their relationships rather than what they do — not a negative trait in itself, but one that social pressure can take in a negative direction.

"This has enormous ramifications for vulnerability later on," Steiner-Adair says.

The tendency is there from the start. Young boys asked to talk about their identity often name the sports they play. Girls often begin to list their friends and family members.

Girls will answer the way they think you want them to in

(Continued on page 27)

It's Pattullo for chief

By Neil Fater

As a kid growing up in Andover, Brian Pattullo says he never really thought much about becoming a cop, even though his father who spent 37 years on the local force.

Things change.

Next week, the 17-year Andover police veteran will become the town's new police chief, with the responsibility to lead the department into the next century — and potentially into a new building.

If, as expected, selectmen approve his appointment by Town Manager Buzz Stapczynski, Sgt. Pattullo, 39, will replace outgoing Chief James Johnson when Johnson retires March 17. At 39, Pattullo is two years

(Continued on page 29)



Brian Pattullo

Police staff shortage grows

By Neil Fater

The Andover Police Department is understaffed, and the problem is going to get worse before it gets better.

In fact, because the town missed the state deadline to have its Civil Service list certified, it could be months before new officers can be appointed to fill the positions vacated by retirements.

While the present number of vacancies is small, it is already affecting the department in small ways, changing both the police budget — because the town must pay its current officers overtime to fill some shifts — and the way police budget their time.

(Continued on page 30)

INSIDE:

- Hoop helpers: page 2.
- Candidates, candidates: pages 5-7, 28-29, 32-33.
- Sales SWAT teams: page 10.
- Courting a skate park: page 13.
- Retail vs. offices? page 15.
- What's Up: page 18.

NEXT WEEK:

- Section: Close up

Odyssey of the Mind: page 16 / Home delivery: 475-1943

TOWN TALK

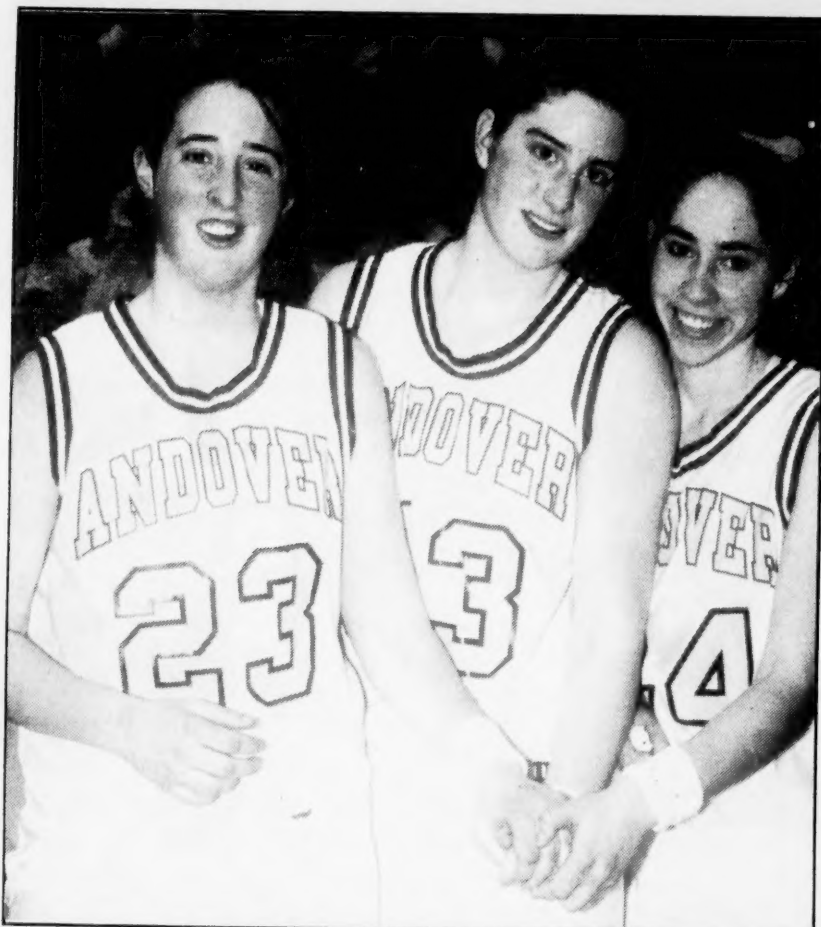


Photo by Lisa Adelsberger

Helping hands — Julie Viola, Janice Coppolino and Laura Orlando at their game Saturday vs. Methuen at UMass Boston, wear their hearts on their wrists. Their wristbands bear the initials of the boy who inspired them to raise money for brain cancer research.

Hoopsters offer helping hand

A boy who once graced the court with energy and skill in the half-times of Amateur Athletic Union girls basketball games sat on the sidelines in a wheelchair at recent games.

The son of a basketball coach, he often attended games where he was not known for sitting still.

He was known for his ever-energetic practice shot stolen at time-outs and before and after games. His energy and love of the game endeared him to Andover High players Laura Orlando, Janice Coppolino and Julie Viola.

The girls first learned the boy had brain cancer in mid-July. He continued to attend games and practice shots.

"This time when he took the court, I did not smile. I just watched in admiration. I'm not exactly sure what I expected to see that day after hearing about his illness," Orlando wrote in a letter about the boy. "I thought he would be different," she says, but he was the same boy they knew and loved.

After six months passed, as he was not able to attend games, he returned, if only on the sidelines.

The first sight of him in such a state was a shock to team members who know him, they say.

"Tears began to well up in my eyes as I reminisced about the

active boy I remembered, and the one I am looking at now. With 10 minutes to tip off, my heart sank to the floor and my feet felt heavy. For the entire game I didn't feel like myself, and no matter how hard I tried I could only think about him," Orlando wrote.

"It really hurt," says Julie Viola, one of three basketball players to take up his cause. At this they felt it was time for them to give back to the community that has always vocally supported girls basketball, Viola says.

In honor of their 11-year-old inspirational friend, the three girls decided to play for a cause — to raise money for brain cancer research.

After state championship games are finished they plan to schedule a fund-raising shootout to help the cause. They plan to make a donation in his name to the Jimmy Fund.

"In doing so we're not hoping to save lives. We're only hoping to make a difference. His courage and his strength are what makes him my hero. He has taught me to appreciate my hopes and reach for my dreams," Orlando says.

In the meantime they sport wristbands bearing his initials.

— Rebecca Lipchitz

(Continued on page 4)

Northmeadow Health and Racquet Club, Inc.

Spring Into Fitness!

- ✿ Aquatics ✿ Basketball ✿ Tennis ✿ Volleyball
- ✿ Racquetball ✿ Aerobics ✿ Cardiovascular
- ✿ Nautilus / Free Weights ✿ Kids Programs

Inquire about our upcoming Summer Programs and Memberships.

Call today for more information (978) 851-3901

20 Carter Street • Tewksbury - Follow Dascomb Road Under Rte. 93, Past Digital, 3rd Right onto Carter St.

Fitness Kickboxing for women

You've tried the rest, now try the BEST!



It's the only workout that combines the music, energy & excitement of aerobics but we add the self-defense and boxing techniques of kicking, blocking & punching.

Call About Our 3 Month Special & Our Student Rate!

Morning & Evening Classes • First Class is FREE!

YANG'S MARTIAL ARTS

3 DUNDEE PARK, 1ST FL. • ANDOVER

For Details Call ... (978) 474-0509

Director/Instructor:
Diana Kiesel, AFAA and NAPMA
(National Association of Professional Martial Artist) Certified

Leaps & Bounds inc. EARLY CHILDHOOD CENTERS INC.

The Active Learning Center For Energetic Learners

Open House!

Wednesday, March 18 from 6:00 - 7:30 P.M.

openings in all classrooms • ages 6 weeks through Kindergarten

On the Andover/Tewksbury Line

From Rte. 38: Take East St. at Tewksbury Center. Follow East St. approximately 2 miles. Left on Carter St. after R.R. tracks.

From 93: Take Exit 42, Dascomb Rd. Proceed towards Tewksbury 1/4 mile and take right onto Carter St. before R.R. tracks.

978-475-7937

20 Carter Street, Tewksbury

NEWS IN BRIEF

AHS construction almost done — really!

The Andover High School construction is nearly complete. But this time, they really mean it.

By the end of next week, contractors say they'll complete finishing touches on the last 10 classrooms awaiting occupancy at the school.

According to Jim Marsh, Chairman of the School Building Committee, loose ends of the AHS construction project should be tied up by March 31.

"We're on the home stretch," Marsh says. "It's complete. We're just taking care of the little things," he says, like securing ceiling tiles and checking smoke detectors.

Assistant Principal Peter Leuke says the 10 classrooms opening up will be occupied by the end of the month, mostly by teachers who are now sharing spaces with other teachers.

"We're ready to close the chapter on construction here," he says, adding that they're looking forward to using the new classroom space, and have already moved into the renovated Dunn Gymnasium, fitness center and media center.

The administration has scheduled a rededication ceremony for the school Sunday, May 3, Leuke says.

— Rebecca Lipchitz

Bach to the future

In an effort to fulfill her promise to become "head teacher" of Andover, Schools Superintendent-elect Dr. Claudia L. Bach says she plans to come to Andover first as a student.

"The first order of business will truly be to form a good solid working relationship with the board and extend that out to the community," she said in a brief phone interview with the Towns-



Claudia Bach

man Monday.

Her efforts would include gathering information, good news and bad, from all parts of the school community and the community at large, she says.

She expects to officially report to work July 1, she says.

— Rebecca Lipchitz

Help town improve recycling programs

The town is seeking interested citizens to join the Andover Recycling Committee, established Feb. 9 through a unanimous vote of the board of selectmen.

On the recommendation of CARE (Concerned Andover Residents for the Environment), the committee was established to provide insight and direction in the planning and implementation of a town recycle program that complies with the Massachusetts Solid Waste Master Plan Update of December 1997. In an advisory capacity to the town manager, the seven-member committee will seek to represent affected residents, businesses, and organizations. A staff member from the Andover Department of Public Works will be part of this group.

This is an opportunity to work on the health and environmental well-being of Andover. Andover residents interested in joining the recycling committee should pick up a "Talent Bank Form" from the town manager's office.

Sweet sellers

Area Girl Scouts will hold direct sales of Girl Scout cookies at CVS in Andover March 21 and April 4 from noon to 5 p.m. and at Old Town Hall March 21 from 9 a.m. to noon.

Varieties include Thin Mints, coconut and chocolate-covered Caramel deLites, Peanut Butter Patties covered in chocolate, Peanut Butter Sandwich made with oatmeal, Shortbread, Five World Cinnamons with Sugar, reduced fat Lemon Pastry Cremes and Iced Ginger Daisies.

The annual sale is a program activity that gives girls the opportunity to learn

goal-setting, leadership, responsibility and working as a team. The self-confidence and skills gained help girls make decisions about troop and group activities and how their portion of the revenue is spent, and prepares them for their futures.

In addition to supporting troop and group activities, proceeds subsidize contemporary program for girls, training and support for thousands of volunteers, and maintenance of Girl Scout properties.

Towering exemptions

Planners concerned that local governments' power to regulate the placement of telecommunications towers could be overridden by the state are holding a workshop next week.

The Merrimack Valley Planning Commission is scheduled to meet at 7 p.m. Wednesday, March 18 in Newbury Town Hall to discuss state laws and related local bylaws surrounding the issues.

Scheduled speakers include Senator Bruce Tarr (R-Gloucester) and Gay Wells of the Cape Cod Commission who specializes on the telecommunication towers issue. Both will argue for local governments to maintain authority over such towers, and explain the status of state regulations about the issue.

According to the MMVPC, a ruling by the state Department of Telecommunications and Energy (DTE) early this year weakened local powers to regulate telecommunication towers by allowing tower providers to apply directly to the state for exemptions from local zoning requirements on a case by case basis. The DTE still recommends local approval before the matter is taken to the state.

— Rebecca Lipchitz

For the record

In a story about the Andover High School honor roll ("Are we babying our students?" *Townsman*, Feb. 26), it was incorrectly reported that sophomore Erik Green did not make the honor roll this year.

Quote, unquote . . .

"It is a radical act for a woman to accept her body as it is."

Dr. Catherine Steiner-Adair, speaking to parents last week at Doherty Middle School about raising healthy, confident daughters.

"I believe everyone within the organization should have input into the daily operations ... (but) that doesn't mean 65 people are going to be polled before a decision is made."

Andover police chief-elect Brian Pattullo, commenting on his management style.

Index

Business.....	10
Classified / Real Estate	46
Editorials.....	8
Entertainment	21-23
Letters	9
News Calendar	26
Obituaries.....	24
Police Log	34
Property Transfers.....	47
Schools.....	16-20
School Menus	19
Senior Citizens	14
Sports.....	37-41
TownTalk	2
What's Up.....	18, 42

Jordan J. Burgess FINANCIAL ADVISOR



INVESTMENT MANAGEMENT
IRA & 401K INVESTMENT REVIEW
FINANCIAL PLANNING
RETIREMENT PLANNING
COLLEGE PLANNING
ESTATE PLANNING

15 Railroad Street / Andover, MA 01810

(978) 475-6992

Political Advertisement

Vote Norma VILLARREAL

ANDOVER

HOUSING AUTHORITY

Paid for by the committee to re-elect Norma Villarreal
349 So. Main St., Andover, MA 01810

ANDOVER
EQUITY
ASSOCIATES
INVESTMENT COUNSEL

Headquarters now under construction at:

38 ESSEX STREET
ANDOVER, MA 01810

978 474-4747 • FAX 978 749-9744



Lowest Prices on Name
Brand Rugs & Carpet

Call for our catalog
We ship anywhere in the U.S.A.
1-800-733-4784

THE SASSY RAPIDS
creative clothing & gifts

STORE CLOSING
50% Off
EVERYTHING
Please redeem all Gift Certificates & Store Credits

10 Post Office Avenue • Tues. - Fri. 11-5, Sat. 10-5 • 474-9084

PEEK
Robert L. Peek
Chartered Financial Consultant

Securities offered through
Commonwealth Equity Services, Inc.
Member NASD, SIPC, Boston Stock Exch

PARK STREET VILLAGE 623-8060

REAL ESTATE / LAND USE
ESTATE PLANNING
MORTGAGE REFINANCING

LAW OFFICES
PETER J. CARUSO
"Your Family Lawyer"
475-2200

Since 1967
Andover
HOUSE of CARPETS
...your family's satisfaction is our family's guarantee... Since 1967

PERGO
The Revolutionary
Floor from Sweden!
— Now on Display! —
Shawsheen Plaza • 475-2911

Comfort Furniture
Showroom

Why Pay More?
COMPARE our DISCOUNTS on The Very BEST NAMES in
LIVING ROOMS • DINING ROOMS • BEDROOMS.
Minutes from Rte. 3 & 495; Thorneike St. Exit off Lowell Connector
We're Worth the Drive!!
453-5651

TOWN TALK

(Continued from page 2)

Law school team wins a trial run

A student team from the Massachusetts School of Law in Andover has won the Northeast Regional law school trial competition sponsored by the Association of Trial Lawyers of America.

The winning team included Dan Debruyckere, August Gangi, Michael Bellanti and Kenneth Byrd. The students were instructed by Professor Anthony Copani, also a Merrimack Valley attorney specializing in family law and litigation.

The winners practiced against a second MSL team that included Barbara Cranna, Tom Pyne, Jim Klotz and Tom Day.

The two days of competition involved five trials.

The victory was especially sweet, since MSL is not an American Bar Association (ABA) school, and defeated seven ABA schools — including Boston University Law School and Suffolk University Law School — for the title.

The local team now advances to the national finals, to be held March 26 in Washington, D.C. A reception will follow at the U.S. Supreme Court. Teams from six different regions will compete.

A little help removing the writer's block

Tony Marquis has traveled a long road learning how to get his writing published. Now he wants to provide other writers with a short cut.

"If there's any way that I can help a writer — and I don't consider myself a really experienced writer, but I know where all the little cracks are — then I'd be more than willing to help," he says.

Marquis, of Boston Road, has been writing

for his own pleasure since the 1950s. He's had some luck getting poetry published in anthologies such as *By the Light of the Moon* and *Dream International Quarterly* and says he won an International Poet of Merit Award in 1995. For a few years he also published a gardening column in a Methuen newspaper.

He began sharing his writing while working as a landscaper in the 1950s. A benevolent Marquis de sod, he created a newsletter filled with lawn and garden tips for his customers.

As time went on he added crossword puzzles, quizzes and book reviews to his newsletter. Today he still sends the newsletter to some of his favorite people, he says.

"I think I do this thing unselfishly because I know there are other people who feel the way I do," he says. "I figure there are other people like me, and maybe there's some part of my expertise they can use."

Now Marquis wants to share with other writers what he's learned about get-

ting published. He believes he can help newcomers to the business who feel like he does about writing.

"There are certain avenues a new writer can take, and you don't have to go into a book like this," he says indicating the thick *Writer's Market*, "because it will take you 10 years to figure it all out."

Marquis advises people to find a group of writers they can work with, and he wants to start a group of his own to read and review one another's work.

He's a man who often accomplishes what he sets his mind to. Although he didn't start running until he was 42 years old, he's completed a few marathons and won several smaller races. He has quite a few trophies to show for his efforts.

"When I get going," he says, "get the hell out of my way."

Those who want to contact Marquis about writing and getting published can drop him a line at 24 Boston Road, Andover.

— Neil Fater

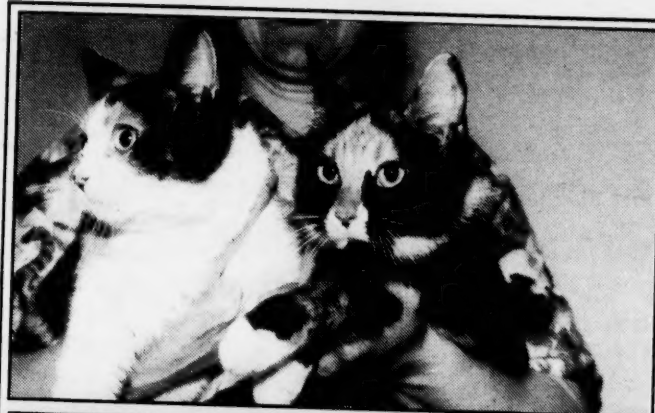


Photo by Lisa Adelsberger

Best friends — The Andover Animal Hospital has two cats, Misha and Ginger (top), female Calicos aged about eight months, who need a new home. Both are spayed, friendly, and need to be kept together. Above is an adult, female beagle found Feb. 25 on West Street, Wilmington, that needs its owner or a new one.

ANDOVER TOWNSMAN

Established 1887

U.S.P.S. (025-440)

Published every Thursday by the Andover Publishing Company
33 Chestnut St., P.O. Box 1986, Andover, Massachusetts 01810
Phone: 978-475-1943 • Ad Fax: 978-475-5731 • News Fax: 978-470-2819

Periodical Postage Paid at Andover, Mass. and Additional Mailing Office
1 Year Subscription Intown - \$40 Per Year / 2 Years - \$65
1 Year Outside Greater Lawrence Area - \$45 Per Year / 2 Years - \$75
College Subscriptions - \$30 College Year

Publisher
Irving E. Rogers, III

Production & Marketing Coordinator
Jessica Price

Editor
Taylor Armerding

Production Team
Annette Bernier
Helen Rubenstein
Judy Sirois
June Walsh
Christine Wilt

General Manager
Michael A. Masessa, Jr.

Assistant Editor
Jack Grady

Circulation Manager
Leslie Wilkinson

Reporters
Neil S. Fater
Rick Harrison
Rebecca Lipchitz

Office Manager
Rita M. Stoessel

Photographer
Lisa Adelsberger

Receptionist/Circulation
Mary Ann Appert

Account Executives
Pauline Fontaine
Carol Glidden
Cynthia Ross

Receptionist/Classified Ads
Rachelle Morn

Office Support
Karen Isabelle

E-mail addresses:

Taylor Armerding: tarmerding@andovertownsmen.com
Jack Grady: jgrady@andovertownsmen.com
Neil Fater: nfater@andovertownsmen.com
Rebecca Lipchitz: rlipchitz@andovertownsmen.com
Display Advertising: adsales@andovertownsmen.com
Classified Advertising: classads@andovertownsmen.com

COPY DEADLINE:

Advertising copy must be in the TOWNSMAN office by 5 p.m. on Monday. Camera-ready advertising copy 12 p.m. on Tuesday, week of publication. No cancellations honored after the above deadlines.

POSTMASTER:

Send address changes to: Andover Townsman, 33 Chestnut St., Andover, MA 01810.

Largest Selection!

- Plumbing Fixtures
- Vanities
- Medicine Cabinets
- Mirrors
- Bathroom Lights
- Whirlpool Tubs
- Corian, Swanstone, & Marble Tops
- Bathroom Accessories

Installation Available

We have what you need

Bathrooms, Etc.
Designer Bathroom & Kitchen Showroom
Rte. 28, 545 Main Street Reading, MA (781) 944-5600
Mon. thru Sat.: 10 a.m. - 5 p.m.; Thurs. Evenings: 10 a.m. - 8 p.m.

Everyone's Favorite Realtor...

"Elke approached each stumbling block with tenacity and determination."

Sharlene, Danville NH

"Commitment is what turns a promise into a reality."



ELKE KAPPELER
CRP, CRS, GRI



(978) 725-5360 Preferred

ANDOVER LIQUORS

FINE WINES • BEERS
The Vineyard
GOURMET FOODS • BAKERY

Two great stores, same great wines and beers.

HARP LAGER
\$10⁹⁹ 12 pk. Bottles

KILLIAN'S IRISH RED
\$9⁹⁹ 12 pk. Bottles

BELHAVEN ST. ANDREWS
\$5⁹⁹ 6 pk. Bottles

HACKLER POITIN
\$13⁹⁹ 750 ML.

ANDOVER LIQUORS
Shawsheen Plaza, Andover • (978) 470-0500
Mon.-Sat. 9 a.m. to 9 p.m.; Sun. 12-6 p.m.

THE VINEYARD
Crossroads Plaza, No. Andover • (978) 688-5005
Beer & Wine: Mon.-Sat. 8 a.m. to 9 p.m.; Sun. 12-6 p.m.

www.andlqr.com

Meet your School Committee candidates

The *Townsmen* asked candidates for School Committee in the March 24 election about two major issues facing the system: space needs and high-school scheduling. Their responses are below. Candidate responses to a question from the League of Women Voters begin on page 28.

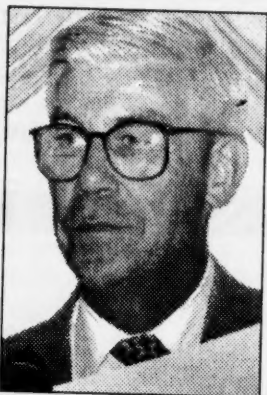
Dick Collins

How should the School Committee approach space needs issues?

We have to respond to these needs. We cannot duck them. We have to respond in a temporary way right now obviously, and then make a long-term decision on how we're going to deal with it. Every school in town except the high school is crowded. We've got to make a stopgap program now and long range plan for two to three years from now.

Do you support construction of a 5-8 middle school? Why or why not?

Frankly, the town is in a very awkward position. A concerned and well-intentioned citizens' group is challenging the town's figures. Before we make a



117 Lovejoy Road
Retired, former
Andover teacher
and football coach.

decision that the best way to go is a 5-8 middle school or to put additions and renovations on probably every school, we have to know exactly what the costs and plans are for both.

It makes no sense for Town Meeting to make a decision on competing statistics. This has to be resolved. What is it going to cost? My position now is, I want to know exactly what the costs are going to be and have everyone agree and what the alternative costs would be and what disruption would take place.

To me, there's not enough information out there.

To what degree should the School Committee influence the high school schedule?

Not at all, unless they seek some advice. It's not a School Committee matter, and quite frankly I don't even see this as a controversy. Blending the two together makes a lot of sense. Students don't want to go through what they went through before, so if there's one thing I support, it's that. I think we're on the right track and I have faith in our teachers, principal and student body.

Vote, for me because — I have spent my whole life in the Andover system. I'm dedicated to the system and dedicated to the community, particularly

the youth of Andover and I think I can serve them well on the School Committee.

Joan Cohen

How should the School Committee approach space needs issues?

By identifying short- and long-term space needs and a time line for meeting them in context of School Committee policies, reliable data, and community input. School Committee members must lead a process that includes identifying space needs concerns, hosting forums for open dialogue, and communicating clearly and openly with all members of the community throughout the process.

Do you support construction of a 5-8 middle school? Why or why not?

We need to move forward toward resolving the current overcrowding — a situation that must be corrected immediately — and continue to move toward providing for future space needs. The



27 Vine St.
Training and Education Management,
co-chair of Andover
High School Council.

Space Needs Advisory Group and our school administration have made herculean efforts to analyze the problem, yet a number of concerns have arisen that must be addressed to the community's satisfaction: site selection, ecological impact, a total cost estimate with tax impact, the validity of projected enrollments, the choice of a 5-8 configuration, and the potential effect of the proposed Charter School. The various factions that have concerns must be brought together immediately to address them in open dialogue and reconcile a plan that can be successfully addressed at town meeting in April.

To what degree should the School Committee influence the high school schedule?

The high school schedule should be determined by the high school providing that it is consistent with the priorities and goals communicated by the School Committee. The committee's role with respect to the high school — or any school — is much like that of a board of directors. Under the Education Reform Act of 1993, buildings are site-managed by the staff at that school according to policies set by the School Committee. Like any responsible board of directors the committee has a mandate to ensure that its management team is in fact implementing its policies. In our immediate circumstances, the School Committee has a responsibility to be particularly supportive in its

(Continued on page 6)

GET OUT!

Get outside and take a look at your trees. Now is a great time to do tree work because the ground is frozen and damage to lawns is minimal. Also, prices are down in the winter 10%.



John Nardoza, President
Terry Retelle, Tom Bajek, Brian Fisher
Mass. Certified Arborists #1772, #1879, #1954

Judy Matulsky - Office Manager
Available Monday - Friday 8:30-2:30
For Polite, Professional Service Call -

The Natural Tree Company, Inc.

475-5411 • Andover
Fully Insured - Free Estimates



Springtime Photographs
with live Chicks and Bunnies



Cindy's Studio

will be offering their traditional Easter special for children of all ages. Have your children photographed with all the animals. Come in your Easter best or casual.

Everybody has fun!
Make your appointment
TODAY!

March 20th, 21st & 22nd

9 a.m. - 5 p.m.

(978) 475-5151 • Andover

1 DAY ONLY!

LLADRÓ EVENT

Saturday, March 14th

JOIN US FOR A LLADRÓ CELEBRATION

featuring *"It Wasn't Me!"*
AN EXCLUSIVE FIGURINE

Available Only On March 14, 1998 1 pm - 4 pm

Please join us for a very special Lladró event.

On this day only, members can instantly redeem "It Wasn't Me!", the 1998 Lladró Society Members-Only Figurine and second in a series of three. "Pocket Full of Wishes," the first in this series, can also be instantly redeemed by those who are eligible. Complimentary bases featuring a special plaque will be given as a gift to those who redeem.

This a wonderful opportunity to view our exciting new Spring Collection, including "Heaven and Earth," the 1998 Lladró Society Limited Edition Figurine.

Be sure to bring your Lladró Society membership card and/or redemption certificate. If you are not yet a member, we welcome you to join the Society and take advantage of our one-day instant redemption and gift.

This Is The Only Show In The Area This Spring.



It Wasn't Me!,
\$295,
#01007672, 4" x 5"



DIAMOND JEWELERS

Expert Gemologists, Jewelers and Appraisers Since 1952

THE MALL • ROCKINGHAM PARK • SALEM, NH (603) 894-1472



LOWER LEVEL
Outside JC Penney,
Next to elevator

oversight of a new superintendent. **Vote for me because** — I will balance the School Committee with an informed voice of a parent, urge my colleagues toward policies that embrace excellence, and ensure open, two-way communication with all stakeholders.

Tina Girdwood

How should the School Committee approach space needs issues?

Under the direction of the superintendent and the central administration. Long-term space needs should be addressed first, so that a time line is

established and a solution identified that is reasonable educationally and financially. Then short term space needs issues can be identified at each building with cost estimates developed, discussion with each school community, and public



15 Tucker Road
Incumbent, School Committee chair.

discussion with the School Committee and community at large. The Superintendent and his team of administrators working with town administrators should consider the options and present recommendations to the School Committee for their approval.

Do you support construction of a 5-8 middle school? Why or why not?

I support the construction of a 5-8 middle school because it is the best solution. I think the educational reconfiguration can work in Andover because I have confidence in our professional, caring administrators and teachers that they will develop a 5-8 program that will be

appropriate for each age group. They have a history of adjusting the educational programs in Andover to meet the needs of Andover children. (Example: the new elementary Language Arts curriculum, and the change from the junior high model to the middle-school concept.) Our professional staff, with support from administrators, parents, and the community, will have sufficient time to plan ahead for this transition so that they and our children will enter this new configuration with confidence. I also think the space need in our schools is real. We will not have additional space for additional classes in the future. The planned 5-8 middle school solution solves

DYSON
PIANO-KEYBOARD
SALES
Rte. 110, Dracut, Mass.
453-3824
or
603-437-1728

THE REAL ESTATE CORNER



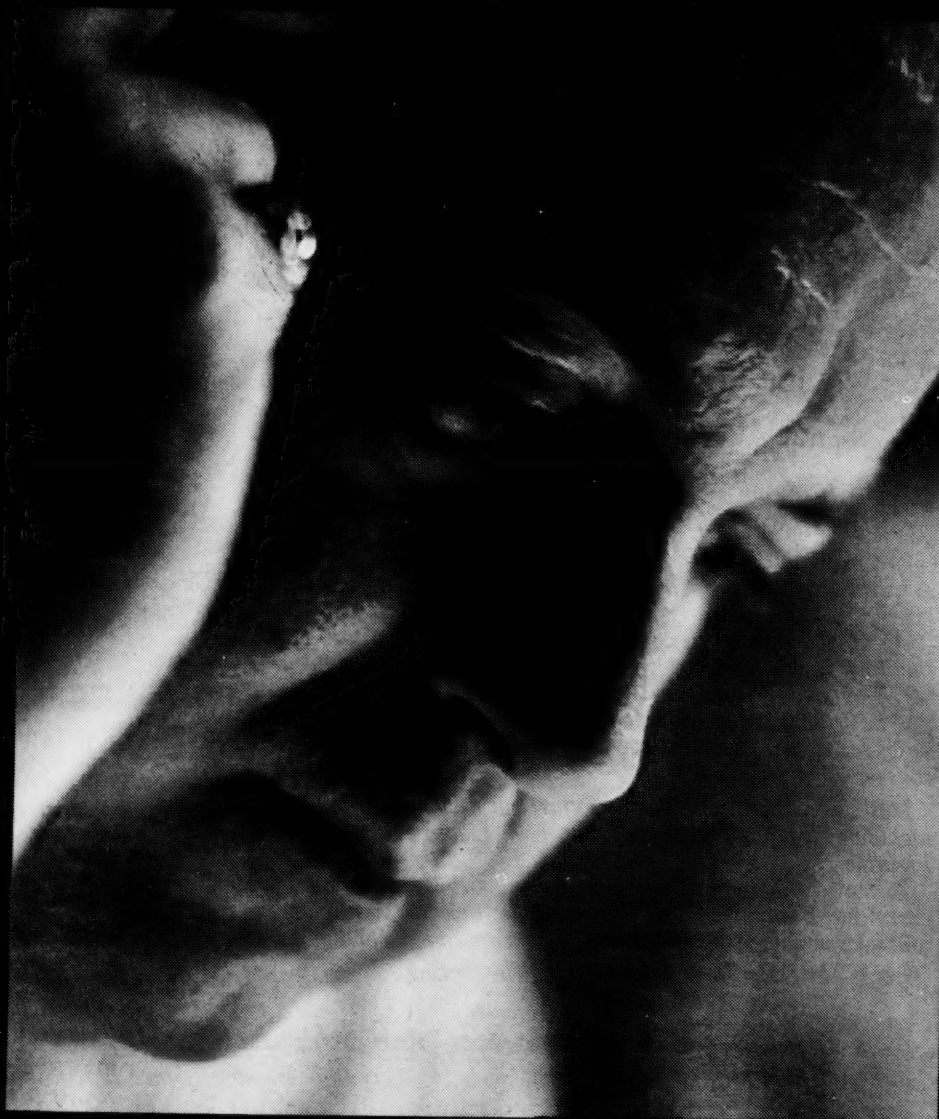
with Pamela Lebowitz INVESTING IN YOUR NEIGHBORHOOD

Some neighborhoods have the reputation of being terrific places to live, and the difference is often the investment that people make in their community. These neighborhoods embody community spirit that reflects the pride of the people who live there. In addition to the financial investment the residents have in their property, they also invest their time by participating in local affairs.

How can you become active in your community? You can participate in your neighborhood association by volunteering to serve on committees, and you can keep abreast of issues that could impact your area by testifying at hearings or writing letters to local government officials. There may be ways that you can help your neighbors if they are having a hard time with a serious illness or job loss. If your children are grown, you can make a tremendous difference by doing volunteer work in after-school tutoring programs. When some people begin to get involved in making a difference in their neighborhood others soon follow.

For solid advice on buying or selling real estate, consult me at **Prudential Howe and Doherty, Realtors**. Call me at **475-5100 x265** or stop by my office at 12 Bartlet Street. **Pam Lebowitz has been a real estate professional for over 9 years.**

YOU HAVE
prostate cancer. Now, you
have a CHOICE.



It's called radioactive seed implant therapy. And Holy Family Hospital is one of the few hospitals in New England to offer this latest breakthrough in prostate cancer treatment. No radical surgery nor prolonged external radiation is required. And normal activities are resumed within 48 hours—usually while retaining complete urinary and sexual functions, and with few or no long-term side effects. For many men, it's a more effective, more comfortable choice than prostate removal or prolonged external radiation. For more information on prostate seed implant therapy, contact Holy Family Hospital at (978) 688-1861.



**Holy Family Hospital
and Medical Center**

70 East Street, Methuen, MA 01844-4597
(978) 687-0151
www.holyfamilyhosp.org

Caritas Christi Health Care System

the space need at the elementary and the middle school levels. Aside from being educationally sound, it is a practical solution that avoids construction in and around existing schools. (We know what that is like.) Our existing middle schools can be converted to the 5-8 configuration with minimal cost, and this will give them back necessary space for their programs. Our elementary schools also will gain back needed space so that their programs can be run in appropriate spaces.

To what degree should the School Committee influence the high school schedule?

It should support site-based management and should work to establish goals and objectives that will support improvements in teaching and learning. The School Committee should not micro-manage the school department or the individual school buildings. Also, the

committee should support innovation when it is recommended by our teachers and administrators. Our building principals are our educational leaders, and they have a responsibility to implement the educational programs that will maximize success for all our students. To best meet the needs of students and teachers, the superintendent recommended to the School Committee that block scheduling be implemented at the high school. This was based on the recommendation of the high school principal. The committee approved the recommendation. Then the committee had a responsibility to negotiate the impact of that decision with the teachers union. The contract was agreed to by both parties in June, 1997. That document allows the high school to proceed.

Vote for me because — I will continue to work toward excellence in our schools.

Election information ...

The annual town election will be held Tuesday, March 24. All precincts will vote at the field house at Andover High School on Shawsheen Road from 8 a.m. to 8 p.m. The polling place will not open until 8 a.m., according to Town Clerk Randy Hanson.

Parking will be available for voters in the new lot behind the new field house. Handicap parking will also be available at that site.

Elective offices on the ballot are:

- Moderator — one seat for one year.
- Selectman — two seats for three years.
- School Committee — two seats for three years.
- Andover Housing Authority — one seat for five years.

• Trustee of Punchard Free School — one seat for two years (to fill a vacancy).

A voter shuttle bus will run from the Senior Citizen Center to the High School. There will be an added stop on Railroad Street.

Those out of town on election day may vote by absentee ballot. Call the town clerk's office for details.


The Andover Senior Center will host a candidates' forum tomorrow, Friday, at 9:30 a.m. at the center. Candidates for contested seats (selectmen, School Committee, Housing Authority, moderator) will participate. Martha Larson from the League of Women Voters will be the forum moderator. The community is invited.

James C. Emmert

PRIME CUT LANDSCAPING

and
PROPERTY MAINTENANCE

Day 691-5412 • Night 689-7922
Beeper 924-2738




Ann S. Bor
M.A., N.C.C., L.M.H.C.
Psychotherapy - Counseling

Adolescents • Families
Individuals • Couples • Groups

21 Central Street, Andover, MA
978-687-9264 ~ MA License #3976

INCOME TAX HELP



If you are one of the people who enjoy doing their own INCOME TAXES, we say "have fun." However, if your idea of having "fun" is something different than fighting with tax forms, give us a call, we can help. **FEDERAL & STATE TAX PREPARATION IS OUR BUSINESS.** Besides, the way the IRS hands out **PENALTIES**, is it worth the gamble? To have "no fun" and possibly be penalized?

Charles K. Erban II Call Now **475-1812**

ANDOVER FINANCIAL ADVISORS

College Landscaping

MAINTENANCE CONTRACTORS



SMALL ENOUGH
TO KNOW YOU
LARGE ENOUGH
TO SERVICE YOU.

978-475-8682

FULLY INSURED • FREE ESTIMATES

Save more green during March

Sale ends March 22, 1998



Jack Daniels No. 7 Black ...\$22.99 1.75 L Compare at \$28.29	Beefeater\$20.99 1.75 L Compare at \$28.29
J & B Rare\$24.99 1.75 L Compare at \$31.29	Stolichnaya\$19.99 1.75 L Compare at \$25.59
John Jameson Irish Whisky\$13.99 750 mL Compare at \$15.79	Bacardi Light Rum\$14.99 1.75 L Compare at \$17.99
Old Bushmills Irish Whisky\$13.99 750 mL Compare at \$16.59	Bacardi Gold Rum\$14.99 1.75 L Compare at \$15.99
Jameson 1780\$21.99 750 mL Compare at \$23.59	Kahlua\$27.99 1.75 L Compare at \$32.99
John Power Irish Whisky ...\$10.99 750 mL Compare at \$12.29	Baileys Irish Creme\$14.59 750 mL Compare at \$18.29
Kilbeggan Irish Whiskey\$9.99 750 mL Compare at \$10.99	Amaretto Disaronno\$13.99 750 mL Compare at \$16.99
Tyrconnell Irish Whisky ...\$17.99 750 mL Compare at \$18.99	Carolans Irish Creme\$9.99 750 mL Compare at \$10.99

Visit our web site at www.state.nh.us/liquor
Many Liquor Outlet Stores are open on Sundays, and all accept VISA, MasterCard, Discover, and American Express. For the latest sale information, call 800-543-4664 toll-free. Sale applies to in-stock items only while supplies last. Some items not available in all stores.

NEW HAMPSHIRE STATE LIQUOR & WINE OUTLET STORES



Townsmen EDITORIALS

Winner, New England Press Association's Editorial Page Awards 1993, 1995 • Horace Greeley Award for Community Service

Support the new chief

Congratulations to the town's new Police Chief-elect, Brian Pattullo (it won't be official until selectmen vote next week to confirm him), who came out on top of a vigorous and at times divisive competition to succeed retiring Chief James Johnson.

Congratulations also to the others who put their applications in, knowing the public scrutiny that comes with such a move, and that there was no guarantee of success.

It is a time for Pattullo to celebrate, for reaching the top of the department in a remarkably short time — before even hitting the big four-oh.

The police union should celebrate, since the candidate they endorsed for the job is now their leader.

Town officials can take credit for a selection process that just about everybody involved agrees was thorough, demanding and fair.

But after the celebration, it is time to get down to some very serious business.

Pattullo surely knows better than anybody that he is taking command of a department that has been torn by deep divisions. Bringing back some genuine unity has to be a top priority.

As reported in this edition, he will also be dealing with staff shortages that could get worse with retirements.

He also has to know that he will be expected, both in and out of the department, to be, shall we say, more "visible" than has been the case at the top in the recent past.

The rest of the officers also bear some responsibility in this area. They should follow the lead of Det. Sgt. Kevin Winters and Sgt. Thomas Siopes, the other candidates for chief, whose classy response to Pattullo's appointment was to urge everybody to get behind and support him.

They're right. It's fine for the campaign to be a bit rough. It's OK for contenders to emerge with a few bruises. That's politics, and it would be silly to deny that a measure of politics goes into an appointment like this.

But the campaign is over. The decision is made. The chief needs the help of every member of the department to make it the best it can be.

Chief Pattullo deserves that help.

Take the right way, not the easy way

Editor, *Townsmen*:

In response to Frank McCarthy et al ("Teachers seek support for current schedule," *Townsmen*, Feb. 26), I was disappointed to learn about the controversy over the next year school schedule.

My daughter will be entering AHS next year, and the quality of her education is very important to us. In the letter, a large group of teachers asked for support of a so-called "semesterized block schedule," where certain academic subjects are taught during one term, while the others are omitted and resumed only the next term in the alternating manner.

I cannot support this idea. I do not see how one can succeed in mathematics, for instance, having up to seven month lasting interruptions in the learning process. Working in the field of engineering and research, I have been using mathematics and physics on a daily basis for more than 15 years, but even with this kind of training, I would start losing my skills after half-year periods of total disengagement.

What can we expect from the high school students just beginning to learn the basics? How can they build up solid knowledge of the subjects without consistent and continued thinking, drilling, and the doing of classwork and homework? I am positive that this "semesterized" disruptive schedule will be absolutely devastating for our children's education. Moreover, it will put them at a great disadvantage and jeopardize their performance at the national tests such as the SATs. (Imagine taking the SATs after seven months of no math.) Foreign language is another good example. Any interruption here means unlearning and going back to square one.

The stance taken by the AHS faculty is very disturbing and causes great concerns. In their letter, the teachers alluded to some kind of pedagogical research supporting their belief in this type of schedule.

I disagree. No research would convince me that disruption of continuity of learning may bring any benefit to the students. It simply contradicts the basic mechanisms of how we learn as humans, and the entire history of human education. If you do not use it you lose it — as plainly as it sounds, we know it is true.

It seems to me that hiding behind the pretext of some nebulous school scheduling research, these teachers are pursuing personal agendas — indeed, with this schedule, all of a sudden they have

LETTERS

In keeping with longstanding *Townsmen* policy, this is the last week candidate endorsement letters will run.

to deal with only half of student head count at a time. So it is much easier. Well, as a parent and a taxpayer I do not want the easy way — neither for teachers nor for students. I want the right way.

I know that I am not alone in my opinion. A number of our friends who have children going to AHS are very unhappy with the current situation. By the way, their kids are just fine (like John Russo who wrote in support of the "semester blocks" in the same issue), but I would not be surprised if they were even happier left with only Physical Ed for a year or so.

It is quite illustrative that John gives the fact of increased honor roll as a proof of the schedule working just fine. To me if it proves anything at all it would be just the opposite: the school program is too easy and inadequate. At any rate, this new honor roll jump just added to the process of further devaluation of the honor roll concept (so eloquently described in the Rebecca Lipchitz's article in the same issue ["Are we babying our students?" *Townsmen*, Feb. 26]) already devalued to the point of ridiculous meaninglessness and all-inclusiveness.

I would like to express my full support of AHS principal Ellen Parker in her decision to return the schedule back to normal. I assume it takes a lot of courage and integrity to oppose the bulk of the faculty, but who said that the populist decisions are always right decisions?

With a great regret I learned from the same paper that she was looking for a job elsewhere. Ms. Parker, you are not alone in your beliefs. I hope the professional attitude of educators and the common sense of the parents who care about their children's education will prevail.

Yuri Kazakevich
26 Farrwood Drive

Please write to Keith Gould

Editor, *Townsmen*:

For more than 30 years Keith Gould was involved in the music department of the Andover school system in both the junior high programs and the high school and was always there for his kids. You could always go to him with a problem and he would try to work it out with you. The problem now is with Keith, he is in the hospital in Florida

with a brain tumor and the outlook is uncertain.

We're asking that you send him cards and letters of encouragement, and please tell your children who had Keith as a teacher, to send him a card or letter of support. Thank you, and Keith's family thanks you. Please send your cards and letters to: Keith Gould, 348 Woodvale Drive, Venice, Fla. 34293.

Bruce Taylor
Marland Street

Vote for Hess

Editor, *Townsmen*:

Daily I count my blessings. I believe I am fortunate to live in a corner of America that still has town meetings, and people who are willing to put countless hours into making our community a better place in which to live and to raise children. It is a blessing that at times gets taken for granted.

John Hess does not take this blessing for granted. I have known him since he moved into town 24 years ago, having served together as volunteers for A Better Chance, and Greater Lawrence Habitat for Humanity. His children have been our yard maintenance people, and we have entrusted our grandchildren to their care. They have been raised by dedicated parents who care tremendously about youth, family, and community.

The children are great because their parents have set an examples of excellence for them, helping to make this community a better place to live. John's community work has been broad-based, active, and committed. He has served one year as a fine selectman and now seeks a three-year term. He is a careful listener, an independent thinker, and has unquestionable integrity.

Let's not let him down; remember to vote on March 24.

Margot Bixby
Abbot Street

Vote for Fraize

Editor, *Townsmen*:

This letter is to ask the people of Andover to vote for Denise Fraize for Andover Housing Authority Commissioner.

Denise and her family live in public housing. She has been asked and encouraged to run for this office by her friends and neighbors in public housing. They have asked her to be a candidate because they have seen her commitment to the children, the families and the elderly who live in Memorial Circle.

Denise talks to tenants one-on-one every day because she lives there. The tenants wish to have a tenant represen-

LETTERS

tative on the board.

While the current Housing Authority commissioner is an upstanding person, she does not live in public housing. Having a tenant on the board is important to the people most directly involved. Please vote for Denise Fraize on March 24.

Carole Chanler
40 Gray Road

Vote for Girdwood

Editor, *Townsmen*:

The voters of Andover should reelect Tina Girdwood to the School Committee. As chairperson during this last term, she demonstrated that she has a thorough understanding of the issues facing the Andover school system, empathy for all those involved in trying to address those issues, and a genuine concern for the students. As a leader, she has exhibited both skill and grace under pressure. Her thoughtful, passionate commitment to the future of Andover's children and young adults is not something that we, the voters, can afford to lose.

All of us who were involved in the recently-completed selection process for the new superintendent had the opportunity to see Tina's brand of leadership and dedication at very close range. It was a study in how to engage representatives from the entire community in a search for someone who could deal with today's challenges and tomorrow's possibilities. Since everyone had a slightly different view of just who might be best qualified to be superintendent, an open process was difficult to execute. Tina did a great job. I am sure she will do an equally great job of addressing the school system's other challenges and opportunities.

The *Townsmen* has always urged everyone to vote. My wife, Suzy, and I second that idea, and urge everyone to vote for the reelection of Tina Girdwood.

Charles Kendrick
West Knoll Road

Vote for Villarreal

Editor, *Townsmen*:

I write for two purposes:

1. Support the candidacy of incumbent Norma Villarreal, commissioner, Andover Housing Authority.
2. Raise awareness of the wonderful resource we have in Andover Housing Authority.

AHA oversees 218 units of elderly/disabled housing, 200 family units, Fidelity House (assisted living for disabled), the local HUD Section 8 and Family Self-sufficiency programs. The AHA Board has five commissioners, four publicly elected for five-year terms and one appointed by the governor for a four-year term. Norma is running for re-election to a second term. She is the only woman on the current AHA Board of Commissioners, an attorney, and a person well known in the community for her work as board member and officer of Merrimack Valley Housing Partnership, The Mother Connection, Inc., and Lawrence YWCA. She is an active volunteer for the Shawsheen, South, and Doherty PTOs and makes time

High honors meaningless?

Editor, *Townsmen*:

I read with interest the article about honors at Andover High School ("Are we babying our students?" *Townsmen*, Feb. 26), because I have been following honors at the middle schools for over a year.

Even in 1997-'98 at AHS, when 66 percent of the class was on the honor roll, only 15 percent of the class was on high honors.

In contrast, during the second term at Doherty, 28 percent of the student body was on high honors; 23 percent of the student body at West Middle was on high honors. This occurred when approximately 50 percent of the student body at each school were on combined honors.

I am very troubled that more students at Doherty are on high honors

for her church and the League of Women Voters.

The authority and its tenants need Norma returned to office because many capital improvement projects are planned and will be coming to fruition over the next two to three years. In 1997 and 1998 it is expected that over \$2 million will have been spent at Memorial Circle alone. Total state modernization funding approved for AHA housing is \$2.975 million, of which \$2.330 million has actually been delivered. Projects include 56 heating systems, roof replacement, sewer, storm drain, and fire protection enhancements as the *Townsmen* has reported.

Over the years the Commonwealth has spent generously to erect buildings (now insured for \$3.3 billion — \$5.1 million in Andover) that were then turned over to local housing authorities to be managed and maintained from rents collected from tenants. With time, the aging of this housing stock without adequate provision for predictable big-ticket repairs has taken its toll. Housing authorities across Massachusetts are facing the same challenges that exist in town — AHA is trying to do what needs to be done sooner and better. Keep in mind that our state Senator John D. O'Brien is Senate chair of the Joint Committee on Housing and Urban Development. The emphasis of the commonwealth's Department of Housing and Community Development is shifting to timely repairs and preventative maintenance after years of grants restricted to emergency repairs.

Now is when we must have continuity and strong, effective board-level management to support Executive Director Christine Metzmaekers, hired six months ago. Norma's contribution will be personal and professional. She chaired the selection committee that resulted in hiring Metzmaekers. Norma reached out to tenants for their input whether they served on the committee or not. Heartfelt issues from each tenant constituency or personal preferences simply stated ... Norma listened! "What do you think? Why is this important?" "Let me

than honors and it's pretty close at West Middle. This has occurred regularly during the six terms that I have been watching the figures. In the first three terms of the 1996-'97 school year, in the seventh grade at Doherty, there were more students on high honors than honors in every term, with an average of 30 percent of the class on high honors each term.

Whether it's grade inflation or lax requirements for high honors, I think high honors is meaningless when so many students attain this distinction. Ten to 15 percent seems a reasonable number to me. I hope the middle schools will find a way to make high honors a truly meaningful distinction.

Ruth Rosensweig
4 Aspen Circle

help."

The same caring attitude she brought to behind-the-scenes help in private fund raising for the Memorial Circle playground. Empowering tenants to speak up, plan, and get it done is something Norma does quietly and very effectively.

The elected commissioners are the voters' link to AHA. This resource should not be taken lightly by the voters. We enjoy a privilege. Many more of us would use it and support it if only we knew more.

We all have a stake in making AHA the best it can be. Please vote. Consider Norma and vote Villarreal.

Barbara E. Hodgman
256 North Main St.

Vote for Villarreal

Editor, *Townsmen*:

This letter is written to support Norma Villarreal for re-election to the Andover Housing Authority. Her role as vice chairman has been critical to this organization's continued success. Norma has provided the level of commitment and leadership that is exemplary.

Her dedication to this organization's mission and her perseverance to see that it is implemented correctly is of particular note. Her direction as the Search Committee chair for the executive director has been critical to the continued success of this organization. She is a faithful public servant in this role, always concerned with meeting her commitments and furthering the cause for appropriate housing.

Norma's commitment to civic work is clearly unusual in an era when volunteerism is becoming a less viable option than in the past.

The list of her other civic work is impressive. Her involvement includes, but is not limited to, South School PTO president, Lawrence YWCA Advisory Board, Doherty PAC and Democratic Town Committee member.

On a more personal note, I have known Norma for more than 12 years and have always respected her warm personal

style, her clear and rational thinking, her ability to be objective and her doggedness regarding "following the appropriate rules." Her legal background is a tremendous asset for all her activities and especially for her housing authority role.

In summary, Norma is an extremely capable and dedicated "public servant" in the true sense of the word.

Joanna and Howard Hoople
10 Torr St.

Vote for Cohen

Editor, *Townsmen*:

This is a significant time for our schools and our community. We have a new superintendent, a new scheduling approach for the high school, the potential for a new high school principal, and the growing likelihood of either a new middle school or major investments in our current facilities.

As the only parent candidate for Andover School Committee, Joan Cohen is uniquely qualified to represent the parents' perspective. As a skilled mediator, Joan understands the critical role the committee must play in building consensus out of disparate positions. As an active, committed volunteer, Joan has shown us that she has the energy and the dedication to get things done. This past year, as co-chair of the School Council, she facilitated the discussions among the faculty, administration, and parents on the high-school scheduling issue. She led the effort to survey the parents, students, and faculty and shared the results openly.

We believe that it is critical that we elect school committee members who will be willing to work tirelessly, to represent all the important constituencies, and to accept nothing short of excellence in our public school system.

If you share these views, please give us your support. Vote for Joan Cohen and add a parent's voice to the school committee.

Betty Mobbs and Tom Jones
62 Porter Road

Mary and Barry Kelleher
16 Hidden Road

Bob Stoetzel

24 Enfield Drive

Janice Meagher

66 Burnham Road

Way to go, girls

Editor, *Townsmen*:

We lived in Norwood, moved to Andover and graduated from Minnechaug but, as with the rest of the town, we are solidly behind the Andover girls basketball team. Charlotte Muller's game-winning three pointer on Monday night against Norwood, followed a few seconds later by Lindsay Pearson's steal were two great plays that topped off an exciting and hard fought game. I can hear Johnny Most screaming from heaven as he calls the game ... "Pearson stole the ball!!" Congratulations to coach Tildsley and his team ... good luck on Saturday.

Brad and Deb Buchholz
3 Fun Flight Circle

BUSINESS

Tactician announces software upgrade

Tactician Corp. of Andover has announced the release of Tactician 4.1, the newest release of the analysis engine for micro-marketing and business mapping.

As developer and supplier of global micro-marketing solutions, Tactician's latest release of the company's flagship software product enhances the ability of Tactician and its customers to solve micro-marketing problems in sales and service management, retail site analysis and selection, product merchandising and promotion, target marketing and other areas of sales and marketing.

New features in Tactician 4.1 include:

- Tactician basic for easy scripting using Visual Basic for Applications (VBA).

- TravelTime function for calculating the driving or walking distance from a site or territory to all of its geographic components.

- Grid mapping for isolating pockets of opportunity by using homogeneous grid shapes to display data, enabling the visualization of data from an entirely new perspective.

- Boundary merging for eliminating the visual clutter created by overlapping trade areas (eliminates the inner perimeters and leaves only the outer boundaries).

- Map output enhancements such as the north arrow, resizable scale of miles and more.

- Gradient color sequences for the quick and simple creation of color sequences.

Tactician 4.1 will also be the analysis engine that drives Tactician's "Snap-on-Solution" (SoS) products, application-focused solutions that help users to more effectively leverage their sales and marketing resources and/or bring companies closer to their customers.

(Continued on page 11)

Is '98 the year of the sales SWAT team?

Of course this is not your father's corporate world.

That has been true for some time, and not only because today's common buzzwords like "downsize," "right-size" and "outsource" weren't part of the business lexicon even a generation ago.

It's also true because, while there are many who bemoan the loss of the bond between employees and companies that commonly lasted for an entire career in past generations, a growing number of workers are thriving on what used to be called job insecurity — hopping from firm to firm, with no intent from either side of the employment table of forming a long-term relationship.

And an Andover company called Sales Staffers International Inc. is riding that wave, supplying temporary sales staffs to firms, that may be rolling out a new product, trying to penetrate a new geographic region, or for various other reasons need quick, experienced and temporary sales help.

"Outsourcing" is not exactly a new concept. It refers to a company contracting with an outside firm for a specific service. For years, firms have hired outsiders to provide things like information services, accounting, security or even administration, rather than using "in-house" employees. But according to Robert Stockard, CEO of Sales Staffers, it had until recently never been applied to sales and marketing.

Now that it is, the demand for it is apparently voracious. Since starting the company in 1993 as a spinoff from Sales Consultants of Boston, a business he and his wife Marie had been running since 1985 (and Marie still runs), Stockard says the new business

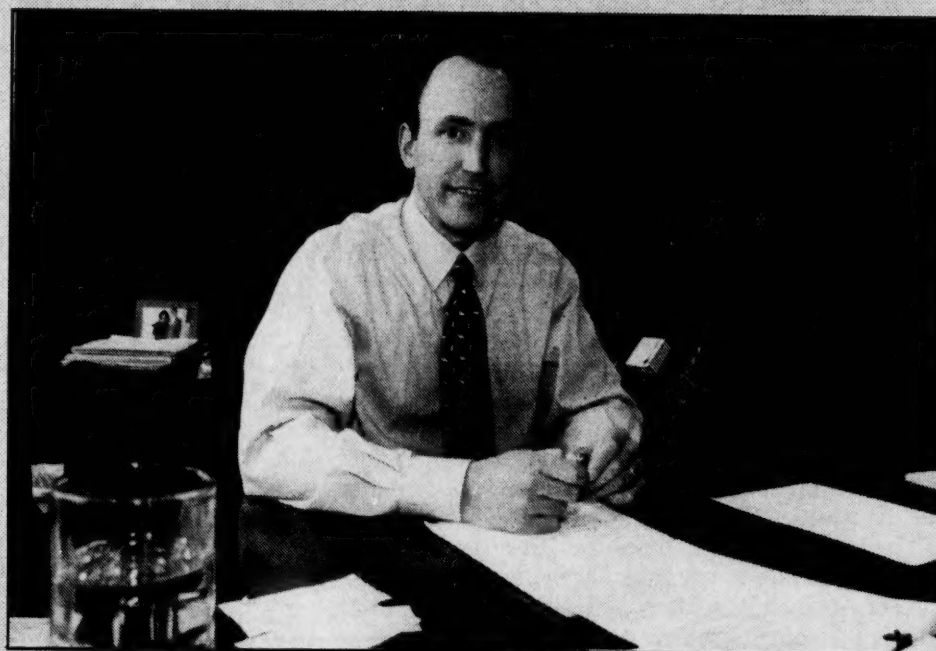


Photo by Lisa Adelsberger

Growth industry — Robert Stockard, CEO of Sales Staffers International, has gone from a startup in 1993 to hoping for \$33 million in revenues this year. "Nobody is doing what we're doing," he says.

has been growing at an average of 20 percent per quarter.

And so far this year, things are even better. The company reached \$10 million in revenue in 1997, and hopes to reach \$33 million this year. "We may set a record this quarter," Stockard says. "We've closed more business in this first quarter than we did in all of 1997."

That is not simply because of a roaring economy either, he insists. "It's because we're pioneering a product," he says. "Nobody is doing what we're doing. And now we're just starting to penetrate some of the bigger companies."

Stockard announced last month that Hewlett-Packard will be using Sales Staffers to "implement the com-

pany's first comprehensive sales strategy that relies solely on outsourced sales professionals."

That is an enormous jump from the launching of Sales Staffers, which sort of "evolved," Stockard says, from the needs of a client of Sales Consultants which had a hiring freeze at the same time it was trying to sell and distribute a new product.

"We gave them sales professionals on a contractual basis to launch the product," he says.

Today, after starting with that one major contract and three employees, the company employs 75 at its Brickstone Square headquarters, has more than 800 sales professionals under contract, says that it has generated more

(Continued on page 12)

*** Give Your Loved One A ***
Green Corsage for St. Patrick's Day



Celebrate
with a St. Patrick's Day
Arrangement

from



Two Stevens Street • Andover

475-8593 HOURS: Mon.-Fri. 9-6:30 Sat. 9-5:30

Haven't You Heard?

It's all about getting
the word out...



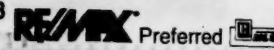
Selling a home is a complex process. However, if you want to simplify it, you could say the secret is to "get the word out." Of course it's not that simple, but Realtor® Linda Cutter is one of the best at getting properties the kind of exposure that gets quick results — and maximizes your return on investment. Selling your home? You could shout it out from the rooftops, or you can call the expert, Linda Cutter. You'll be glad you did!



LINDA
CUTTER
CRP, CRS, GRI, LTC

100% Service
100% Satisfaction Guaranteed

(978) 686-5300, Ext. 353
(800) 462-7913



BUSINESS

(Continued from page 10)

Tactician 4.1 will also be used to drive Tactician Map-Scape, an interactive mapping technology for Internet and Intranet applications.

ERA Webster Group receives award

ERA The Webster Group of Andover will receive an Outstanding Achievement Award for 1997, placing it in the top tenth of 1 percent of all ERA offices.

In recognition of this award, owner **Johanna Webster** was invited to a "Superstar Idea Exchange" held in Las Vegas on March 3. Webster congratulated her office staff and teammates for making this happen.

ERA Franchise Systems, Inc., a subsidiary of HFS Incorporated, includes more than 2,500 independently-owned and operated brokerage offices, with more than 25,000 member brokers and sales associates throughout the United States and 15 other countries. ERA is available to consumers on the Internet at <http://www.ERAwebster.com>

New attorney joins local firm

The law firm of Devine, Millimet & Branch of Andover and Manchester, N.H., announces that **Kristin Kohler** has become a member of the firm's corporate department and intellectual property practice group.

Kohler is registered to practice before the U.S. Patent and Trademark Office, and will concentrate her practice in the areas of patent, trademark and copyright prosecution, licensing and litigation, primarily in the areas of chemical, biochemical and medical device technology. She has a particular interest in entertainment law.

Kohler received her B.S. and M.S. in chemistry and biochemistry from Lehigh University and law degree (J.D.) from Franklin Pierce

Law Center. She is a member of the American Bar Association and American Intellectual Property Law Association. She is also a freelance musician and a member of the New Hampshire Philharmonic Orchestra and Keene State College Faculty Brass Quintet.

Zuena is principal on winner project

Anthony J. Zuena, P.E., of Andover was the principal-in-charge on an award-winning project for S E A Consultants Inc., a Cambridge-based engineering/architectural firm.

The Grand Conceptor Award was the top prize in the 1998 Engineering Excellence Award Competition sponsored by American Consulting Engineers Council of New England. S E A's winning project was the Vine Brook Well No. 10 Access Bridge in Burlington.

The Vine Brook project helped the town of Burlington solve a water shortage problem. The town worked with their engineers, S E A, to find a new, million-gallon-per-day water source. One was found in a major wetlands resource locally known as the Vine Brook Aquifer.

The challenge was to locate a 90-foot well 220 feet within the highest water-bearing formation of the aquifer without adversely impacting the fragile ecosystem of the wetlands.

Zuena worked with the S E A team that designed and built an environmentally-sensitive bridge. The design avoided the use of equipment that potentially could have had an adverse impact on the wetlands by selecting a light foundation system with a light, prefabricated deck, and by staging construction from completed deck sections in a

(Continued on page 12)



Springing for flowers — American Cancer Society volunteers **Daniella Fusco, 13**, (left) and her brother **Giancarlo, 11**, of Andover, received honorary bunches of daffodils for their efforts in selling the flowers to help the Society's "Daffodil Days" campaign to fight cancer. The two lost an aunt to the disease. With them is **Lillian Shaheen**, president of the area unit that includes Andover. The daffodils will be distributed in the third week of March.

CUSTOM CLEANING

Tired of those lost weekends?...let us set you Free!

Most Estimates

Available by

Phone



- Bonded
- Insured
- Workman's Comp.
- Est. 1988

(978) 373-3395

Customized To Your Needs



Dry Cleaning
Pick-up & Delivery
475-0659

50% OFF

ALL DRY CLEANING
On your **FIRST** Pick-up
Office & Home

JohnAnton's
C L E A N E R S

475-0627 (main plant)
357 N. Main Street, Andover



RUG DEPOT

NASHUA, NH

166 Daniel Webster Highway

Everything You've Dreamed of...and More!

Thousands of HANDMADE RUGS

from around the world.

First Class Service • World Class Selection

Lowest Discount Prices

We Will Not Be Undersold!

800-733-4784

for directions and details

No Sales Tax on cash & carry

<http://www.111main.com/Rugs/rugdepo>

P.S. Call and ask for our catalog on name brand rugs at the lowest price.
We ship anywhere in the U.S.A.

Mon., Wed. & Fri. 10-5; Tues. Closed; Thurs. 10-8; Sat. 10-6; Sun. 12-5

Political Advertisement

Political Advertisement

Re-elect

Tina
GIRDWOOD



School Committee

Vote Tuesday, March 24th

It's your town, you can make a difference.

Paid for by the Committee to Re-elect Tina Girdwood
Treasurer Barbara Brown, 22 Stinson Road, Andover, MA 01810

BUSINESS

(Continued from page 11)

leap-frog fashion.

The innovative bridge design and construction technique allowed the town to access potentially the last remaining high-capacity ground-water source in the community. The bridge has since become a landmark for the town of Burlington, providing a recreational facility for bird watching and wildlife observation and as a functional facility.

Siller named vp of EE Society

Curtis A. Siller, Jr. of Andover, a member of the technical staff at Bell Laboratories-Lucent Technologies in North Andover, recently became vice president of membership services of the Institute of Electrical and Electronics Engineers (IEEE) Communications Society.

The 40,000-member professional society is the world's largest organization of communications professionals.

Siller has previously served the society in a number of positions, most notably technical editor, senior technical editor, and editor-in-chief of IEEE Communications Magazine (1987-1996),



Curtis Siller

and director of magazines (1997). In this new position he oversees all the society's publications (seven print periodicals; eight electronic online publications), which have almost 100,000 subscribers; its 50 annual society-sponsored meetings and conferences; and new initiatives that will serve the ongoing educational needs of professionals in the society.

Dr. Siller came to Bell Laboratories in 1969 after completing his education at the University of Tennessee, Knoxville. He joined the North Andover facility in 1971. His research contributions span several major areas of communications, including electromagnetic and communication theory, digital signal processing, systems engineering for wide-area public and private networks, packet and cell-based (asynchronous transfer mode) data networks, video-on-demand services, and protocols for broadband cable-TV systems. Elements of his work have been presented to bodies responsible for developing world-wide communications standards.

During his career he has published more than 50 papers, been awarded four patents, edited a source book on optical networks, and contributed to two other reference texts on telephony aspects of communications.

In 1989 he was named a Bell Laboratories Fellow; in 1992 elected a Fellow of

the IEEE; in 1996 received an engineering excellence award from AT&T; and last year received the IEEE Communications Society's David W. McLellan Meritorious Service Award. Siller is a member of Phi Eta Sigma, Phi Kappa Phi, Eta Kappa Nu, Tau Beta Pi, and Sigma Xi honor societies.

SWAT sales ...

(Continued from page 10)

than \$100 million in sales for clients across the world and is now opening 30 new regional locations to help it connect with Fortune 500 businesses.

While it might seem attractive to companies to have a temporary work force it doesn't have to carry on the payroll, it seems less likely that it would be attractive to those who could be described as temps. Don't they want benefits? They get benefits through their contract with his firm, Stockard says.

But even for the companies themselves, what about the traditional concepts of loyalty? Wouldn't a company get better performance from long-term employees than those who come in for six months and then move on?

First, says Stockard, none of the companies he serves have a sales force that is entirely outsourced. "They all have embedded employees — those

who stay, learn the culture of the firm and get promoted," he says.

"The outsourced employees, by contrast, 'don't have a loyalty to any company. They have a loyalty to themselves.' They do a good job, Stockard says, 'because it makes them more marketable.'

"They're like a sales SWAT team. They have no desire to get promoted. They come in, do a job and deliver a customer. It's two different mentalities."

And while there may be a certain amount of insecurity in constant freelancing, Stockard says it offers a measure of freedom as well.

"I may have a person who only wants to work nine months of the year," he says, "and he can do that when he's a contract employee. They can continue to get benefits (when they're not working) if they pay for them. And this affords them the opportunity to enhance their skills and put some variety into their lives."

— Taylor Armerding

BEARS & BEARAPHERNALIA • WE SHIP NATIONWIDE

APPRAISAL NIGHT - Friday, March 20 (5-8)*

TEDDY BEAR MAKING CLASS

Saturday, March 21**

*\$5 Donation requested to benefit Good Bears of the World

**Class pre-registration required

Crispin's Bears

1000 Main Street • Andover, MA (978) 474-4433

Mon-Fri 9:30-5:30, Sat 9:00-5:00 • www.crispinsbears.com

WE SHIP NATIONWIDE • BEARS & BEARAPHERNALIA

BATHROOM REMODELING

COMPLETE DESIGN & INSTALLATION

25 Years Experience

- Additions • Plumbing • Ceramic Tile
- Kitchens • Electrical • Carpentry

Frank VALENTE Building & Remodeling • (978) 686-7475

MA Lic. #018687 • MA Reg. #112723

VISA MasterCard BUTCHER BOY MARKET INC. DISCOVER

We Accept **FOOD STAMPS**

NO. ANDOVER, RTE. 125, (978) 688-1511 • OPEN 7 DAYS A WEEK

OUR OWN ALL NATURAL CURE FANCY BRISKET

"GREY" CORNED BEEF **\$3.49** lb. NO ADDITIVES ADDED

OUR OWN ALL NATURAL CURE LEAN & SMALL AND TENDER

CORNED SPARE RIBS **\$2.99** lb.

BUTCHER BOY FAMOUS CHOICE GRADE STUFFED TOP SIRLOIN ROAST **\$4.99** lb. **DELICIOUS!**

BUTCHER BOY FAMOUS HONEY APPLE BONELESS PORK ROAST **\$4.99** lb. **DELICIOUS!**

OUR OWN ENGLISH STYLE TOMATO SAUSAGE **\$2.99** lb.

VERMONT MERLOT **\$7.99** 750ml

OUR OWN HOMEMADE OLD FASHIONED IRISH SODA BREAD **\$2.99** loaf

FROM OUR OWN KITCHEN OUR OWN HOMEMADE REAL MASHED POTATOES **\$1.99** lb.

U.S. CHOICE GRADE SIRLOIN TIPS **\$2.99** lb. **(in family pack)**

U.S. CHOICE GRADE LEAN CHUNKS OF STEW BEEF **\$2.99** lb.

BUTCHER BOY FAMOUS FRESH GROUND CHUCK **\$1.69** lb. **(in 10lb. bag)**

Tennis courts in line to become skate park?

By Neil Fater

Could elbow pads replace tennis elbows at one of the much-criticized tennis courts behind West Middle School?

That's one of the possibilities a group hoping to build a skateboard park in Andover may discuss at 8 a.m. today, Thursday.

Selectman Brian Major says the group is just considering different locations for a skate park right now, and welcomes input from the community. But one of the possibilities being considered is turning part of the new tennis-court area behind West Middle School into a skate park for in-line skaters and skateboarders.

"This is all brainstorming at this point," says Major. "We're just trying to creatively think about what we can do."

The new tennis courts behind West Middle were created as part of the Andover High School project. Players have criticized the courts because the architects



Easy rollers — park is success in Keene, N.H.

designed them so that there isn't enough room behind some baselines for the courts to host championship play.

Major says he'd like to see the skate park in a central location. Putting it behind West Middle could satisfy that requirement, and that appears to be one of the reasons the area is being considered.

If a skating area was parked there, Major suggests workers could install additional tennis courts to the south of Doherty Middle School on Bartlet Street, at a small field currently used by the town's youngest soccer players. These soccer squirts,

who can use portable goals, could play in the outfield of one of Doherty's softball fields, says Major.

Major emphasizes that a location for the skate park has not been picked, but he would like to see a place assigned soon.

"Nothing's been set," he says. "But I really want to get a skate park going by the summer."

Major has been leading the selectmen's call for a skate park since October, when he returned from visiting a Keene, N.H. park for in-line skaters and skateboarders. That park was built near the center of town and had

proven to be, in Major's words, "a phenomenal success."

Residents attending Town

Meeting will have a chance to approve \$45,000 to build a park in Andover.

WHY SHOULD YOU LIST YOUR HOME WITH TOM CARROLL?

REASON #2: Because Tom Carroll is your neighbor.

"I love doing business in Andover. It's my home and I know the names and faces of people up and down Main Street. Because this is my community, I follow the town's business closely and stay involved in local activities. Neighbors doing business... it's a comfortable way to work ... a productive way. Try it and you'll be another one to say ..."



Tom Carroll Gets

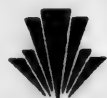
RESULTS

RE/MAX® Call 978-470-0007 ext. 349
tcarroll@preferredhomes.com

**Congratulations to the
Andover High Girls Basketball Team,
Eastern Mass. Div. I Champs ...**



**... we know what being
the Best of the Best is all about.
Good luck in the State Finals!**



Doherty Insurance Agency, Inc.

21 Elm Street, Andover, Mass.

(978) 475-0260

Once again, voted **Best of the Best** Insurance Agency in Andover & North Andover, 1996, 1997 & 1998
(By an Independent Marketing Firm)

Silverado athletic club
EXCLUSIVELY FOR WOMEN OF ALL AGES

**Trial Membership
1 Month
for Only
\$69! ****

When you join Silverado, a fitness professional will provide a personal fitness assessment along with weight training instruction and a program designed especially for you.



At Silverado Athletic Club we offer unsurpassed quality of service that's second to none!

Receive 1 FREE MONTH*
When you **GIVE** to the Lazarus House
A temporary emergency shelter for the homeless.



*For New Regular Members Only • Expires 4/30/98
**Receive a \$20 credit when you join as a regular member

**Ask About
Our Student
Specials!**

10-12 Main Street • Andover, MA 01810

Call for more club information

(978) 474-1888

NEWS FOR SENIORS

Supper club

The supper club will try Joe Fish Restaurant on Route 125 in North Andover this month. The menu selection features four entree choice and is available at the center. Cost is \$12 per person.

Fix-it shop

The fix-it shop will be open Monday, March 23, from 1 to 3:30 p.m.

Computer interest group

The computer interest group will meet Tuesday, March 31, at 1 p.m. at the center and a video on the Internet will be shown.

Men's breakfast

Mike Tougas will present a slide show and lecture on "Quiet Places in Massachusetts" at the men's breakfast Friday, March 20, beginning at 8:30 a.m. The naturalist and frequent contributor to Channel 5's *Chronicle* is the author of 10 books about the New England area. Call the

center at 623-8321 to make a reservation.

Current events discussion group

The current events discussion group will meet Wednesday, March 18, at 1 p.m.

Water aerobics

An eight-week session of water aerobics will begin Monday, March 23. Cost is \$15. Registrations will be accepted this week at the center.

Philosophy anyone?

The Andover Lifetime Learns will delve into the Seven Spiritual Laws of Success as outlined by Deepak Chopra. The group will meet on a weekly basis beginning March 25 at 1 p.m. Anyone is welcome to join the group.

Archeology course

The Senior Center, in conjunction with the Peabody Museum at Phillips Academy, will offer a four-week mini-course on archeology April 8, 15, 22 and 29 from 1 to 2:30 p.m.

The course will explore the archeology of the Merrimack Valley and local excavation currently underway. One field trip will be included. The cost is \$10. Register at the center.

Candidates' forum

Tomorrow's candidates' forum will begin at 9:30 a.m. Meet those seeking office and get to know where they stand on the issues before the election. Written questions may be submitted.

Celebrate St. Patrick's Day a day early

"Glenshane," an Irish folk duo will entertain at the Senior Center Monday, March 16, at 1 p.m. A Glenshane performance include humorous stories, Irish songs and sing-alongs.

Legal issues and health decisions

The March 27 Friday Forum, starting at 9:30 a.m., will feature Joel Semuels, an attorney and acting general

counsel with the Executive Office of Elder Affairs; Bill Briggs, nurse manager of the Lawrence General Hospital emergency room; and Kathy Kineen, director of Social Services at Lawrence General. Coffee and refreshments will be served. Call the Senior Center to make a reservation.

Aging is an adventure

Seniors are invited to participate with Andover High School

students in an interdisciplinary study of the process and issues of aging. The course will run for seven weeks, beginning the week of April 6, from 12:45 to 1:45 p.m. daily. The psychology, sociology of ageism, literature and writing, visual arts and technology will be studied with one week devoted to each area. Seniors may register for one or more weeks. There is no charge. Call the center and register with Pat.

Now Is The Time!

All In-Stock Grass Cloth, Silks, String Wallcovering, Schumacher Handprints and Many More!

DRASTICALLY REDUCED

to \$15! Single Roll / Your Choice / Values up to \$200 Per Roll
To Make Room For Our New Inventory / Bring Your Measurements

HOUSE OF WALLPAPER

156 GREAT ROAD / ACTON / 1-978-263-3232

10-5 TUESDAY-SATURDAY

VISA/MC ACCEPTED

HOME EQUITY LINE

Under Prime & just in time!

For Six Months	Prime for Life thereafter
3.99 APR*	8.50 APR*

No application fees. No closing costs.*
Tuition. Vacation. Home Improvements.
Whatever your financial needs are, an IpswichBank PrimeEquity line is the perfect solution to helping you finance your goals at a great rate!

IPSWICHBANK
(978) 356-7777

Andover: Dick Licare 687-7672
No. Andover: Tom Girard 488-9776

*3.99% is not available for existing IpswichBank Equity Line customers. After six months, introductory rate converts to Prime on loan amounts \$25,000 or greater or Prime plus 1% on loans under \$25,000. Annual Percentage Rate (APR) of what St. Journal Prime, APR is 5.99% as of 2/23/98. Maximum interest rate is 8%. Maximum loan to value is 75% (reducing rate after 60 days). Loan amounts under \$25,000 subject to pay closing costs. PrimeEquity is subject to annual and termination fees. PrimeEquity is a 20-year term with years 1-10 interest and years 11-20 repayment period requiring monthly payments consisting of 11/20 of the principal balance to be amortized, plus accrued interest of the then current rate.

Krystal Ballroom Dance Studio

Swing - Ballroom - Foxtrot
Country - Nightclub - Line Dance

Private and Group Classes
Adult & Junior Levels

- No Partner Necessary -

Call
603-870-9350

2 Lessons only \$10
NEW STUDENTS ONLY

Announcing

Andover McDonald's

Under New Ownership and New Management!

Now Serving Cappuccino!

TUESDAYS	SUNDAYS
39¢	49¢
HAMBURGERS	CHEESEBURGERS
ALL DAY	ALL DAY
11 a.m. - 11 p.m. Good through 4/12/98	11 a.m. - 11 p.m. Good through 4/12/98

McDonald's

195 North Main Street
Andover, MA
475-9854

FREE Large Sandwich
with the purchase of a Large Fry and Medium Drink

Offer good only at McDonald's of Andover & N. Andover
Expires 4/30/98

Gerson's Since 1912 "Now in Our Eighties"

• Only 15 minutes from Merrimack College •

LA-Z-BOY® TIME



Now is the right time to place your order for a LA-Z-BOY® sofa, sleeper, sectional, motion sofa or reclining chair for timely delivery . . . so you will be ready to "enjoy" the Red Sox for another year.

DIRECTIONS from the ANDOVERS:
• Route 125 to Bradford, at fire station and blinking light, turn left, go down hill and cross river - you are here!

Gerson Furniture Co.

Hours: Mon. & Sat. 9-5; Tues., Thurs., Fri. 9-9; Wed. 9-12; Open Sundays 1-5
181 Washington St., Haverhill, MA (508) 374-6383

- NOW OPEN -

The Perfect "10" Nails

For A Limited Time, Every Friday
1/2 Off Full Set or Fills
with Mandy or Angelle

Please Call For An Appointment / Walk Ins Welcome

\$5.00 Off
Any Nail Service
(Except Buff and Polish)
Plus FREE Exfoliating
Paraffin Hand Treatment
Expires 4/15/98 • New Clients Only

1 Dundee Park • Unit 12
Andover 474-4774

Planners skeptical of downtown retail proposal

By Rebecca Lipchitz

Planning Board members reviewing a proposed town bylaw to restrict the kinds of businesses allowed in certain areas of downtown Andover say they support its intent, but questioned its effectiveness.

"Something should be done to preserve the retail district, but this bylaw goes too far," said Planning Board

member Paul Salafia.

Chairman Michael Miller agreed, and compared the problem to the question of rent control.

"The problem is if government forces go against the free market system, that usually has bad results," Miller said.

The board held a public hearing Tuesday on the proposed bylaw drafted

by the Planning Department per orders of Town Manager Buzz Stapczynski and the Board of Selectmen, according to Planning Director Steve Colyer.

"I don't claim authorship of this plan," Colyer said, adding that a similar proposal failed at Town Meeting in 1986.

The proposed bylaw would create a "retail overlay district" on Main Street

from Punchard Avenue to Elm Square, plus a short section of Elm Street, and one block east on Chestnut, Barnard and Park streets.

The intent is to exclude banks, financial services, stock brokers, insurance, real estate, accounting and law offices from first-floor buildings downtown, keeping it available for

(Continued on page 25)

HOME PORTRAITS



Watercolors by Susan Wilcox
617-589-9115

Cuddle Care

Child Care Center

511 South Main St., Andover, MA



Infants • Toddlers • Pre-School

Full Day Kindergarten

Developmentally Appropriate Programs
Nurturing & Experienced Teacher

Open 7 a.m. - 6 p.m.
978-470-3122

Your Dental HEALTH

by Richard D. Hopgood, D.M.D., F.A.G.D.



ANTIBIOTIC UPDATE

Patients with heart conditions have long been advised to make their conditions known to the dentist. On the basis of this information, the dentist may prescribe antibiotics before visits to prevent bacterial endocarditis (heart infection). The latest recommendations from the American Heart Association (AHA), however, show that this precaution may not be necessary in all cases. The AHA continues to recommend that patients take antibiotics if they have certain birth defects of the heart, heart valve damage, a previous diagnosis of bacterial endocarditis, or have an artificial heart valve. On the other hand, patients who have mitral valve prolapse that does not involve valvular regurgitation or thickened leaflets can forego the antibiotics.

From pre-treatment antibiotics to regular professional cleanings, prevention is the beginning of good dental health. Through good habits like choosing a dental-friendly diet and proper brushing and flossing, you have a lot of control over your dental health. One of the most important services we offer is a plan for preventive dental care, including counseling on nutrition, the proper way to brush and floss, and recommendations for oral hygiene products and how to use them. We're located at 296 Lowell Street, Rt 133, with easy access off Rt 93. PH: 475-2431.

P.S. Dental patients may also skip the antibiotics if they have an innocent heart murmur, have had coronary bypass surgery, or have been diagnosed with Kawasaki disease or rheumatic fever that has not damaged heart valves.

Lessons
in
retirement
#21.

Delicious meals with selective menus
are just a taste of the luxurious retirement
lifestyle at Hillcrest Terrace.

Enjoy fine dining at every opportunity.



Enjoy a morning walk in the woods.
A workout in the Fitness Center.
Tending your garden. An investment
seminar. Gourmet dining. Or simply
some friendly conversation.

In fact, with more events and
activities than any other community in
the region, you'll taste the good life at
Hillcrest Terrace, every day.



New Hampshire's premier retirement community.

A quality service of Optima Healthcare

200 Alliance Way, Manchester, NH 03102
603-645-6500 • 1-800-862-9490



ODYSSEY OF THE MIND: CREATIVE GENIUS AT WORK



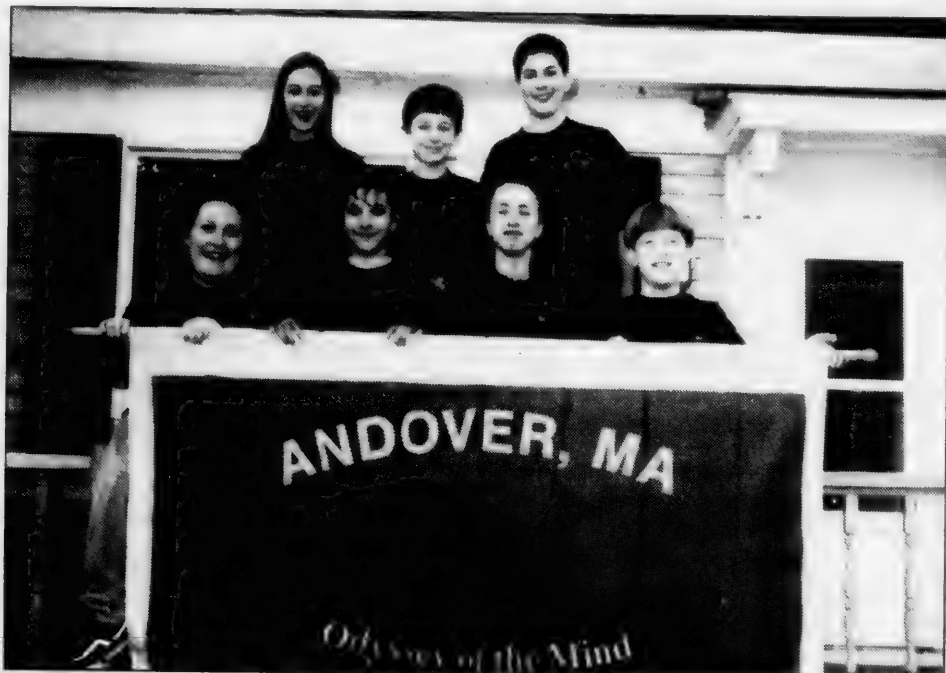
◀ Andover High's Marvelous Mentor Division 3 team members are: (in back, from left) Ryan Domigan, Ross Corliss, Jill Ternullo, Matt Longo, Tom Bolster and (in front) Emily Shepperd.



South Elementary's Create and Animate Division 1 team members are: Katie Hoople, Maddy Sundberg, Martin Serna, Harrison Shulik, Nicholas Milley and Rachel Rosenberg. Not in photo: Allison Ryans.



West Middle's Camouflage Division 2 team: (top row) Sharon Shue, Patricia Wong, Josh Gold, KN Narasimhan; (bottom row) Ram Generazzo and Josh Kim.



Doherty's Morph Magic Division 2 team members: (top row) Christa Milley, Gordon Hoople, Geoffrey Shulik; (bottom row) Nick Barash, Lea Ventura, Jennifer Mason and Alex Marsh.



Doherty's Pageant Wagon Division 2 team members are: Josh Accomando, Heather Stocks, Alex Hanna, Justin Ho, Bowen Li, Jacob Sweeney-Samuelson and Taylor Hender.

Students solving problems at regional OM competition Saturday at Merrimack College

Andover public schools will participate in the regional Odyssey of the Mind competition Saturday, March 14, at Merrimack College. Students will solve long-term problems such as Marvelous Mentor, Morph Magic, Pageant Wagon, Dream Vacation, Create and Animate and Camouflage, as well as the spontaneous portion of the competition.

A listing of the teams, by schools, follows:

► Andover High School
Problem: Marvelous Mentor Division 3

Coaches: Jeff Corliss and Norma Shepperd
Team members: Tom Bolster, Ross Corliss, Ryan Domigan, Matt Longo, Emily Shepperd, Jill Ternullo.

► West Middle School
Problem: Morph Magic Division 2
Coach: Marty Mason
Team members: Ariel Gold, Paul Lam, Andrew Mason, Rohon, Avi Lasser, David McGrath.
Problem: Camouflage Division 2
Coach: Karen Jacobs
Team members: Josh Gold, KN Narasimhan, Sharon Shue, Patricia Wong, Ram Generazzo, Josh Kim.

(Continued on page 17)

Odyssey of the Mind

(Continued from page 16)

► Doherty Middle School

Problem: Create and Animate Division 2

Coaches: Donna Cooper and Liz Waldman

Team members: Kellen Affleck, Duncan Cooper, Kate Cooper, Courtney Domigan, Dan Rubin, Ben Sprattler.

Problem: Camouflage Division 2

Coach: Kate Leiternann with assistance from Gail Sendeke

Team members: Jeremy Foley, Andrew Leiternann, Paul McLaughlin, Sriram Ramgopal, Steven Schade, Thomas Valleau.

Problem: Pageant Wagon Division 2

Coaches: Diane Hender and Kim Hanna

Team members: Josh Accomando, Alex Hanna, Taylor Hender, Justin Ho, Bowen Li, Heather Stocks, Jacob Sweeney-Samuelson.

Problem: Morph Magic Division 2

Coaches: Lorraine Mason and Lynn Barash

Team members: Nick Barash, Gordon Hoople, Alex Marsh, Jennifer Mason, Christa Milley, Geoffrey Shulik, Lea Ventura.

► Bancroft Elementary School

Problem: Marvelous Mentor Division 1

Coach: Gretchen Keohane

Team members: Bonnie Domigan, Nathan Hass, Sayo Maldori, Natalia Maldori, Jack McGraw, Molly McGraw.

Problem: Create and Animate Division 1

Coach: Anne Hinds

Team members: Brandon Elvidge, Caitlin Harkins, Eric Hinds, Ben Nelson, Seth Putnam, Adam Rice, Kaitlin Warnock.

Problem: Camouflage Creation Division 1

Coach: Susan Haselhorst

Team members: Braydon Hass, Mary Keohane, Garrett Rayner, Samantha Lederme-Paskal, Kyle Williams.

► South Elementary School

Problem: Create and Animate Division 1

Coaches: Sherry V. Gordon-Shulik and Jay Gardner, with help from Cynthia Marsh

Team members: Katie Hoople, Nicholas Milley, Rachel Rosenberg, Allison Ryans, Martin Serna, Harrison Shulik, Maddy Sundberg.

(Continued on page 20)

To advertise in the school pages, call 475-1943



NATIVE SUN

• Contemporary Women's Clothing •

**IT'S PINK
IT'S GREEN
IT'S WILD & FUN**

And it's coming soon ...

M-Sat 10-5:30 ~ Sundays 12-5

11 Market Square Newburyport, MA (978) 465-4120	10 Essex Street Andover, MA (978) 470-0800	Plaza Del Mar Manalapan, FL (561) 586-7771
---	--	--



Cedarland Summer Day Camps

1/2 Day Preschool Ages 3-5	Full Day Ages 4-12	Jr. Outing Ages 11-14
-------------------------------	-----------------------	--------------------------

- Daily Swim Lessons
- Baseball Batting Cages
- Arts & Crafts
- AMAZEment Action Playcenter
- Tennis/Racquetball Lessons
- Mini-Golf
- Off-Site Trips (Jr. Outing Only)
- And Much More!

**Cedarland
Summer Day Camps**

931 Boston Rd., Haverhill, MA 01835

Call (978) 373-1596
for more information.

IF YOU LIKE THE WAY
YOU LIVE NOW,
YOU'LL LIKE EDGEWOOD.

You make your own decisions.

You come and go as you please.

*And you're determined to make
the most of retirement.*

NOW OPEN

None of that has to change with a move to Edgewood retirement community. In fact, you'll continue to enjoy the comfort and independence of your own private residence.

What will change, however, is your peace of mind when it comes to the future. From a financial standpoint, you can get 90% of your entrance fee returned to you or your estate. And our professionally staffed, on-site Health Center assures you of unlimited skilled nursing care, if you need it, with no additional room charge.

Of course, you'll also appreciate the beauty and familiarity of our location in charming North Andover. Now that we're open, it's an excellent time to find out more about this exceptional retirement lifestyle. Please call (978) 725-3300 for more information. And discover how Edgewood not only preserves your retirement lifestyle ... but also enhances it.

EDGEWOOD

575 Osgood Street
North Andover, MA 01845
(978) 725-3300

Entrance fees start at \$157,000
with 90% refundable.

Managed by Life Care Services Corporation. The nation's leader for over 35 years



30464



*Middle School and Junior High
School Students and their
Parents are invited to*

**Greater Lawrence
Technical School's
OPEN HOUSE**

**Tuesday, March 24, 1998
5:30 to 7:30 p.m.**

**57 River Road, Andover, MA
686-0194**

"Today's Choice for Tomorrow's Careers"

WHAT'S UP

Eight-Ball Skatepark is yours to skate

By Glenn Wilson
Andover Youth Services

Middle-school skateboarders and inline skaters, this is the trip you have been waiting for. The Andover Youth Services has rented the Eight-Ball skatepark in Bellingham for the afternoon and it is all yours to skate. They have recently expanded their intense transitions and ramps. They have bowls, 1/4 pipes, and mini-half pipes for your skating pleasure. Remember to bring your pads. The trip is on Monday, March 23. We will leave the Doherty Middle parking lot at 2:30 p.m. and then pick up the skaters at West Middle. We will drop everyone off at West Middle at 8 p.m. The cost is \$15 which includes pizza and soda. Registration forms are available at DMS, WMS, and the AYS office.

Call the Youth Services at 623-8241 if you have any questions.

Night of Subliminal Madness postponed

"A Night of Subliminal Madness," sponsored by the Andover Youth Council, has been postponed so that everyone in town can support the AHS girls basketball team in its quest to be state champions.

Their game is set for this Saturday, March 14, at 5:45 p.m. in the Worcester Centrum. [See pages 1 and 37 in this issue.]

The "Night of Subliminal Madness," for high school-aged youth only, had been scheduled for Saturday, starting at 7:30 p.m. at the Old Town Hall and

running until 11:15.

"The Andover Youth Council would like everyone to get out and support the girls basketball team after the awesome year they've had," said Bill Fahey, Andover Youth Services coordinator.

The Youth Council event featuring comedian Tony V., funny-man Joe Carroll and professional hypnotist Jerry Valley will be re-scheduled.

Check WHAT'S UP for details as they are announced.

Seventh annual Mr. AHS contest will reopen Collins Center

By Michael Garrity
AHS senior

This year's Mr. AHS contest will be held tomorrow, Friday, March 13, in the Andover High School Collins Center. The curtain opens at 7 p.m. Tickets are \$5 and will be sold at the door.

When asked if he was looking forward to hosting this year's Mr. AHS Contest with Taj Katapuram, Matthew T. Spitzer said, "I'm definitely looking forward to working with such a diverse and talented group of people. I can only tell you that it's going to be a great show. I think things are definitely falling into place. The script has been written, and we are currently in rehearsal."

When asked for an idea of what will be seen on Friday, March 13, the night of the contest, Matthew commented, "I think people will experience a very fun and entertaining night." Matt explained also, that with the "...very talented members of the Class of '99 putting so

▶ WHAT'S UP is sponsored by
Andover Youth Services
and the Andover Townsman

much time and energy into the contest, it won't be anything short of, spectacular." He went on to say, "I think that Mr. AHS will really bring my class together. Other than Mr. AHS and the prom, we don't have many other major class activities, so I really think people will support it. Many people are already very excited. We've got a lot of people planning to attend, as well as helping with odd jobs to get everything ready."

"Another thing that has people really excited," Spitzer announced proudly, "is the fact that the show will return to the Collins Center. Last year, with the show at Doherty, many people were not able to attend, due to lack of seating. However, this year's show will have a more spacious atmosphere, as the first production to take place at the newly re-opened Collins Center."

When asked about the talent in this year's show, Matthew had the following to say, "There are 11 contestants this year, and a really diverse blend of talent." There is everything from music to dancing, there are some really amazing talents. This year's contestants are Andover High School juniors Steve Arseneault, Sean Aylward, Rob Bolway, Long Dang, Chris Demko, Jesse Gallagher, Jake Hall, Rick Johnson, Evan Martin, Bob Rawlinson, and Mark Stout. Their sponsors are Michelle

Carpentier, Beth Schapira, Pam Muller, Allison St. Jean, Suzanne Polizzi, Nicole Menschel, Kerri Krivelow, Caroline Crocker and Janel Ricci. This year's stage managers are Chris Cordima and Kate Rammacher. Choreography will be provided by Melanie Dennis and Suzanne Polizzi.

Regarding this year's show, Matt says that his class looks forward to carrying on the tradition. Matthew and his classmates also plan on adding some new things that will definitely leave their own personal mark on the show. "I think we'll give our class something to be proud of," said Spitzer. "Despite the Friday the 13th date, with the hard work and talent that has been put into the show so far, we just can't go wrong."

An excursion to 'La Belle Province'

Fifth- through seventh-grade students and five teacher/chaperones from West Middle School enjoyed an excursion to "La Belle Province" and the walled fortress of Quebec City from Sunday, Feb. 15, to Wednesday, Feb. 18.

The trip started with a walking tour of Vieux (Old) Quebec with a guide named Dominique. The tour included the statue of Samuel de Champlain (Father of New France), Chateau Frontenac, Rue de Tresor, Dufferin Terrace, Place d'Armes and the ice sculptures and snow palace remaining from Carnival. The most exciting part was the toboggan run and ice skating rink on the boardwalk overlook-

ing the St. Lawrence River.

A guided sightseeing tour, "Rendez-vous with History," took students to the more distant attractions, such as the Grande Allee; Battlefield Park, which encompasses the Plains of Abraham, site of the famous battle with the British that ended French rule in Canada; the Ramparts, La Citadelle; and Montmorency Falls, with its frozen "snow cone."

Highlights of the itinerary were dressing up for a dinner of French cuisine at L'Astral, a revolving dining room atop the Loews le Concorde (the hotel the students stayed in), which provided a panoramic view of the city at night; rollerskating at Patinodrome to rock music and videos; riding the roller coaster and other rides at Les Galeries de la Capitale, the city's newest shopping mall and indoor amusement park and ice skating rink; cross-country skiing and snowshoeing at Les Domaines Maizerets; cultural immersion in the *le habitant* pioneer era at a 300-year-old farmhouse and sugar shack on the Isle d'Orleans with an authentic Quebecois feast and traditional folk-singing and dancing followed by a "sugar-ing-off" party (pouring pure, hot maple syrup on snow); and sliding on inner tubes and crazy carpets on 38 snow trails and ice slides at Le Village des Sports. Place Laurier, the second largest shopping mall in Canada offered 350 stores, including most of Canada's major department chains, for shopping for gifts and souvenirs.

This year's participants in the 16th annual trek included

(Continued on page 42)

Remember Us for UNIQUE Real Estate Service

Call Barbara & Dick



Barbara & Dick Moody

Business:
978-475-5100

Home:
978-475-2972

Voicemail:
978-474-8000 x251



Prudential
Howe & Doherty
REALTORS®

12 Bartlet Street, Andover, MA 01810



MEDICALLY SUPERVISED WEIGHT LOSS.

MERIDIA® ... The Latest New Technology in the War on Weight!

NOW AVAILABLE AT BEVERLY HILLS!

Featured in *The Wall Street Journal* Seen on *Prime Time Live T.V.*

SAFE * EASY * FAST

Call Now for a **FREE Consultation.** (Limited time offer!)

- Supermarket & Restaurant Foods
- Medically Supervised • Doctor Approved
- Totally Control Hunger • No Appetite
- Eliminate Cravings • Increase Energy
- With or WITHOUT Medications
- Individual Support - No Groups

Andover • (978) 475-7700 Plaistow • (603) 382-8988



THE WEIGHT LOSS SPECIALIST

BEVERLY HILLS

Weight Loss & Wellness

Your Happiness Is Our Success.

SCHOOL LUNCH MENUS

Here's what for lunch at Andover public schools next week, March 16-20:

Elementary schools

Monday: Cheese pizza with graham crackers, cheeseburger with puffs, chicken nuggets and puffs, fruit, milk.

Tuesday: Egg McMuffin with sausage and hash browns, chicken sticks and fries, chef's salad, fruit, popsicle, milk.

Wednesday: Breaded chicken with mashed potatoes, hot dog with puffs, chicken nuggets and puffs, fruit, milk.

Thursday: Baked macaroni and cheese, vegetable and bread, chicken sticks and fries, chef's salad, fruit, milk.

Friday: Pizza stick with hot pretzel, chicken nuggets and puffs, chef's choice, fruit, milk.

Peanut butter and jelly sandwiches are available daily.

Middle schools

Monday: Chili with corn muffin, cheeseburger with fries, chef's choice, chicken nuggets and

puffs, fruit, milk.

Tuesday: Two taco Tuesday with mexicali rice, pizza, chicken McSchool, chef's salad, fruit, milk.

Wednesday: Roast turkey with potato and vegetable, pizza, chef's choice, chicken nuggets and puffs, fruit, milk.

Thursday: Salisbury steak with

mashed potatoes and vegetable, pizza, chicken McSchool, chef's salad, milk.

Friday: Pizza stick with soft pretzel, pizza, chef's choice, chicken nuggets and puffs, fruit, milk.

Peanut butter and jelly sandwiches are available daily.

Menus subject to change.

Curriculum night March 18 at AHS

Eighth-grade parents are invited to a curriculum information night Wednesday, March 18, beginning at 7 p.m. in the Collins Center. Parents will hear infor-

mation regarding course leveling, selection and expectations.

Bring the AHS Course Catalog, which parents were to receive this week.

DMS PAC hosting AHS panel tonight

Doherty Middle School's Parent Advisory Council (PAC) will host a panel of students from Andover High School tonight, Thursday, March 12, at 7:30 p.m. in the Doherty Media Center. This

annual presentation is an opportunity for Doherty parents and students to learn more about academics, extracurricular activities and social life at Andover High. Call Carol Baffi-Dugan at 470-3542.

Fax your news:
978/470-2819

Taking the

The Kenozia Learning & Test Prep Center at Northern Essex Community College has the right workshop at the right price!!!

- SAT
- GRE
- LSAT
- American Citizenship Exam ??
- TOEFL
- GMAT

Want to learn to *read faster and better*?

Does your child need help in *math or reading*?

For times/dates, call
978-556-3613 for a brochure.

Check out our 6-week or intensive workshops that are offered evenings or on Saturdays on the Haverhill campus. The cost is **\$129** for each workshop, plus book fee.

CAMP OPEN HOUSE SUNDAY, MARCH 22, 1-4

Jim Loscutoff's
CAMP EVERGREEN
"Year Round"
ANDOVER, Ma

In The Harold Parker State Forest

(978) 475-2502

VISIT US ON THE INTERNET:
www.campevergreen.com

**TRANSPORTATION and
EXTENDED DAY AVAILABLE**

**- Register Now For -
SCHOOL VACATION
WEEK APRIL 20-24**

Five days of fun packed activities indoors and out.

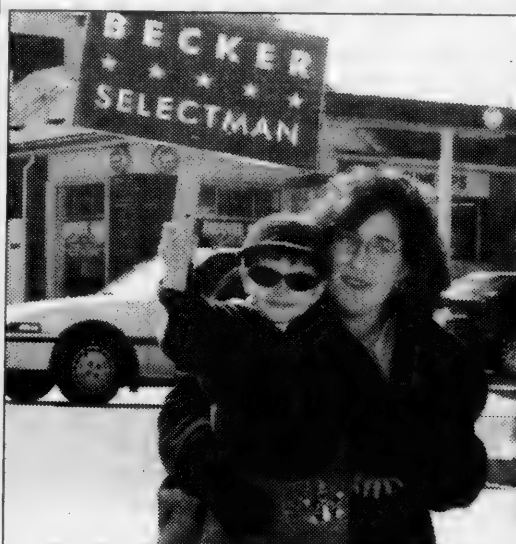
Summer Day Camp

Our 35th year for boys and girls 4 1/2 to 14. Red cross swim instruction, arts and crafts, canoeing, archery, field games, tennis, nature, camp craft, theater, overnights, and much more.

**A true camping experience
in a natural forest setting.**

Political Advertisement

A VOTE FOR ANDOVER'S FUTURE



- Raised and educated in Andover
- Actively involved in Our Community
- Owner of successful Andover Business
- Past Chair, Andover Center Association

LORI BECKER

FOR SELECTMAN

Election Day is Tuesday, March 24th

Paid for by The Committee to Elect Lori Becker
62 Chestnut Street, Andover, MA 01810

LETOURNEAU'S PHARMACY

and Home Health Care

Not your typical drug store.

ADDITIONAL SERVICES

Now Available in our Facility by Confident Care

- | | | |
|-----------------------|--|------------------------|
| • REDUCE STRESS | • SPORTS INJURY | CALL US FOR HELP WITH: |
| • RESTORE ENERGY | Return to your pre-injury level | • MEAL PREPARATION |
| • REHAB FROM INJURIES | • ADDITIONAL THERAPY | • HOUSEKEEPING |
| | When your insurance visits have been limited | • BATHING, ETC. |

For More Information or
an Appointment CALL 475-7775

We can help make the job of home health care easier.

PRIDE LIFT CHAIR

Only
\$499

WITH THIS COUPON
EXPIRES 5/1/98

MEDICARE
REIMBURSABLE

SEAT LIFT
MECHANISM
Only

SPORTS MEDICINE CENTER

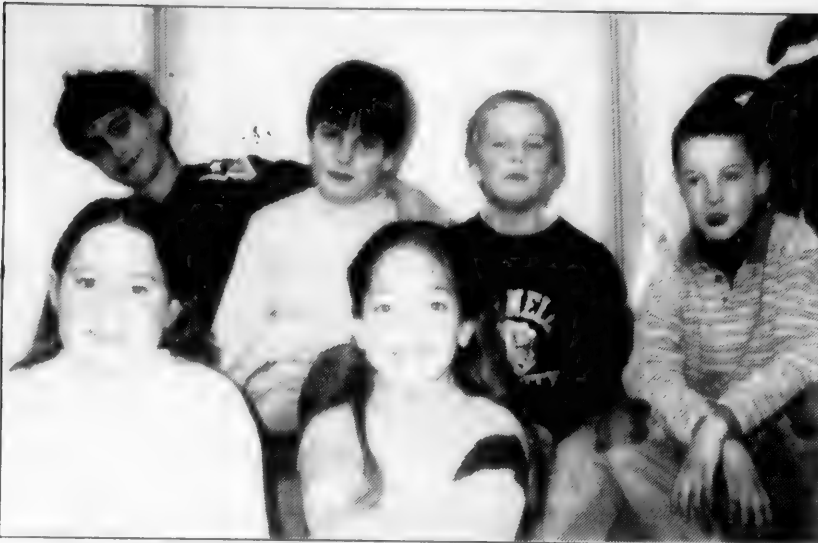
ANKLE • KNEE • ELBOW

BRACES

WE GOT
YOU
COVERED
FROM HEAD
TO TOE

**20%
OFF**

EASY ACCESS FROM ALL COMMUNITIES • 15 SECONDS OFF HIGHWAY • EXIT 41 OFF RTE. 495
Courtyard Place, 349 North Main Street, (Rte. 28) Andover, MA (Next to Dunkin' Donuts)
DELIVERY SERVICE • 978-475-7779 • 1-800-850-6608
Hours: Monday-Friday 8-7 • Saturday 9-3



◀ Sanborn Elementary's Marvelous Mentor Division 1 team members are: (back row) Sean Donlan, Matt Skinner, Andrew Pechacek, Patrick McGovern; (front row) Faryn Shiro and Stephanie Marton.

Odyssey of the Mind teams

(Continued from page 17)

► Sanborn Elementary School

Problem: Marvelous Mentor Division 1

Coaches: Edna Donlan and Beth Shiro

Team members: Sean Donlan, Patrick McGovern, Andrew Pechacek, Matt Skinner, Stephanie Marton, Faryn Shiro.

Problem: Marvelous Mentor Division 1

Coaches: John Korte and Richard Boudreau

Team members: Paige Shaffer, Greg Levis, Erin Korte, Michael Lattari, Chris Mullen, Andy Boudreau.

Problem: Dream Vacation Division: Primary

Coaches: Ron Lasser and Shelley Solomon

Team members: Jason Lasser, Daniel Gusovsky, Joseph Terranova, Zach Solomon-Belsin, Alice Wu, Steve Lattasi, Andrew Kahan, Jillian Himmer.

Problem: Create and Animate Division 1

Coaches: Annie Bourgeois and Remick Wallace

Team members: Mikaila Bourgeois, Brad Colbert, Michael Draheim, Julie Marton, Laura Ouellette, Alyssa Wallace.

Problem: Dream Vacation Division (K-2)

Coaches: Jim Buschur, Dan Fague and Peggy Kruse

Team members: Allison Beattie, Joey Buschur, Joseph Cloutier, Lindsay Fague, Ryan Kemp, Megan Mahesh, Sabrina Tharani.

Problem: Camouflage Division 1

Coach: Sue Adams and Mike Adams

Team members: Daniel LeClerc, Sam Adams, Roopa Chari, Nandini Vijayakumar, Mau Orenberg, Richard Corbin.

► West Elementary School

Problem: Camouflage Division 1

Coaches: Cheri Maguire and Ting Wong

Team members: Adam Holzworth, Jeff Maguire, Stephanie Wong, John Kim, Brian Hsiem, Sonal Menta, Michael Corrado.

PARK STREET VILLAGE

Haircut • Haircolor • Perm Styling
Full Retail Center

63 Park Street Village, Andover, MA

(978) 474-8990

Dellaria SALON

La Patisserie

European Bakery Cafe

63 Park St., Andover, MA • (978) 475-4445

Hours: Mon.-Thurs. 6:30-6; Fri. & Sat. 6:30-7; Sun. 6:30-1

\$1.00 OFF a lb. of coffee w/coupon Exp. 3/28/98

We are proudly serving Panache gourmet coffee

Tips'n Toes

Full Service Nail Care Salon

Park Street Village, 63 Park Street, Andover, MA 01810

Jennifer Nguyen, New Owner (978) 470-2525

PASTA VILLAGIO

Lunch & Dinner Specials

(978) 475-3354

63 Park St., Andover, MA 01810

Chris & Eileen Pappadopoulos

Books! Books! Books!

THE BOOK CELLAR

Park Street Village • 623-7248

ANTIQUARIAN BOOKS

Including Children's, Popular Fiction, First Editions, General Stock

63 Park Street • Andover
Behind Old Town Hall

Antiques and Collectibles

A Shopping Guide To Treasures From The Past

Antique World

A Group Shop

Always buying & selling, single items or entire estates

Open 7 Days
108 Washington St.
Haverhill, MA
372-3919

GRAHAM ANTIQUES

BUY
&
SELL

420 Water St.
Haverhill, MA
374-8031

SCALA'S ANTIQUES

Three floors of antiques and collectibles; large warehouse of fine furniture.

Tuesday - Sunday
(11 a.m. - 5 p.m.)
28 West Main Street
Georgetown, MA
352-8614

To Advertise
in the
ANTIQUES and
COLLECTIBLES

Directory
please call
Carol at
475-1943

Tickets for Neal retirement on sale now

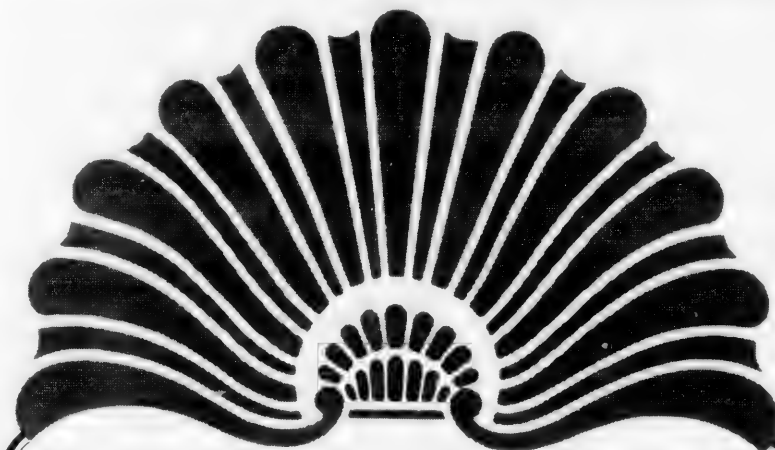
Superintendent Richard E. Neal will be retiring from the Andover public schools after 40 years of service in public education.

A retirement testimonial will be held in his honor Friday, June 5, at the Ramada Rolling Green. A social hour at 6 p.m. will be followed by dinner at 7.

The price of the ticket is \$35. Tickets are available from Laura Ridley, Superintendent's Office, Andover Public Schools, 36 Bartlett St., Andover, 01810.

Checks may be made payable to: Richard E. Neal Testimonial. Seating is limited.

For more information, call 623-8501.



Specialized Care at Langdon Place of Exeter

There is a new Assisted Living residential option for persons with *Alzheimer's disease and related dementias* right here at Langdon Place of Exeter retirement community.

We are putting the finishing touches on our new bright and beautiful expansion which will include 24 semi-private residences. Each resident will enjoy their own private half-bath and large picture window overlooking our beautifully landscaped natural setting. Tastefully designed room dividers ensure individual privacy. Secured and inviting indoor and outdoor areas encourage residents to walk and relax.

Professional, caring staff members will be chosen for their experience, flexibility and interest in caring for persons with Alzheimer's disease and related dementias.

We are currently accepting reservations for these exceptional residences and welcome your inquiry. Please call Lucinda Marcoux, Residence Coordinator, to learn more about our Assisted Living residences for persons with Alzheimer's and related dementias.

Specialized Care for Special People at Langdon Place of Exeter.

(603) 772-5251 (800) 241-5837

Langdon Place of Exeter • 17 Hampton Road, Exeter, NH

A member of the Sun Healthcare Family of Services

Find us in the Bell Atlantic Yellow Pages

EVENTS CALENDAR

THURSDAY, March 12

One Flew over the Cuckoo's Nest, presented by Burlington Players, featuring Frank Kaplan of Andover, 8 p.m., \$10-\$12, Park Playhouse, 1 Edgemere Ave., Burlington; (781) 229-2649.

Breakfast Circle, healthy breakfast followed by a talk by Kristin B. Tallman, O.D. of Tallman Eye Associates on "Low Vision," \$1 proceeds donated to area Council on Aging, 9-10:30 a.m., Sutton Hill Nursing and Retirement Center, 1801 Turnpike St., North Andover; 688-1212.

The River and the Sea, sponsored by Life Long Learning, slides and discussion by maritime historian Ben Labaree of Amesbury about the lives of the people who lived along the river, 2 p.m., Bentley Library Conference Area, Northern Essex Community College, Elliott Way, Haverhill; May DiPietro (978) 556-3688.

Student panel discussion, sponsored by Doherty Middle School's Parent Advisory Council (PAC), Andover High School students discuss academics, extracurricular activities and social life at high school, 7:30 p.m., Doherty Media Center, Bartlet Street; Carol Baffi-Dugan 470-35421.

FRIDAY, March 13

One Flew over the Cuckoo's Nest, see entry under Thursday, March 12.

Singles dance, sponsored by Lexington chapter of TSL (The Single Life), 8 p.m.-midnight, \$7, Knights of Columbus, 2068 Main St., Tewksbury; 891-3750.

Godspell, presented by Academy of Notre Dame Drama Club, 8 p.m., \$6, Academy of Notre Dame auditorium, 180 Middlesex Road, Tyngsboro.

New England Spring Crafts Festival, more than 200 artisans,

noon-8 p.m., \$6, children 14 and under free, Valley Expo Center, Methuen Mall, Pleasant Valley Road, Methuen; 681-9000.

Art auction, benefit Boy Scouts of America, Yankee Clipper Council, preview party and refreshments, 7:30 p.m., auction 8:30 p.m., \$15, \$28 couple, Peabody Marriott Hotel; (800) 595-0575.

Mr. AHS contest, Andover High School contestants are juniors Steve Arsenault, Sean Aylward, Rob Bolway, Long Dang, Chris Demko, Jesse Gallagher, Jake Hall, Rick Johnson, Evan Martin, Bob Rawlinson, Mark Stout, 7 p.m., \$5, Collins Center, Shawshen Road; 623-8600.

SATURDAY, March 14

One Flew over the Cuckoo's Nest, see entry under Thursday, March 12.

Night of Subliminal Madness, sponsored by Andover Youth

Council, for high-school-ages, featuring comedian Joe Carroll and hypnotist Jerry Valley, scheduled for Old Town Hall, has been postponed due to the Andover Girls basketball team being in the State Finals, their game begins at 5:45 p.m. at the Worcester Centrum; Youth Services 623-8241. [See page 37 for more about the game.]

St. Patrick's Day dinner dance, sponsored by Knights of Columbus of St.

Robert's Church, cocktails 6:30 p.m., traditional St. Patrick's Day dinner 7 p.m., dancing to DJ 8-midnight, \$25 couple, \$15 singles, St. Robert Bellarmine Parish Hall, 198 Haggetts Pond Road; Tom O'Brien 851-6365, Jim Murphy 685-1382.

Godspell, see entry under Friday, March 13.

New England Spring Crafts Festival, (Continued on page 23)

Fax your news to the
Andover Townsman at
470-2819,
or send
e-mail to:
jgrady@
andovertownsman.com
or
kormerding@
andovertownsman.com

\$1 OFF  **\$1 OFF**

TOUCH OF CLASS CAT FANCIERS

CAT SHOW

at the

Ramada Rolling Green Hotel

Andover, MA

March 14, & 15 ~ 10 a.m. - 4 p.m.

Rt. 93 Exit 43

*Do you have a feline pet that
you would like to show?*

Call 617-527-7562



Introducing Paws A Plenty

 **Mobile
Pet
Grooming**

Mobile grooming is cleaner,
less stressful and convenient!

**Professional Pet
Grooming at your door!**
for appointments call
(978) 681-5855

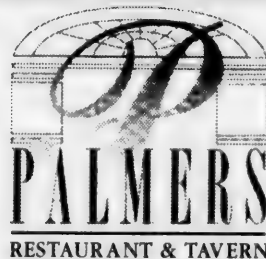


THE TAP
FINE DINING & SPIRITS
100 Washington Street
(Rt. 110)
Haverhill, MA
(978) 373-5100

— Now Taking Reservations —

ST. PATRICK'S DAY
Entertainment 4-7 P.M.
Dan Hallisey from Ireland, 7pm-Close
Leary O'Leary, Main Floor
and Lower Level

— Specials Including —
IRISH BOILED DINNER
TOP OF THE TAP
SKI 7:30 P.M. - 12 M
SANDWICH MENU



RESTAURANT & TAVERN

"LIVE BLUES"
every Friday & Saturday

March 12 **Mike Fritz & The Cats**
March 13 **Short Fuse Band**
March 14 **Sundance Trio**
March 19 **Ken Clark Duo**
March 20 **Peter Parchek Quartet**
March 21 **Liz Lannon Band**

The Bar Upstairs at Palmers
18 Elm Street, Andover, MA 01810
(978) 470-1606



La Boniche

simple dining with
a french accent

"One of those
hidden treasures"
-THE BOSTON GLOBE

closed Sunday & Monday • reservations recommended

113 Merrimack Street Historic Lowell, MA 978-458-9473

OFFICINZOS Authentic Italian Cuisine

Features:
Dinner for Two
CHOOSE FROM OUR SPECIAL MENU
Which Includes:
Bowl of Soup, Entree and Dessert
\$25.95

Price does not include tax or gratuity. Offer good Sunday thru Thursday, not valid with any other promotion.
Expires April 9, 1998 / Reservations Recommended

12 Main Street, 2nd Floor Andover, MA 01810
(978) 475-7711

BOSTON GLOBE raves...
"Creative regional Italian dishes and spectacular homemade pastry."

Backstreet JAZZ Buffet Brunch
"It's the talk of the town."
\$12.95

(978) 475-4411 • 19 Essex Street, Andover, MA 01810

MONDAY, MARCH 16
Irish Beer Dinner!
Chris & Eric
ENTERTAINING

TUESDAY, MARCH 17
Happy St. Patrick's Day!
IRISH DINNER SPECIALS!
JAZZ Entertainment with Irish Flair
Call for Reservations (978) 475-4411

★ ENTERTAINMENT TUESDAY thru SUNDAY ★
Tuesday - Live Jazz

The White Fund
Presents
"AMELIA EARHART - COURAGE IS THE PRICE"

By Linda Myer

at the South Lawrence East School

SUNDAY, MARCH 22, 1998 at 2:00 P.M.

Actress/playwright Linda Myer, in a one-woman performance, explores the life, record-breaking flights, and mysterious disappearance of our most famous aviatrix. Who was this daring woman and why did she risk her life for success and fame?

PARKING WITH SECURITY ON DUTY IN SCHOOL LOT

ADMISSION IS FREE

Here's a date you can't afford to miss ...

May 1998						
S	M	T	W	T	F	S
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30
31						

... in fact, we've made it quite affordable.

TOWNSMAN PLUS



Beginning Friday, May 1, run your ad in the Andover Townsman then repeat your ad in Townsman Plus for

1/2 PRICE!

and reach more than

30,000 HOUSEHOLDS

That's more than 78,900 PEOPLE* in Andover, Lynnfield, North Reading, Tewksbury and Wilmington!

GUARANTEED DEMOGRAPHICS

Target the wealthiest households in Andover, Lynnfield, North Reading, Tewksbury and Wilmington every Friday while taking maximum advantage of retail traffic flow patterns.

Call for more information!

ANDOVER TOWNSMAN

33 Chestnut St., Andover, Mass. 01810 • (978) 475-1943 • Fax: (978) 475-5731

* Based on the 1993 national average of 2.63 persons per household.

EVENTS CALENDAR LISTINGS

(Continued from page 21)

10 a.m.-7 p.m., see entry under Friday, March 13.

Storytelling, Marcia Estabrook portrays Caroline Ingalls, Laura Ingalls Wilder's mother, 7 p.m., Andover Bookstore, 89R Main St.; 475-0143.

World Fly Fishing Expo, more than 125 exhibits, 9 a.m.-5 p.m., \$8 adults, \$2 children, children under 5 free, Shriners Auditorium, Wilmington.

Concert, Sol y Canto plays Latin American and Caribbean music, 8 p.m., \$10, Crossroads Coffeehouse, North Parish Church, 190 Academy Road, North Andover; 749-7025.

Bridal show, sponsored by Wedding Day Expositions and *Elegant Bride Magazine*, 10 a.m.-9:30 p.m., fashion shows 1 and 3 p.m.; The Mall at Rockingham Park, Salem, N.H.; 1-800-272-EXPO (3976).

Shamrock luncheon, sponsored by Holy Family Hospital Auxiliary, Irish music, dance, traditional Irish luncheon, proceeds benefit Cancer Management Center at Holy Family Hospital, 11:30 a.m., \$18.50, tickets available at hospital gift shop; Auditorium, Holy Family Hospital, 70 East St., Methuen.

Cat show, sponsored by Touch of Class Cat Fanciers, 10 a.m.-4 p.m., Ramada Rolling Green, 311 Lowell St.; (617) 527-7562.

SUNDAY, March 15

Watercolor painting demonstration, presented by the Andovers Artists Guild, two-hour session by Caleb Stone of Methuen, 2 p.m., North Parish Church, North Andover; James Cassidy 688-0633.

One Flew over the Cuckoo's Nest, 7 p.m., see entry under Thursday, March 12.

Walk, sponsored by Appalachian Mountain Club, Andover Committee, through historic Salem, meet at National Park Visitors Center, corner of Essex and New Liberty streets; Jack Gentile 658-0526.

Movies, *Flash Gordon*, 2:30-4:30 p.m., Stevens Memorial Library, 345 Main St., North Andover.

New England Spring Crafts Festival, 10 a.m.-5 p.m., see entry under Friday, March 13.

World Fly Fishing Expo, 9 a.m.-5 p.m., see entry under Saturday, March 14.

Bridal show, 11 a.m.-6 p.m., fashion show 3 p.m., see entry under Saturday, March 14.

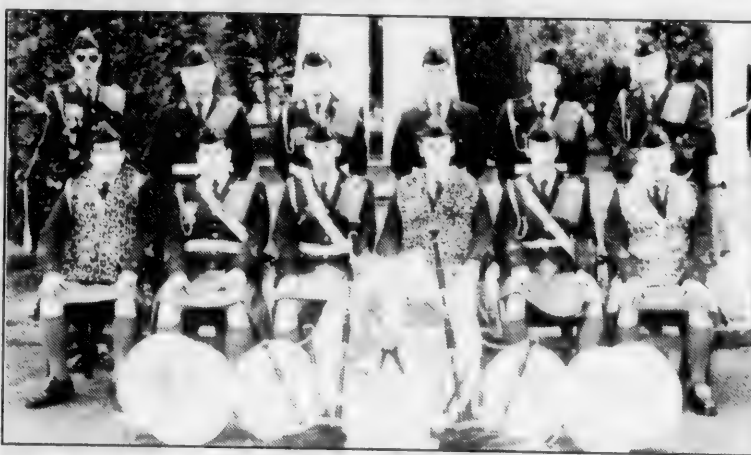
Cat show, see entry under Saturday, March 14.

MONDAY, March 16

Meeting, South School PTO, presentation by Middle School Planning Team, 7 p.m.; Mavis Cox, South School secretary, 623-8830.

Concert, presented by Yale Symphony Orchestra and Project STEP (String Training and Educational Program for Students of Color, 7 p.m., contributions collected at door to support Project STEP, Jordan Hall, 30 Gainsborough St., Boston; box office (617) 262-1120.

Meeting, Northern New England Region of Hadassah, guest speaker Helen Epstein, author of *Where She Came From: A Daughter's Search for Her Mother's History*, 6:30 p.m., \$10, Renaissance Bedford Hotel,



The Irish Air Corps Pipe Band play Wednesday.



Sol y Canto plays Latin American and Caribbean music this Saturday at 8 p.m. at Crossroads Coffeehouse.

Bedford; (978) 535-7711.

TUESDAY, March 17

Mary Margaret O'Connell: Lowell Mill Girl, historical reenactment of the life of a 15-year-old mill girl, portrayed by Sharon Kennedy, 12:30 p.m., \$2.50, Andover Senior Center, 36 Bartlet St.; Pat Becker 623-8321.

WEDNESDAY, March 18

Curriculum information night, sponsored by Andover High School, for eighth-grade parents, information on course leveling, selection and expectations, bring AHS Course catalog, 7 p.m. Collins Center, Shawsheen Road; Ellen Parker 623-8600.

Concert, Irish Air Corps Pipe Band, 8 p.m., Hibernian Hall, 9 Appleton St., Lawrence.

THURSDAY, March 19

Meeting, Merrimack Valley Area Easter Seal Stroke Support Group, 1:30 p.m., Andover Senior Center, 36 Bartlet St.; Easter Seals 1-800-922-8290.

Meeting, Village Garden Club, 1 p.m., at the home of Mary Des Marais; location has been changed from the Historical Society; Carol O'Neil.

Maudslay's Wildflowers, A Life-long Learning presentation sponsored by Northern Essex Community College, featuring photographer Ray Marcelonis presenting slides about the flowers found in Maudslay State Park, 2 p.m., Bentley Library Conference Area, Northern Essex Community College, Elliott Way, Haverhill; May DiPietro (978) 556-3688.

Meeting, Merrimack Valley Chapter, Massachusetts Association of Insurance Women Inc. (MAIW), Anne Turner, ASP, of Wausau Insurance Co., will speak on office ergonomics; 5:30 p.m. Andover Marriott; Donna Bistany (978) 469-0207.

FRIDAY, March 20

Murder of the Loaded Librarian, a 'whodunnit' fundraiser for Friends of Memorial Hall Library, with Andover-related cast, refreshments, 7:30 p.m., \$20, Memorial Hall Library, Elm Square; 623-8401.

Conference, sponsored by La Leche League of Massachusetts/Rhode Island/Vermont, family entertainment and refreshments, 7:15 p.m., \$7 one child with one adult, \$5 each additional adult, \$2 each additional child, children under 1 year free, tickets sold at door for a slightly higher price, talk by Hedda Shrapan, associate producer of *Mr. Rogers' Neighborhood*, 7 p.m., \$10 in advance, \$15 at door; (508) 674-3156.

Appraisal night, sponsored by Crispin's Bears, Jay Hadly, teddy bear authority, will appraise teddy bears (and other stuffed animals, 5-8 p.m., \$5 donation for each bear appraisal, 23 Barnard St.

Meeting, the Homebased Businesswomen's Network Inc., Corrinne Trabucco of Burlington will give a talk on "Managing Stress by the Alexander Technique," 8:30 a.m., \$10, Village Green Restaurant, Route 1-North, Newbury Street, Danvers; Elaine (978) 531-3051.

SATURDAY, March 21

Mt. Wachusett day hike, sponsored by Appalachian Mountain



A March 21 Cajun fest at the Unitarian Universalist Church, Routes 110 and 125, Haverhill, features food and Cajun music by Crawdad Wranglers.



An appraisal night Friday, March 20, sponsored by Crispin's Bears, 23 Barnard St., features Jay Hadly, teddy bear authority, who will appraise teddy bears (and other stuffed animals), between 5-8 p.m., for a \$5 donation for each bear appraisal.

Club, Andover Committee, winter hiking gear required; Maryellen Zizis 658-6684.

Conference, sponsored by La Leche League of Massachusetts/Rhode Island/Vermont, speakers, special session for fathers, children; Maryann McIntyre (781) 447-2499.

Cajun fest, featuring food, Cajun music by Crawdad Wranglers, 6-7 p.m., dinner, \$15, 7:30 p.m., lessons and dancing, \$10, dinner and dancing, \$20, Universalist Unitarian Church, Routes 110 and 125, Haverhill; (978) 373-9259.

St. Patrick's supper, traditional Irish recipes, seatings at 5 and 6:30 p.m., \$8 adults, \$3.50, children under 11 years of age, toddlers free, tickets available Monday-Friday at church office 9 a.m.-3 p.m., West Parish Church, 129 Reservation Road; 475-3528.

Pasta supper, 4:30 p.m., \$4 adults, \$2, children under 12, Sacred Heart Parish Hall, 321 South Broadway, Lawrence.

SUNDAY, March 22

Shawsheen River Trail hike, train accessible, boots advised, meet at Ballardvale train station parking lot, Boston train information available; Susan Kelly (617) 491-3415.

Boxford Town forest hike, sponsored by Appalachian Mountain Club, Andover Committee, 6-7 mile flat, forested trails, meet at East Boxford Library; Steve Davis (978) 352-2250.

Health & Fitness Expo, sponsored by American Heart Association, 7:30 a.m.-6 p.m., World Trade Center, Boston; (617) 385-5126.

Passover Fair, sponsored by Merrimack Valley Hebrew Academy, 9 a.m.-2:30 p.m., Montefiore Synagogue, 460 Westford St., Lowell; (978) 452-6842.

Boot Scoot, country Western fundraiser sponsored by American Diabetes Association, entertainment, free country and line dance lessons, Western buffet, silent auc-

(Continued on page 36)

OBITUARIES

Mary A. Didio Former resident was an accomplished interior decorator

Mary A. (Greco) Didio, 70, of North Andover died Tuesday, March 3, at home.

Mrs. Didio was born in Hartford, Conn. She moved to the Greater Lawrence area as a young girl and graduated from Lawrence High School.



Mary
Didio

The former Andover resident was co-founder, administrator and member of the board of directors of Angelo C. Didio Building and Realty Corp., a company that has built homes, churches, nursing homes and commercial

sites in the area.

She was a former employee of Western Electric and a member of North Andover Women's Club and St. Augustine's Church.

She enjoyed cooking and gardening and was an accomplished interior decorator.

Members of her family include her son and daughter-in-law, Anthony and Nancy Didio; daughter and son-in-law, Maria and John DePippo, all of North Andover; sister, Lucy Purpora of Methuen; brother, Joseph Greco of North Andover; five grandchildren; and several nieces and nephews.

She was the widow of Angelo C. Didio.

A funeral Mass was said at St. Augustine Church. Burial was in Ridgewood Cemetery in North Andover.

Arrangements were by Dewhirst and Conte Funeral Home of Andover and North Andover.

Memorial contributions may be made to St. Jude's Children's Hospital, 501 St. Jude Place, Memphis, TN 38105.

Deaths Elsewhere

HERING — Kurth W. Hering, 90, of Lawrence and Sarasota, Fla., died Thursday, March 5, at Broadway Health Care in Methuen.

Members of his family include his son and daughter-in-law, Howard R. and Jacqueline Hering of Andover.

Helen Fortuna Co-owned Fortuna Farms Race Horses in Andover

Helen (Tofilksi) Fortuna, 88, of Andover died Thursday, March 5, at Prescott House Nursing Home in North Andover.

Mrs. Fortuna was born in Poland and came to the United States as a young girl. She was educated in Lawrence. She had lived in Andover for the past 75 years.

Mrs. Fortuna and her late husband, Paul Fortuna, builder of the Polish National Catholic Church of Lawrence, owned Fortuna Farms Race Horses in Andover. She was the only woman ever to be on the board of directors of Rockingham Park Race-track.

Members of her family include her brother-in-law, Matthew Murach of Methuen, and several nieces, nephews, grandnieces and grand-nephews.

A funeral Mass was said Monday in Polish National Catholic Church. Burial was in Polish National Catholic Cemetery in Methuen.

Arrangements were by Rosinski Salem Street Funeral Home.

Memorial contributions may be made to Polish National Catholic Church Building Fund, 38 Phillips St., Lawrence, MA 01843.

J. Alan Holmes Mayflower descendant retired from Digital Consulting Inc.

J. Alan Holmes, 70, of Andover died Tuesday, March 3, at Holy Family Hospital and Medical Center in Methuen.

Mr. Holmes was born in Boston. He could trace his ancestry back to the Mayflower.

Mr. Holmes served with the Navy during the Korean War.

He was retired from Digital Consulting Inc. of Andover.

Mr. Holmes was a member of North Reading Community Chorale and North Reading Company Minit and Militia.

He belonged to Union Congregational Church in North Reading, where he preached sermons and was a member of its choir.

Members of his family include his wife, Marilyn (Wile) Holmes of Andover; mother, Charlotte Holmes of Melrose; brother, Larry Holmes of New Hampshire; one niece; and one nephew.

The funeral service was held Saturday in Union Congregational Church. Burial was in Spring Grove Cemetery.

Arrangements were by Burke Funeral Home.

Lois Edelstein Longtime director of education at Temple Isaiah in Lexington

Lois (Bellig) Edelstein, 68, of Andover died Monday, March 2, while vacationing in Cairns, Australia.

Mrs. Edelstein was born in New York City. She graduated from Hunter College in 1950 and continued her education at Columbia University and the Jewish Theological Seminary.

She was a longtime director of education at Temple Isaiah in Lexington until she retired last year. Nationally recognized as an innovator in Jewish education, she pioneered programs integrating family and home into a child's learning process.

Mrs. Edelstein was widely recognized as a mentor for teachers of Jewish education.

She was president of the Boston Area Reform Temple Educators, board member of the National Association of Temple Educators and a participant in Catholic-Jewish Colloquium, a group organized to promote joint study and discussion of social and theological issues.

Mrs. Edelstein received awards from the National Association of Temple Educators, Bureau of Jewish Education of Greater Boston and Hebrew College.

Members of her family include her husband of 46 years, Joel Edelstein; daughter, Anne Edelstein of New

York City; son, Bernard Edelstein of Brookline; brother, Nathan Billig of Chevy Chase, Md.; and four grandchildren.

She was also the mother of the late Daniel Edelstein.

Arrangements were by Levine Chapel in Brookline.

A memorial service was held Sunday in Temple Emanuel.

Memorial contributions may be made to the Lois Edelstein Educators Fund, Union of American Hebrew Congregations, 75 Second Ave., Suite 550, Needham, MA 02194, or to Daniel A. Edelstein Scholarship Fund, Temple Emanuel, 7 Haggetts Pond Road, Andover, 01810.

George E. C. Gattie Enjoyed traveling in his retirement

George Edward Claude Gattie, 91, formerly of 30 Railroad St., died Wednesday, March 4, at Blaire House in Tewksbury.

Mr. Gattie was born in London, England.

During World War II, he served in the special communications unit (SCU3), attached to the Royal Corps of Signals.

Mr. Gattie was a sales engineer for Eastern Electricity Board for 35 years until he retired in 1972.

He was an accomplished ballroom dancer and traveled extensively after his retirement.

Members of his family include his daughters, Frances J. Jennings of Andover, Vivien C. Gattie and Gillian R. Gattie, both of Boston; and three grandsons.

He was the widower of Frances (Powell) Gattie, who died in 1979.

Funeral services were held Monday in Christ Church. Burial was in Christ Church Cemetery.

Arrangements were by Dewhirst and Conte Funeral Home.

Memorial contributions may be made to Merrimack Valley Hospice, 1 Union St., Andover, 01810.

Fax your news
to the Andover
Townsmen at
470-2819.

or send
e-mail to:

kammerding@
andovertowns-
man.com

or
jgrady@
andovertowns-
man.com

CHARLES F. DEWHIRST EDGERLEY & BESSOM FUNERAL HOME

Charles F. Dewhirst, Jr.
Paul Bekkenhuis
Andrea Bekkenhuis
Richard C. Dewhirst

33 Pearson Street, Andover, MA
Adjacent to St. Augustine's Church

475-2072

JOHN BREEN
Memorial Funeral Home, Inc.
EST. 1869

35 Merrimack St.
N. Andover, MA
01845
682-8381

122 Amesbury St.
Corner Lebanon St.
Lawrence MA
01841

BURKE FUNERAL HOME



3rd Generation - SERVING ANDOVER



475-5200

390 N. Main St.
Andover

Retail overlay district ...

(Continued from page 15)

retail space.

But downtown property owners say they have no demand for retailers.

James White, owner of downtown properties including the Musgrove building, said he thought the bylaw wasn't very well thought out, and that its authors should consider the realities of the real estate market.

Dennis Ryan of DANA (the Downtown Andover Neighborhood Association) agreed. He wants to see Andover keep its New England charm rather than emulate Wall Street, he said.

"Protection of the retail district is good idea, but it needs fine tuning," he said. While Ryan said he wouldn't endorse the bylaw, he offered to spend time and help refine it.



Colyer — not my plan.

Building owner James R. Hadad said he feels discriminated against.

Hadad, who owns the Dunkin Donuts building on the corner of Main Street and Punchard Avenue, says he does what he can to attract retail spaces, but because he

has a one-story building, the bylaw would limit him to that, and could leave his building empty.

Resident Ann Knowles, a planner by trade, said she supported protection for a retail district, and didn't think that was likely.

"Wait a minute. We're talking about downtown Andover here. Andover is not going to have empty buildings, ever," she said.

Salafia disagreed.

"That is a very dangerous assumption," he said, which prompted Knowles to say she would "take back" her comment.

Planning Board member Linn Anderson said she would prefer financial incentives rather than prohibitive laws to control what kind of businesses come into downtown.

Resident Norman Viehmann said he wants to see the town practice what it

preaches.

"The town should lead and not legislate. Offer the bottom floor of Old Town Hall as low-rent retail space," he told planners.

Miller agreed the town should get involved but didn't comment on Old Town Hall Space. Miller authored a separate proposal on the Town Meeting warrant to create an economic development corporation, a non-profit company that would have resources to focus on downtown development, and possibly acquire buildings and lease them out at

affordable prices for retailers.

Miller said the board will deliberate and vote on the bylaw at a future meeting, but which meeting was not yet determined, he said. The board could vote to recommend or not recommend the bylaw as is, they could suggest the Board of Selectmen amend it, or they could offer an amendment, Miller said.

Selectmen John Hess who attended the meeting said the Board of Selectmen will address the bylaw at a future meeting and would be considering amendments.



OBITUARIES

The *Townsmen* will publish obituaries of Andover residents without charge.

The paper also will publish without charge a short announcement of those people who died and did not live here, but are related to someone who lives in Andover. This listing will include the name of the deceased, where he or she lived, when he or she died, and names of relatives in Andover.

Those who wish to have a complete obituary published about a person who did not live in Andover can pay for a death notice.

Questions? Call Jack Grady or Taylor Armerding at 475-1943.

VOCATIONAL EDUCATION

NEA
S&C

ATTENTION

Parents of Students in Grades 8 - 10

Applications are now being accepted
For The 1998-1999 School Year

MAKE

WHITTIER REGIONAL VOCATIONAL TECHNICAL HIGH SCHOOL

Your CHOICE For Your Child

IN DISTRICT

The Whittier District
Covers The Communities Of:
AMESBURY - GEORGETOWN
GROVELAND - HAVERHILL
IPSWICH - MERRIMAC
NEWBURY - NEWBURYPORT
ROWLEY - WEST NEWBURY
SALISBURY

SCHOOL CHOICE

with the Adoption of
SCHOOL CHOICE

Students who live
outside the
Whittier District
can now get a

Four ★★★★★ Education

~ Featuring ~

- ★ State of the art technical training
- ★ Progressive academic preparation for college
- ★ Tech Prep provides head start for college credit
- ★ Sports - Student Clubs - Student Recognition

Centralized Transportation

Available for some locations outside the Whittier District

Mid-Year
Applications
Accepted Now
For September
Admissions



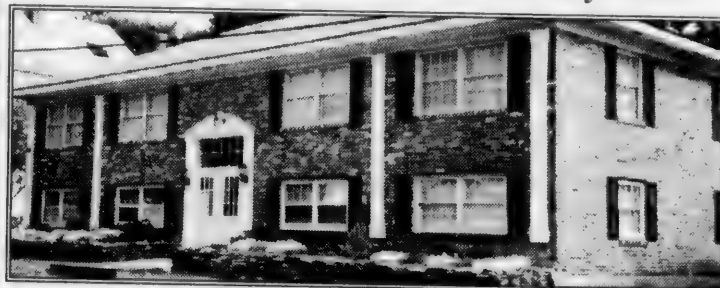
For information call
WILLIAM P.
DeROSA
Asst. Superintendent/
Director of
Student Services
(978) 373-4101 Ext. 252

Annual Open House March 29, 1998 - 2:00 pm - 5:00 pm
WHITTIER REGIONAL VOCATIONAL TECHNICAL HIGH SCHOOL
115 AMESBURY LINE ROAD, HAVERHILL, MA 01830
Visit Our Web Site at www.whittier.mec.edu
Equal Educational Opportunity

You're Invited
to our Annual
OPEN HOUSE
Sunday
March 29, 1998
2pm-5pm

DEWHIRST & CONTE FUNERAL HOME ANDOVER

A Recognized Leader In Funeral Service In
Andover and North Andover For Many Years



28 Florence Street

Anthony S. Conte, Sr.

James H. Dewhirst

Large, Luxurious Chapel In Residential Setting
Sensitive To Details, Your Needs and Requests

Serving All Faiths • Private Parking

Cremation Specialists • Pre-Arrangement Services

987 • 470-8000

mirage

The prefinished floor



HARDWOOD SALE!

HASTINGS FLOOR COVERING

575 Chickering Rd • Rt. 125 • North Andover, MA 01845

Hrs: M-F 9-5, Sat 9-4

(978) 681-9115

NEWS CALENDAR

Thursday, March 12

Greater Lawrence Technical High School, District Committee, 57 River Road, 7 p.m.

School Building Committee, second floor, Town Offices, 7:30 p.m.

Finance Committee, third-floor conference room, Town Offices, 7:30 p.m.

Andover Housing Authority, 100 Morton St., 7 p.m.

Saturday, March 14

Finance Committee, third-floor conference room, Town Offices, 8:30 a.m.

Monday, March 16

Greater Lawrence Technical High School, District Commission, 57 River Road, 6 p.m.

Downtown Andover Neighborhood Association (DANA), streetscapes and downtown development subcommittees, Andover Historical Society, 97 Main St., 7 p.m.

Board of Selectmen, third-floor conference room, Town Offices, 7 p.m.

Tuesday, March 17

Trails Committee, second-floor conference room, Town Offices, 7 p.m.

Conservation Commission, third-floor conference room, Town Offices, 7:45 p.m.

School Committee, School Committee room, School Administration Building, executive session, 6:30 p.m.; regular meeting, 7:30 p.m.

Planning Board, first-floor conference room, Town Offices, 7:30 p.m.

Board of Assessors, assessors' office, Town Offices, 9 a.m.

ANNIVERSARY BLOW OUT SALE

on every rug in stock!

Huge Savings

Museum Quality

Gigantic Inventory

At Exquisite Prices

We will not be undersold

Rugs from 2' x 3' to Mansion size - from \$68 and up

Customer Satisfaction
GUARANTEE:

- Free cleaning first 5 years
- Free delivery
- Lifetime trade-in toward future purchase
- Certificate of Authenticity with every rug purchased
- Guaranteed lowest prices or we'll double the difference

Tax Free

Percentage Means
Nothing...Final Price
Means Everything

Woodbury
ORIENTAL RUG

124 South River Rd., Bedford, NH • 603-626-5588

OPEN 7 DAYS A WEEK

Mon.-Sat. 10:00am-7:00pm, Thurs. til 9:00pm, Sun. 12:00-5:00pm

DIRECTIONS: 45 Minutes from Boston 93N to 293N, Exit Route 3, left off ramp, across from Macy's

SAVE
\$125
off all
purchases over
\$750

Expires 3/15/98

Woodbury
ORIENTAL RUG

SAVE
\$275
off all
purchases over
\$1850

Expires 3/15/98

Woodbury
ORIENTAL RUG

SAVE
\$450
off all
purchases over
\$3700

Expires 3/15/98

Woodbury
ORIENTAL RUG

SAVE
\$800
off all
purchases over
\$6800

Expires 3/15/98

Woodbury
ORIENTAL RUG



Special Occasion DRESSES

Semi-Formal to Formal

- Bar Mitzvah
- Easter
- Recitals

... and of course we have our
Sporty and Casuals

NEW ARRIVALS LANDING WEEKLY!

CLOTHES ENCOUNTERS

Junior Girls Clothing & Accessories
28 Chestnut Street • Andover
(978) 475-1222
Hrs: Tues.-Sat. 10-5; Thurs. til 8 p.m.

What makes us the experts?

Student Camp and Trip Advisors has been in business for over 28 years conducting personal interviews with families, working with VISITING, RE-VISITING the hundreds of programs we represent while children are there each summer. Our portfolio includes, in addition to general overnight camps, schools in the US & Europe, language & cultural exchanges, community service at home and abroad, internships, worldwide touring and hiking, biking and wilderness trips. We provide free, firsthand, accurate information.

And THAT makes US the experts!

STUDENT CAMP & TRIP ADVISORS inc

161 Highland Avenue Suite 104
Needham, MA 02194
617-449-9299 800-542-1233



Planning to remodel your home?



Consider the services of Blackdog Builders, Inc., Andover's quality remodeler...and one of "America's Top Fifty Remodelers - 1995"!



MA lic # 048847

Visit our showroom!
5 Kelly Road • Salem NH
(603) 898-0868



MA reg # 106877

Parents, don't let your daughters disappear

(Continued from page 1)

in order to stay connected to you, she says.

"Relationships are absolutely central to girls' self-esteem," Steiner-Adair says, whereas boys have less trouble compartmentalizing social interactions.

For example, she says, a boy who does well on a test can attribute a good grade to his brilliance, while girls are more likely to say it was luck, or that the teacher likes her.

Similarly, when a boy does poorly on a test, he's more likely to say it was the teacher's fault, and a girl is more likely to blame herself and say, "I'm stupid," or, "I can't do it."

For a girl, a grade can become the mirror for her whole identity. So why is it so hard for girls, once they turn 11 or 12, to say, "Yes, I'm smart. I aced it!" Steiner-Adair asks.



Photo by Rebecca Lipchitz

Starting to disappear

The social construct that reinforces such behavior, and that tends to influence girls entering preadolescence, is what authors Lyn Brown and Carol Gilligan call the "Tyranny of Kind and Nice," or the social expectation that it is more important to be nice, polite and not hurt anyone's feelings than it is to tell the truth.

This socialization, coupled with developing girls' tendencies to defer to others to avoid conflicts in relationships, puts them at risk of losing themselves, she says.

A bibliography ...

For further reading about raising healthy, confident daughters, Dr. Catherine Steiner-Adair has published reports including:

- "New Maps of Development, New Models of Therapy: The Psychology of Women and the Treatment of Disorders," in *Psychoanalytic Treatment of Eating Disorders*, edited by C. Johnson.

- "When the Body Speaks: Girls, Eating Disorders and Psychotherapy," in *Women, Girls, and Psychotherapy: Reframing Resistance*, edited by C. Gilligan, A. Rogers and D. Tolman. She also recommends:

- *Meeting at the Crossroads: Women's Psychology and Girls Development*, by Lyn Mikel Brown and C. Gilligan.

- *The Girl Within*, by Emily Hancock.

- *Toward a New Psychology of Women*, by Jean Baker Miller.

- *School Girls: Young Women, Self-Esteem and the Confidence Gap*, by Peggy Orenstein (in association with the AAUW).

- *The Difference: Growing up Female in America*, by Judy Mann.

A full bibliography is available at the desk in the children's room at Memorial Hall Library.

Confidence builder — Dr. Catherine Steiner-Adair says young girls' tendency to value relationships over all else can lead them to value what others think more than what they themselves think.

Fight the 'inhuman' female ideal

While parents and teachers have important roles in prevention of eating disorders, teen-age girls hold the key.

Dr. Catherine Steiner-Adair, head of the Education, Prevention & Outreach department of the Harvard Eating Disorders Center, has found that young girls learn best about eating disorders from older girls rather than adults.

Research proves that you can't scare a girl away from an eating disorder, she says.

"Eating disorders are not the problem. They are an attempt to solve other problems," says Steiner-Adair.

And those making attempts to solve problems through eating habits are getting younger.

Nine percent of 9-year-old children in the country have tried some sort of purging or laxative overdose, she says.

A largely contributing factor is the "inhuman," 5-foot-10-inch, 110-pound ideal female form pushed by the media — pushed to the degree that some models have had their bottom two ribs removed to compete for belly-baring advertisements.

While 5 percent of the American

female population is indeed genetically tall and thin, the rest of these bodies and images are invented through surgery and computer technology. The average American woman stands 5 feet 4 inches.

"Women literally weigh their self-esteem," Steiner-Adair says. When a child comes home asking "Mom, am I fat?" often their real question is, "Am I lovable," she says, because they are beginning to see society's equation of love, popularity and success to thinness.

"It is a radical act for a woman to accept her body as it is," Steiner-Adair says, adding that 80 percent of women's morning ritual involves a form of self-loathing in front of a mirror.

Such unhappiness treated with false coping mechanisms like eating for comfort and dieting can lead to weight gain and create a vicious circle.

"Women consume to deal with being consumed by life. It's a rip-off of us and our resources," she says.

"There's no such thing as a joke about anybody's body," says Steiner-Adair.

— Rebecca Lipchitz

one's feelings.

"I was scared to death, but ..." often precedes a story of a girl abandoning herself and an inability to use her knowledge," Steiner-Adair says.

When a girl is asked what she wants on her pizza and can only respond "I dunno" or "I don't care," she is later less likely to be able to say "No, I won't get in that car," or "I don't like the way you talk to me," Steiner-Adair says.

Another result of the Tyranny of the Kind and Nice is misplaced anger. If a son comes home angry with his friend,

Just what the Doctor ordered

Dr. Catherine Steiner-Adair's Rx for the social ills of the teen-age girl.

- When your daughter is angry, don't send her away. Sit down and talk to her about why she's upset and don't get angry back. "We need to teach girls that anger is essential for survival," she says.

- When a challenge presents itself, stress building skills and achievements over looking the part. If your daughter is trying out for a play, offer to help her practice or talk with a pro, rather than buy her an outfit to make her more confident.

- Encourage girls to participate in team sports before age 10. They're less likely to do so for the first time later on.

- Talk admirably about women who have the courage to speak out. This is especially important advice for fathers, Steiner-Adair says. "Girls need to see women win arguments at home. They need to hear their father say to their mother, 'You're really right, and I'm really wrong,'" she says, a suggestion that elicited more than a murmur of laughter from the crowd.

- Don't let them say "I dunno" to things they do know. "Ask your daughter, 'What do you know? I think you do have an opinion about that.'"

- Start grading as late as possible in school, preferably sixth or seventh grade. How girls are graded influences which subjects they take. They often sign up for subjects they do well in over subjects they are most interested in.

- Teach media literacy to help children decode media messages. Children are exposed to more media than literature today.

- Make sure they know you believe they are number one. "Let them know they are utterly loved for who they are. Don't get caught up in narrow or elite definitions of success," she says. "Don't say soccer only counts if you're on the traveling team."

his parents naturally ask him "Why?" while girls who come home angry with their friends are often told not to be angry.

Sending girls to their room and giving them the message that it's OK to be angry as long as no one sees can create problems, she says.

"We need to teach girls that anger is essential for survival," she says.

When your daughter comes home ranting, Steiner-Adair suggests rather than sending her away to calm down, fix a cup of tea, sit down together and work it out.

"But you have to keep up your end of the bargain. You can't get angry back," she says.

Many mothers perpetuate the Tyranny of Kind and Nice by being dishonest

(Continued on page 33)

Candidates respond to LWV question

The League of Women Voters asked candidates for Board of Selectmen, School Committee and Housing Authority in the March 24 election to respond to the following question:

If you could persuade the other members of your board/committee/authority to vote your way on any one issue, what would it be and why?

Board of Selectmen

Two three-year seats
Three candidates

Lori Becker

"The issue: Taking action on economic development in fiscally-responsible ways which will support Andover taxpayers."

"During the past year, I have been meeting regularly with members of the Planning Board, Board of Selectman, Chamber of Commerce, the business community, and the town manager to pursue many different economic development options to make the downtown area more "user-friendly," including improvements in the business district (including parking), and also maintaining the character of the surrounding residential neighborhoods."

"Accordingly, I would work with the other selectmen to further pursue these options so that the burden of such improvements will not fall to the taxpayers."

"In addition, one economic situation seems clear to me: considering the many proposed bonding and capital improvements during the next few years (such as a possible new school, extension of sewers, etc.) that the cost of both a senior center and a Youth Center will be prohibitive, so, we should build one multi-use community center that will meet the expanding program needs of seniors, Youth Council and Community Services. I will work with the selectmen toward this goal."

John P. Hess

"As a selectman for the past year, I have realized the importance of communicating with the citizens of Andover, with town boards and officials and with members of the business community. We can improve this communication if all members of the board take a proactive approach to the situation. We currently have liaisons to town boards, but more could be done."

"One possibility is for each selectman to take responsibility for one or more groups of residents, businesses, etc. By meeting periodically with these groups, we can obtain input on issues

they think important, and we can let them know what items are being addressed by the town. We can't sit back and wait for people to approach the board at our meetings, which tend to be formal. By being proactive we can open the lines of communication and trust and thereby improve the perception and the reality of government."

Ruben Nieves

"After having solicited Andover citizens, I've affirmed that the issues are many. On top of the list is a community center for Andover seniors and youth. This is also something about which I feel passionate."

"Such a center would bring diverse groups in Andover into greater community. Community is a spirit we in Andover need to rekindle."

"But such a center can only be a centerpiece for numerous community programs planned by its users. Instead of town-directed activities, the center's membership should plan, lead and administer its events. Thus, the center would be less dependent on taxes and more reliant on the ingenuity, energy and funds of its users."

"I've delivered similar projects before. As chairman of the Merrimack Valley Chamber, I reversed a declining membership. Second, I transformed a non-profit clinic from red ink to black. Beyond, that, I helped strengthen education programs for the state's secretary of education."

"Thank you again for the opportunity."

School committee

Two three-year seats
Three candidates

Joan N. Cohen

"It would be a budget issue. It is the committee's primary responsibility to put forth a budget that supports the priorities and policies established by the committee."

"The challenge of public education is to provide the best possible education for every student at every ability and developmental level, and to do so with finite resources. I would urge my colleagues to look at budget items very

carefully to ensure that expenditures are consistent with the priorities we've defined."

"Goals such as raising expectation levels for our students, enabling and supporting our educators, creating two-way communication mechanisms throughout the community can be realized only if the resources available are reasonably allocated to support those efforts."

Richard Collins

"If a fiscally responsible proposal was before the School Committee to extend and expand the extracurricular programs in the Andover schools at all levels, I would strongly support such a proposal."

"Without question, the single most important thing we do in education is to motivate young people to succeed, academically and in life. Next to supportive parents and teachers, the most effective motivator we have is involvement in school programs. There is no comparison with the success rate of involved students with that of those who are not involved. It makes no difference whether it be student government, band, chorus, dramatics, athletics, community service or club activity. All are of extreme value and should be supported and expanded, particularly in the middle and elementary schools as well as the high school. I can point to hundreds and hundreds of success stories over the years, thanks to these programs."

Tina Girdwood

"I would like the School Committee to support the school budget at Town Meeting. The superintendent's projected five-year budget (FY 99) has been met by the town's proposed budget. Since development of

that projection last Fall, the Superintendent determined that several adjustments must be made, and some additions should be made. This (\$214,075.) will provide equitable support for existing programs."

"The superintendent has proposed \$168,096 for new initiatives: \$35,000 for the first year of elementary world languages; and \$133,096 for assistant principals at Bancroft and South, both approximately 200 students over the recommended supervision level."

"Should an Andover education include languages at the elementary level? Will teaching and learning be improved if our teachers have greater assistance?"

"I recommend the School Committee decide these important issues, then work together to gain support from the community, selectman, and Finance Committee for the additional dollars to support our schools — our children."

Housing Authority

One three-year seat
Three candidates

Calvin A. Deyermund

"I would advocate to the Housing Authority director and the other board members to seek funding from the Massachusetts Department of Housing and Community Development to create a state-funded "Family Self-Sufficiency Program." This program would be based on the federally-funded program of the same name. Basically, the program offers training and incentives to individuals, enabling them to become less dependent on government programs and, as the name of the program implies, become more self-sufficient."

"I feel it's important to try to restore self esteem and self worth to individuals who, for whatever reason, find themselves in difficult positions and need a helping hand. I believe that by offering them the chance to learn a skill and, if necessary, provide them child care, enabling them the time to learn the skill, they could be returned as productive, self-sufficient members of the labor force."

Denise Fraize

"Issue: Installing new boilers in flooded basement"

"Being tenant coordinator on this heating project, I have seen firsthand the conditions of these basements, walked through inches of water and can't understand how this situation wasn't dealt with before new boilers were installed."

"According to our lease, our foundations should be maintained in good

[Continued on page 29]

It's Pattullo ...

(Continued from page 1)

older than Johnson was when Johnson took the job in 1980.

Stapczynski selected Pattullo to lead the department after Pattullo came out on top of an outside assessment process participants described as "grueling."

"He came through the process with flying colors," says Stapczynski. "I couldn't be happier for the town, the selectmen, and the department. I think the town is in good shape as we turn the corner into a new millennium."

Elated with the decision, Pattullo says he expects to bring some change with him when he moves into his new office. He says he'll make his chief's office more accessible to officers and residents and will create more community policing programs, such as those specifically designed to improve relations with youth.

"I have been saying right along through the assessment process that one of the things I bring to the position is a little bit different management style," says Pattullo. "I believe everyone within the organization should have input into the daily operations, and that input should be used."

He says he'll continue the open-door policy initiated during the past six weeks by acting chief Richard Enos, although his willingness to listen "doesn't mean 65 people are going to be polled before a decision is made."

He believes talking informally with officers about their concerns will lead to fewer lawsuits against the town and better morale, he says.

As for other changes, Pattullo says he'll move away from "traditional policing," and initiate more community-orientated policing programs.

"We can say we do community policing but the programs of community policing have to be put into place and developed," he says. "That's a goal for the next couple of years."

"I want the department more involved and visible in community not so much as a law enforcement organization but as a resource organization as well," he says.

Done deal

Although selectmen must approve Stapczynski's appointment at their March 16 meeting for Pattullo to become chief, it appears the board does support the decision.

After Stapczynski announced his selection, Selectman John Hess told Pattullo, "I do want to wish you luck and let you know that you have all of our support."

Later, Selectmen Chairman Jerry Silverman asked town clerk Randy Hanson to set up a swearing-in ceremony for Pattullo.

Pattullo also seems to have support from the majority of the police department. During the selection process, about 90 percent of the patrol officers voted to support Pattullo as chief, and this week fellow candidates Det. Sgt. Kevin Winters and Sgt. Thomas Siopes offered praise for Pattullo.

To show his support, Winters even attended Monday's meeting during which Stapczynski made the announcement that he had picked Pattullo.

"We have a new chief. I think it's up to everybody to get behind his goals and his directives," says Winters. "I'll be there next Monday night (for Pattullo's swearing in). It went to a deserving guy."

"I think Brian is an excellent man for the job. They got the best man," says Siopes. "I have very high respect for him."

Lt. Phillip Froburg, a fourth candidate, dropped out of the selection process early on, saying selectmen had turned the process into a

"political circus." ("Froburg drops bid for chief," *Townsmen*, Feb. 12.)

"I think they've chosen a candidate and that's what's important," he says of Pattullo's selection. "Time will tell. They've made their decision."

Roots

Both Stapczynski and the candidates say that the assessment process helped assure that the town got the best candidate for chief.

However, Pattullo acknowledges there's some truth to a statement made by Hess that some residents will question whether the town denied itself the best possible candidate by limiting its search to in-house candidates.

But the use of four assessors helped make sure Andover received a candidate "on par with national candidates," says Pattullo. Plus, by staying within the department, Andover is getting someone with greater loyalty and commitment to the town, he says.

The Pattullos have roots here. The new chief has an 98-year-old grandmother who has lived in town since 1921. His father was born here.

"Having worked in the department and lived in the town, I have a vested interest in the department and the town (that's stronger) than another, outside candidate might have had," says Pattullo. "An outside candidate might have looked at this position as a stepping stone, but I am not."

Pattullo says when he leaves the department eight to 12 years from now "I want to be known for my sense of integrity and fairness."

"One thing my dad always said was, 'Treat people as you want to be treated yourself,'" says Pattullo.

Pattullo's father retired in 1990 as a lieutenant after 37 years on the force. Pattullo grew up in Andover watching his father put on the uniform, but he says he never had an itch as a child to become a man in blue himself.

"As a kid growing up I can't honestly say I was that interested in being a cop," he says. "My original career path was not in the police field."

In fact, Pattullo was interested in business management, and was an accountant and store manager during and after college.

But when his brother Donald decided to take the Civil Service test to become an Andover officer, Brian did too. Don was named to the force first and is now a detective. Later, when Brian was told there was an opening for him, he decided to give law enforcement a try.

Union ties

Since joining the force, Brian Pattullo has served in a number of capacities. He's written grants, supervised training, and installed systems such as the town's emergency 911 system.

A former president of the superior officers association from 1990 to 1996, Pattullo has also negotiated two three-year contracts, and is known as someone who has a good relationship with the patrolmen's union.

Although he was reminded by Hess Monday that his role toward the union will have to change, Pattullo says he doesn't believe that means he has to adopt an adversarial position.

He believes the union and chief can work together and often come to agreeable compromises.

"I don't look at it as an adversarial relationship and I don't look at the (contracts) as adversarial documents," he says. "The documents should facilitate the ability to work together. They should be beneficial to both management and labor."

"It should be a document you can both work with and both live with," says Pattullo. "(But) I will represent the town's best interest in negotiating the contract."

Candidates ...

(Continued from page 28)

repair, weatherproof and free of cracks and holes. If this were so, they wouldn't be flooded.

"Tenants are concerned that boilers will flood, which would cause great expense to repair, not to mention heat loss during this time."

"Dealing with this problem: I would stress the importance of flooding to fellow board members before losing new and expensive equipment, asking them to see first-hand, as I do, what these basements look like."

"This is only one of many issues I would like to address as Andover Housing Commissioner and I am sure I can work well with the board members to get this and other issues resolved."

Norma Villarreal

"For the past five years, I have been a commissioner on the Andover Housing Authority, presently serving as vice chairman. The issues that are important to me in working with my fellow board members and the executive direc-



The question:

If you could persuade the other members of your board/committee/authority to vote your way on any one issue, what would it be and why?

tor are those that relate to health, safety, and quality of life for the tenants of public housing. In response to that policy focus, we have pursued the necessary funding. Recently, our executive director announced the receipt of grants totaling almost \$1 million for upgrades to fire alarm, sewer and heating systems as well as extensive lead-paint testing. Modernization of Andover's moderate income housing is a fiscally responsible investment. By ensuring the exterior and interior integrity of our buildings, our tenants will reside in housing that conforms to community standards. Ultimately that policy benefits all the citizens of Andover.

"I offer a strong record in my five years of experience as a commissioner, my history of public service to this community, my legal experience and the time to devote to the position. I would be honored to continue serving on the AHA as your representative."

**For 12 years,
we've been
offering
walk-in medical
services
7 days a week.**

We offer you and your family urgent medical care 7 days a week, including most holidays. We specialize in minor injuries, sudden illnesses and urgent care, including sports injuries, stitches, colds and the flu.

And you never need an appointment, just walk on in. We accept VISA, MasterCard and most insurances. And we're conveniently located in Doctors Park. Call (978) 475-1051.

**ANDOVER
WALK-IN
MEDICAL
CENTER**

Doctors Park, 138 Haverhill St., Andover

Mon-Fri 8 am to 8 pm, Sat 8 am to 4 pm, Sun & Holidays 10 am to 4 pm.

Lawrence General Health System

Police staff ...

(Continued from page 1)

Largely to keep officers on the street, the department has been encouraging officers not to arrest first-time violators of motor vehicle laws, such as driving without a valid license, says acting Chief Richard Enos. Instead, the violators are being summonsed into court, to save officers the time of having to return to the station and book them.

"It's come up not just because of a manpower shortage, but also because in those situations we'd like for an arrest not to show up on their record," says Enos. But the department has been more rigorously encouraging officers to follow this policy during the past six to eight months because of its manpower shortage, he admits.

While Andover normally has 34 officers, six lieutenants and seven sergeants on staff, it is currently two officers shy of a full staff, says Enos.

But that number is not expected to stay small.

It will grow by one next Tuesday, when outgoing Chief James Johnson retires and Sgt. Brian Pattullo replaces him. By summer it will be short as many as five officers, say town officials.

But because a dispute over what candidates are on top of Andover's Civil Service list is still being resolved by the state and the courts, the town will not name any new officers, nor send any to a police academy for training.

"Until (the Civil Service snafu) gets resolved, we won't send anyone into the academy," confirms Selectman Brian Major.

"It will be a long time before we get the needed police officers. The process to qualify an officer takes so long," says Officer Lee Britton. "Wait until this summer, things will get worse. We get so busy, at times everything goes by like a blur."

Enos says the town has the opportunity to use two positions at the Lowell police academy in June. But if the Civil Service litigation is not completed by then, the town will miss out on that academy. Because it takes six months to train an officer at an academy, Enos says if the town misses the June academy it could take eight to 12 months after a final Civil Service ruling before a new officer joins the force.

"It's sad that we're at that stage because if we don't resolve it in the very near future — the next month

— we could end up being out of sending anyone to the academy in June," says Major. "I think the board is all very concerned about that."

Andover effects

Even with only two vacancies, Enos says the town is dipping into the overtime account "far more often than we would have to if we had the higher staffing," to fill holes created by sickness or vacation.

But Enos says the town will not have a problem with keeping the proper number of cops on the beat.

"We're never going to have less (officers on the street) than what our minimum manpower requirement is," says Enos. "But what people will see is unnecessary expenditures in the overtime. It's necessary for public safety, but unfortunate."

Although Andover used to require eight officers on each of its shifts in the 1960s, Enos says today some shifts only require a minimum of four officers. He says this change in minimum-staffing policy was made in the early 1960s to save on overtime.

As for how much overtime may be needed, Enos told selectmen last Monday that the town paid \$29,700 to fill one person's vacancy who was out because of a disability.

Future needs near

Ironically, in its annual budget the police department had actually asked for two new officer positions to be added to the force this coming year. Town Manager Buzz Stapczynski recommended against this, saying he thought the officers should be added next year, so that new chief Brian Pattullo would have a better idea of where to use them.

But town officials also realize they'll be lucky just to get five officers through an academy this year to fill the holes left by retirement.

"We have the potential to be short up to five people by the summer. We have those five to go through the academy. If we're lucky we'll have maybe four go through in one calendar year," says Major. So it doesn't even make sense to go for two additional officers at this time."

Also, even more positions may open soon during the next two years, with the retirement of some senior officers.

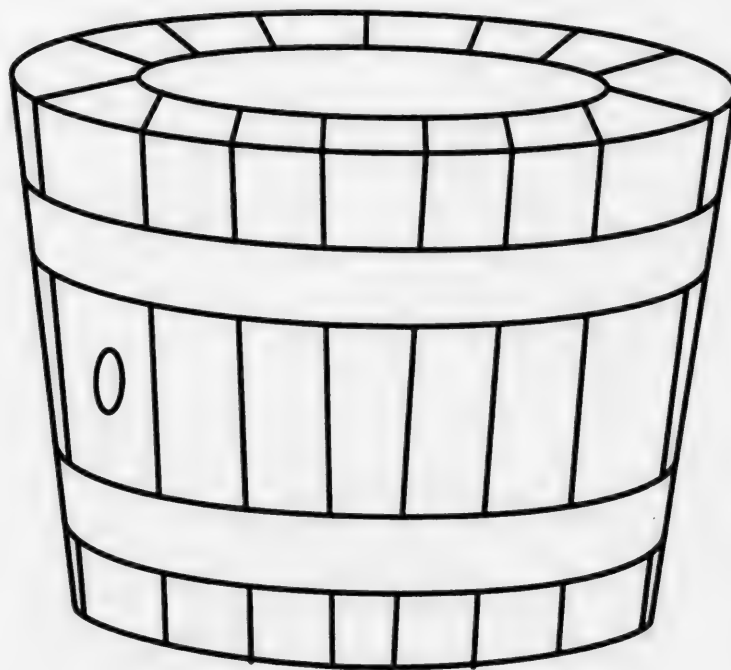
"We are approaching the point — although nothing is official — where any one of the four of us could make a decision where one or all of us could be gone," he says.

Win a set of four Beanie Babies!

Drawing to be held Monday, April 6

Hippity, Hoppity, Floppity and Ears have spring fever. They've been hopping around the Townsman office looking for flowers to fill the bucket, but they haven't had any luck. We've told them that maybe they are looking in the wrong place — that instead of looking around the office, they should be looking in the paper! See, we took eight bunches of flowers and hid them in the pages of the Townsman. But despite their big ears, the bunnies aren't listening to us.

Can you help Hippity, Hoppity, Floppity and Ears find the flowers? Look through the paper over the next four weeks, find the flowers, color them in, cut them out and arrange them in the bucket below. When you're done, mail them to "Bunny Contest," Andover Townsman, P.O. Box 1986, Andover, MA 01810. We'll enter you into a random drawing to win the four Beanies! Enter as many times as you want, but please, no facsimiles.



Name _____
 Address _____
 Phone Number _____
 Age _____

**ANDOVER
TOWNSMAN**

Fine Apparel for the Lovelier Woman • Sizes 12-60

Arlene's Of Salisbury

PROM

FINAL

WINTER CLEARANCE

**BATHING
SUITS
YEAR
ROUND**

\$5.00 - \$30.00 ~ Values to \$300.00

COATS, DRESSES, PANTS, SWEATERS, ETC.

NEW SPRING ARRIVING DAILY

Visit Our Uniform Department ~ Sizes 2-52

82 Elm Street, Rte. 110, Salisbury, MA (978) 462-6444

Hours: Mon. Thurs. 9-6, Fri. 9-9, Sat. 9-5, Sun. 12-5

ACCOUNTANTS - CERTIFIED PUBLIC**TOSCANO & ARDITO, P.C.**
CERTIFIED PUBLIC ACCOUNTANTSSpecializing In
**Business, Financial
and Tax Planning**Forty Bayfield Drive, N. Andover, MA 01845
Voice (978) 688-2880 Fax (978) 688-2759Two Greenleaf Woods Drive #301
Portsmouth, NH 03801 (603) 427-0900**Basilicato & Levesque**PC, CPAs
TAX & BUSINESS MANAGEMENT CONSULTING SERVICESACCOUNTING & AUDITING
COMPUTER CONSULTING
INDIVIDUAL TAX RETURNS401 ANDOVER STREET • NORTH ANDOVER, MA 01845
Fax (978) 688-4542 • (978) 688-0676**ACUPUNCTURE****ACUPUNCTURE ASSOCIATES
OF ANDOVER**

- A Family Practice -

90 Main Street, Andover
Paul W. Madden, RN, Lic. Ac.
Call For Free Consultation
475-7788**AUDIOLOGISTS****THERESA (MANZI) AMORE**
Certified HEARING AID
ConsultantALL IN THE EAR HEARING AID
FREE HEARING TEST
FREE HOUSE CALLS MADE11 Chestnut Street
ANDOVER 470-4500
101 Amesbury St., Rm 108
LAWRENCE 682-4730**CHIROPRACTORS****MARKEY CHIROPRACTIC**and Rehabilitation Center
Dr. Paul M. Schoonman

The Best of Both Worlds

Traditional Chiropractic Care Combined with
State-Of-The-Art Rehabilitation Techniques

For More Rapid and Lasting Results.

246 Turnpike St.
N. Andover 683-8982**COMMUNICATION****IS YOUR ENGLISH
HARD TO UNDERSTAND?**Communicate with Confidence
We Offer: • Individual Tutoring
• Classroom Instruction
FOREIGN ACCENT REDUCTION
(978) 749-0289**DENTISTS****ANDOVER PEDIATRIC
DENTAL CENTER**

Arthur A. Daniels, DDS

Board Certified

174 Lowell Street • Andover
474-0082**Experience Is The Difference****Dr. Peter Wojtkun**Providing Caring & Affordable Dentistry To
The Merrimack Valley For Over 20 Years

• Complete Family Dental Care

• State-Of-The-Art Equipment For Your Comfort

• Most Insurances Gladly Accepted

351 N. Main St., Unit 1 • ANDOVER, MA
475-1030**LAWYERS**

Law Offices of

Marybeth McInnisConcentrating in the areas of Estate,
Tax and Business Planning,
Probate Administration and Elder Law
Of Counsel - James J. McInnis
Please call today for our FREE Estate Planning Information Packet
(978) 686-6112807 Turnpike Street 63 Chatham Street
North Andover, MA 01845 Boston, MA 02109

Law Offices Of

JAMES B. KRASNOOWE CONCENTRATE in CIVIL
and CRIMINAL LITIGATION
in STATE and FEDERAL COURTSMr. Krasnoo is a former Assistant
United States Attorney for the
District of Massachusetts and
Assistant Attorney General for the
Commonwealth of Massachusetts475-9955 23 Main Street
Andover, MA**LAWYERS**

LAW OFFICES OF

HOWARD H. SWARTZ, P.C.Workers Compensation
Personal Injury Litigation
Social Security Disability
18 Railroad Ave.
ANDOVER 474-9068

LAW OFFICES OF

DEBBIE S. BOLAN

General Practice of Law

Concentrating in:

• DIVORCE • FAMILY LAW
• BANKRUPTCY • CREDITOR'S RIGHTS200 Sutton St., Suite 110
North Andover 683-5972**LAWYERS**

ATTORNEY

DAVID F. BERNARDIN

28 Years Experience

Real Estate • Probate Matters • Accident Claims

GENERAL PRACTICE OF LAW

Shawsheen Square, Andover

(978) 470-3270

ABRUZESE, CONSILVIO & BARCLAY

Attorneys At Law

68 Main Street, Suite 7A • Andover, MA

(978) 475-4891

Robert G. Abruzese Robin M. Barclay
Felix J. Consilvio Kathleen A. DesmondOffering quality legal representation for over
twenty-five years in the following areas:

♦ Personal Injury ♦ Workers Compensation ♦ Family Law

♦ Corporate & Business Law ♦ Estate Planning

♦ Real Estate ♦ General Litigation ♦ Elder Law

Medford Office: 92 High Street, Suite 27 • (617) 395-5211

RELATIONSHIPS**THE RELATIONSHIP CENTER**Individual, Couples, Family Therapy
Anxiety, Anger, Depression, Infidelity

PAIRS Workshops and Courses

Tools That Improve Relationships

Edward W. Arman, M.D.

Diana Appell, CAGS, LCSW

451 Andover St., N. Andover 685-4450

MEDIATION**DIVORCE MEDIATION**

A REASONABLE

&

COST EFFECTIVE

ALTERNATIVE TO LITIGATION

Ronald E. Zagaja, LICSW, BCD

Certified Divorce Mediator

- FREE INITIAL CONSULTATION -

ANDOVER COUNSELING CENTER

Chestnut Green, Rte. 114, Suite #47

North Andover 682-1579

PHYSICIANS

METHUEN MEDICAL ASSOCIATES, P.C.

Albert M. Ghassemian, M.D.

Pierre H. Chahraban, M.D.

Mark Nitzberg, M.D.

Anthony J. Straceski, M.D.

specializing in

CARDIOLOGY & INTERNAL MEDICINE

Accepting New Patients / Most Major Insurances

978-685-5627

411 Merrimack Street, Methuen, MA 01844

PRIVATE TUTORINGBeaven & Associates
Private Tutors

Major Academic Subjects

and Test Preparations for

SSAT, SAT I & II, GRE, GMAT, LSAT

91 Main Street, Andover • 475-5487

PSYCHOTHERAPYfocused
problem
solving
**marital
counseling**

Donald MacGillivray, LICSW

10 High Street, Andover

Free Initial Consult 470-1555

ANDOVER PSYCHOTHERAPY

serving the Merrimack Valley Area

ADULTS • COUPLES • CHILDREN

ADOLESCENTS • FAMILIES

For more information call:

978-475-6950

Joyne Klatzer, LICSW Karen Barnico Lee, LICSW

Gerald Matison, LICSW Kathy Jantzen, RN, MS, CS

Elaine Pitocchelli, LICSW Sharon Hall, RN, MS, CS

Insurances Accepted

2 Dundee Park • Andover, MA 01810

Professional Profile

From the left, Roberta McCollum, CPA, and partners George Toscano Jr., and Lawrence J. Ardito

Toscano & Ardito, PC, CPAs

Specializing in Business, Financial & Tax Planning

"Helping Clients Prosper & Achieve Financial Security"

The professionals at *Toscano & Ardito* offer a variety of accounting and tax planning
services to *individuals* and *closely-held* companies. As a full-service accounting firm,
we offer a *unique* business perspective and *advice* ranging from handling day-to-day
business operations to positioning for *further growth* and *financial strength*.**SERVICE HIGHLIGHTS •**Audits, Reviews & Compilations
50 State Tax Compliance
Business Entity Selection
Business Succession Planning
Personal & Corporate Tax Planning
Computer System Analysis
Business Valuations
Retirement & Investment PlanningPLEASE CALL US TO SET UP A COMPLIMENTARY CONSULTATION TO DISCUSS
YOUR BUSINESS AND TAX PLANNING NEEDS.Forty Bayfield Dr., North Andover, MA (508) 688-2880 • www.tandacpa.com
Two Greenleaf Woods Drive, #301, Portsmouth, NH (603) 472-0900

Lawrence J. Ardito, CPA

George J. Toscano, Jr. CPA, MST

Roberta L. McCollum, CPA

DENTISTS**THE WILLOWS DENTAL GROUP**

Preventive Family Dentistry

John A. Schrader, D.M.D.
Robert C. Aborjaily, D.D.S.795 Turnpike Street, Willows Professional Park
NORTH ANDOVER 685-8313**FINANCIAL SERVICES for WOMEN**Retirement, Tax, Cash Flow,
Investment, PlanningJoan G. Carlson, MBA
(781) 246-0222

U.S. Financial Advisors, LLC

No Charge for Initial Consultation

Securities Offered Through InterSecurities, Inc.

Member NASD / SIPC

LAWYERS

LAW OFFICE OF: 978-687-1777

Anthony R. DiFranciaServing the Merrimack Valley
for Over 30 Years

FIND US FAST in the YELLOW PAGES in the INSIDE BACK COVER

INSURANCE**SAMEL**
Insurance Agency Inc.

A Professional Agency with Personal Service

15 Central Street

Andover 474-0810

JOHN R. VALERIO & ASSOCIATES

Attorneys At Law

JOHN R. VALERIO

Former Suffolk County Assistant District Atty.

• Criminal Law • Personal Injury

• Divorce & Family Law • Civil Litigation

Offices Conveniently Located in Andover, Revere & Boston

10 Main Street ANDOVER 749-3600

ALTERNATIVES TO TRADITIONAL GUM SURGERYHumanizing Gum Care
Aapt

Periodontal Care provided by

LLOYD SUTFIN, D.D.S., PERIODONTIST

54 Stiles Rd., Suite 207, Salem, NH (603) 898-0989

- Just West Of Exit 2, I-93 -

For
Information
Regarding
**PROFESSIONAL
PROFILES**
Please Call
475-1943

Meet the candidates for Housing Authority

By Neil Fater

All three candidates for Andover housing authority commissioner have experience with the town's public housing projects. But it is all different experience.

Norma Villarreal is seeking reelection to another five-year term on the authority. She has experience with getting grant money for the authority, and says her other positions in town help her to know who in town can help the authority or a tenant solve a particular problem.

Denise Fraize says her position as a

tenant coordinator helps keep her in close contact with other tenants and aware of their concerns.

Calvin Deyermund lived in authority housing as a boy from when it opened for veterans in the 1950s until he graduated from high school.

"I always thought it was a great place to grow up," he says, but he believes the buildings now need to be updated and better maintained.

Here's a look at their responses to questions posed by the *Townsmen*.

Calvin Deyermund

To some degree, Housing Authority members serve both as landlords and as advocates for the tenants. Which role is more important and how do you balance the two?

"Obviously, they both have their needs. I'm more concerned with being an advocate for the tenants than (being) a landlord," says Deyermund. "But 'landlord' may not be the right word. It's more 'caretaker.'"

Deyermund believes that the two roles are somewhat at odds.

"You're trying to



2 Tanglewood Way South
Lawrence police detective lieutenant

serve two masters. It's very important that you upkeep the property, but you also have to keep an open ear to the needs of the elderly and other tenants," he says.

Are AHA tenants isolated from the rest of Andover? If so, how would you help change this?

"I would hate to think that the people in Memorial Circle complex have any type of a stigma attached to them. Sometimes people can't help but be in a position of need," he says. "Should they be stigmatized? No."

But Deyermund also says that sometimes tenants may have the perception that they're stigmatized when in fact others do not share that feeling.

"(Tenants) really need to join in the town activities," he says. "Having grown up there myself, I didn't feel that way (isolated) and I would hope (current residents) wouldn't feel that way because I would hope they would be included in town."

The AHA has different types of tenants (family, elderly, disabled). How would you improve relations between these groups?

"I'm really not sure that there's any problem," says Deyermund.

"The only way to find out is to talk to the groups," he says and adds he would do so if elected.

"I think they all have something to offer. I have yet to talk to an elderly resident and not come away with a new attitude or something that has helped me in a number of ways. There's a wealth of age and wisdom that can be tapped," he says.

Denise Fraize

To some degree, Housing Authority members serve both as landlords and as advocates for the tenants. Which role is more important and how do you balance the two?

"They're really both very important. I'd probably have to put the role of advocate for tenants as the most important," says Fraize, who adds that she'd be able to balance the two roles "because as a tenant I can see both sides."

"As a landlord, you have to have property that's kept up for the tenants. You need a safe and (well-kept) environment," she says. "That's part of the obligation to the ten-



6 Memorial Circle
Tenant coordinator, Memorial Circle

RESPIRE DEFINED

Res•pite (res'pite) n.

1. An unusually short interval of rest or relief.
2. A break, stop, or rest often for a calculated purpose or effect.

Graciously appointed apartments are available for short term stays.

- 24 hour staffing
- Emergency response system
- Weekly housekeeping
- Personal care services
- Social, cultural, educational and wellness programs
- Scheduled local transportation

For more information, please contact us at (508) 683-1300.

HERITAGE
AT NORTH ANDOVER

700 Chickering Road
North Andover, MA 01845

DON'T REPLACE IT - REFACE IT!

Bathtubs, Sinks, Even Ceramic Tile, Porcelain, Fiberglass, Acrylic & Repairs
Let us redecorate your bathroom or kitchen with our exclusive Porcelanote

Established 1975

ALL COLORS FULLY GUARANTEED

PERMA

1-957-4377



CERAM

P.O. Box 583
Melhuon, MA 01844

ALUMINUM AGE, Inc.

170 Main Street, No. Reading, MA

978

Over 30 Years

978

664-5475

CertainTeed

658-8462



Replacement Windows



DECKS & ADDITIONS

Licensed

Insured

Registered

#101024

LAMINATING SERVICE

Have your announcement or photo preserved for just

\$1.00!

(Plus the cost of the paper, if needed.)

Come to the Townsman office
Monday - Friday 8 a.m. - 5 p.m.
and see how simple it is!

33 Chestnut St., Andover, MA • 475-1943

ants."

Are AHA tenants isolated from the rest of Andover? If so, how would you help change this?

"I believe in some ways they are isolated," she says.

Fraize says she's been working with Youth Services Coordinator Bill Fahey on a pilot sports program that will bring authority youth together with youth from other parts of town.

"A lot of it (can be solved) if we can bring these children into the community and the community into here, also," she says.

She also suggests inviting the rest of the Andover community to take part in activities hosted by the AHA complexes as a way to make residents feel more a part of the overall community.

The AHA has different types of tenants (family, elderly, disabled). How would you improve relations between these groups?

"I'd like to see things like a grandparenting program where the elderly could adopt a child from the family program," she says.

Another way to bring different groups together would be to create a working relationship between two groups, she says. For instance, some tenants could help certain elderly or disabled residents by taking out their trash or performing another function, she says.

Norma Villarreal

To some degree, Housing Authority members serve both as landlords and as advocates for the tenants. Which role is more important and how do you balance the two?

"Having served in this position, I have to say that one role is as important to me as the other," says Villarreal.

She says the key to being a commissioner is to make the most of limited resources, while improving tenants' quality of life.

"Serving as a commissioner means being fiscally responsible, to keep the buildings maintained, but it also means never forgetting that the tenants are counting on us," she says.



349 S. Main St.
Incumbent,
South School PTO head,
Chair of Democratic
Town Committee

Are AHA tenants isolated from the rest of Andover? If so, how would you help change this?

Villarreal says the role of the authority is to provide tenants with information they need

Daughters ...

(Continued from page 27)

themselves, Steiner-Adair says.

By the time girls are in sixth grade, they are sensitive to what goes on in relationships, and they can easily pinpoint, if not imitate, their mother's fake voice.

"Hi, how are you?" Steiner-Adair squeals holding an imaginary phone to her ear, then covering the imaginary mouthpiece with her hand.

"I'll be off in a minute dear. I can't stand her," she says aside.

"Stop the gossip chain and bring your daughters to a higher level of responsibility in relationships," the doctor told the crowd.

"We can teach girls to hold on to who they want to be," she says.

After the talk, many mothers said they learned a lot about their own daughters.

"Now I feel I have the tools to help get her through," says Lory Ragnio, mother of a not-yet teen-age girl.

Chris Christoforo agrees.

"It's important to brainstorm about what goes on in kids' lives and how to deal with their behavior," she says.

Teresa Prencipe, another mother who attended, says

she was happy to see such a large turnout at the talk, and takes it as a sign that Andover parents are willing to learn, and that "what (Steiner-Adair) says makes my child normal."

MANN ORCHARDS
55 Pleasant Valley St., Methuen
683-0361 • Across from Methuen Mall Open 7 Days 8-6

EMPIRE & IDA RED APPLE SALE!

Great for Eating! **49¢ lb.** "Great for Baking"

Save 20¢ to 40¢ per lb.

PIES Fresh from our ovens
Apple, Blueberry, Apple Crumb & Many More!

APPLE CIDER
• 100% Natural
• No Sugar Added
• No Preservatives
Made from a Special Blend of New England Apples

DULL and DIRTY CARPETS & FURNITURE?

Let the professionals into your home to take the Soil-Away!

Our cleaning technicians are educated, trained, certified, bonded, insured, clean-cut and uniformed, and ready to serve you.

At **Soil-Away**, our customers are #1.

Call today at 1-800-293-6319

If you can get it dirty, we can get it clean!

Member of the
Merrimack Valley Chamber of Commerce
Soil-Away

about the community, including social and community activities.

But are tenants isolated? Villarreal says many have ties to the community because they have lived here for a long time, but some do not.

"The tenants in the housing have some obviously different (situations). They may have limited funds, they may have health issues, in the case of the elderly," she says. "But I think the tenants that do reach out, either through the senior center or their friendships, are very much a part of the community."

The AHA has different types of tenants (family, elderly, disabled). How would you improve relations between these groups?

"The AHA does have very different populations in some cases," says Villarreal. "When we have activities for one, we make sure to invite the others."

She says she's working with the tenants association to throw intergenerational parties, social events, and crafts activities. She's also tried to create a sense of community with coffee hours, she says.

BLAINE!
DOES NAILS

AND HAIR DESIGN AND MAKE-UP

AND, YOU CAN TOO...

- Jobs are plentiful - it's a great part-time career
- Courses begin monthly
- Convenient class times - day or evening
- Earn a Nail Care Diploma in only 5 weeks (full time) 10 weeks (part time)
- Financial assistance is available

Blaine!
THE BEAUTY CAREER SCHOOLS

CALL 1-800-562-5464 FOR DETAILS!

THE WORLD BECOMES A MORE BEAUTIFUL PLACE WITH BLAINE!

Boston 617.266.2661	Lowell 978.459.9959	Waltham 781.899.1500	Hyannis 508.771.1680	Malden 781.397.7400
------------------------	------------------------	-------------------------	-------------------------	------------------------

NEW LOCATION

STOP

... Before You Pay One More Homeowners Insurance Premium.

COMPARE AND SAVE WITH US!!!!

HOMEOWNERS INSURANCE

Coverage Amount	Annual Premium*
\$150,000	\$333
\$200,000	\$412
\$300,000	\$497
\$400,000	\$610

*Rate based on \$500 deductible with replacement cost protection and \$500,000 liability.

Call **Michael T. McCarthy**

BERNARDIN/ALLIED AMERICAN INSURANCE

60 Main Street, Andover, MA 01810

475-3414

Protecting Families & Businesses in the Merrimack Valley Since 1947

POLICE LOG

ARRESTS

Wednesday, March 4 - At 2:01 a.m., David A. Drury, 26, of Woburn Street, Reading, was arrested on Dascomb Road and charged with driving under the influence of alcohol and with failing to stay within marked lanes.

Thursday, March 5 - At 3:02 p.m., after a report of an assault, a 55-year-old Andover resident was taken into protective custody.

Saturday, March 7 - At 1:28 p.m., an officer was to file on an accident near the intersection of Chestnut and Main streets, where a driver reported being slightly nauseous and was transported to Lawrence General Hospital. A few minutes later a woman reported that her boyfriend had taken her car without permission. Later, William G. Shea, 28, of 9 Shepley St., Andover, was arrested at Memorial Circle and charged with unauthorized use of a vehicle, driving with a revoked license, and with following too closely.

Tuesday, March 10 - At 10:55 p.m., after an inn manager reported having a stolen credit card, Scott R. Eaton, 26, of Eaton Road, Auburn, N.H., was arrested at the Tige Inn and charged with illegal possession of a class A substance and with possession of a hypodermic syringe or needle.

At 10:19 p.m., after a 44-year-old Dorchester man staggered into the station to "turn himself in" he was placed in protective custody.

INCIDENTS

Wednesday, March 4 - At 11:48 a.m., a caller requested an officer at the Lowell Street IRS building because member of a protest group kept trying to get on the grounds. An officer reported there was a misunderstanding and the offender had left. The remaining protesters were reminded of the rules

about staying off the property.

At 3:27 p.m., a North Main Street caller reported a group of youths congregating in a parking lot and asked for an officer to move them along. Officers reported the youths were waiting for a friend and had left the area.

Thursday, March 5 - At 2:49 p.m., a detective was to file a report on an assault and battery that occurred on a school bus traveling on Chandler Road near Interstate 495. After three students took another's pager and began throwing it around, two students began pushing each other. The pager owner was hit with punches during the altercation. The bus driver returned the bus to the Andover High School.

Friday, March 6 - At 7:25 a.m., the water department was notified about water coming up through South Main Street.

At 1:41 p.m., a River Street resident called to report she was trying to work in her yard, but a neighbor's pit bull was loose. An officer could not get near the animal and a message was left with the absent dog owner.

At 7:57 p.m., a caller reported a loud party on Maple Avenue. An officer reported there it was a 14 year old's birthday party.

At 8:42 p.m., a woman reported a teen-age male had been in the Suncrest Road area for about an hour "carrying something odd and long."

Saturday, March 7 - At 7:51 p.m., a York Street caller reported a lot of noise coming from a church on Haverhill Street. There was a live band at the church and the man wanted them to quiet down. An officer reported speaking to the person running the function, and they said they would try to keep it down. An officer checked the area later and

(Continued on page 35)

Our Biggest Sale will soon be over!

MASTERCRAFT SALE

Starts Sunday

Hundreds of New Items at Incredible Sale Prices!

There's a piece for every room in your home. All solid wood quality furniture is ready-to-finish with our easy to use One Step Get Stains, or take advantage of our Quality Finishing Services.

Faux Finishing Now Available

Entertainment Centers • Computer Centers
Tables • Desks • Bedroom Furniture
Occasional Tables • Curios • Benches

Over 30 sizes of Oak Bookcases to choose from

Oak Book Cases

Certainly WOOD

Open Mon-Tues 9-5, Wed. Thurs. Fri. 9-8, Sat. 9-5, Sun. 12-5

READING MA 39 Lincoln Street, across from the Train Depot

781-944-7400

SALEM NH Larry's Country Square 326 S. Broadway • Rte 28

603-898-5791

We Honor Visa, Mastercard, and Discover.

Political Advertisement

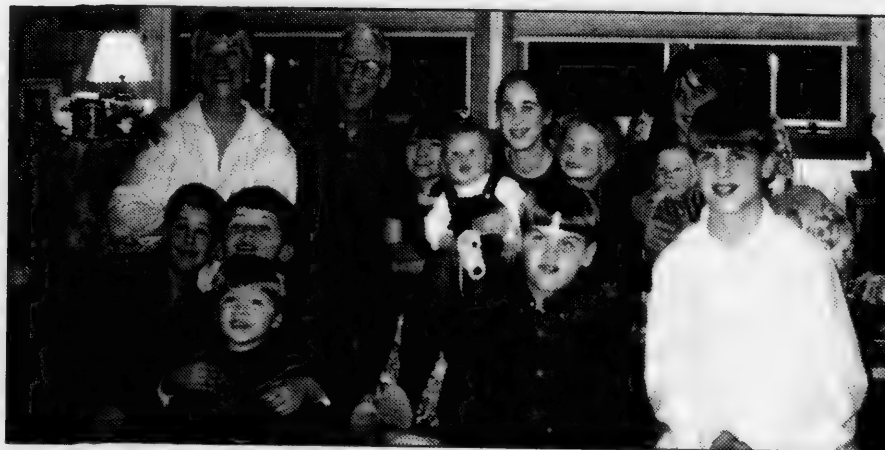
Political Advertisement

Political Advertisement

Help Continue the Tradition

Dick Collins ANDOVER SCHOOL COMMITTEE

A lifelong commitment to educational excellence.



- A 39-year resident of Andover
- 9 children, products of the Andover school system and graduates of Andover High School
- Positive influence on almost 4 decades of Andover youth as an administrator, academic advisor, teacher, coach and role model.

Charles Ziegenbein/Campaign Coordinator, 475-6264 - Collins Election Committee, 117 Lovejoy Road, Andover, MA 01810

LIPOSCUPTURE

The search for a great body...



...may be just around the corner

NORTHEAST DERMATOLOGY
NDA ASSOCIATES

820 Turnpike St., N. Andover, MA 01845. For more information

or to attend our next seminar on Wednesday, March 18th, call: 800-528-9552

POLICE LOG

(Continued from page 34)

reported no problems but around 11 p.m., the man reported the music was "still going strong," and the party was shut down.

At 8:10 p.m., a caller reported hitting and killing a deer on South Main Street.

At 10:26 p.m., an Andover male came into the station to report he and his mother had an altercation.

Sunday, March 8 - At 12:44 a.m., youths carrying blankets were seen heading behind Taylor Rental. A sergeant reported the youths had built a fort and had wanted to camp out there for the night.

At 1:38 p.m., a man came into the station to report an assault on his son that occurred March 3 while his son was attending a Phillips Academy class.

At 4:05 p.m., an upset Andover woman reported having a domestic disagreement with her husband.

At 4:59 p.m., a Haggetts Pond Road man reported that reading materials had been thrown all over the Holmes Road area.

At 9:09 p.m., a restraining order was served in hand to a man at the Andover safety center.

Monday, March 9 - At 8:19 a.m., an officer was sent to Andover High to speak with an assistant principal about an after-school fight that occurred the previous Friday.

At 2:25 p.m., an officer was to file concerning a trespassing at Marland Place on Stevens Street.

At 6:52 p.m., there was a report of someone at Memorial Circle threatening to cause bodily harm to someone else.

THEFTS

Wednesday, March 4 - At 1:25 p.m., the picture of a map was officially reported stolen from the Bartlet Street town offices. In its paper published that afternoon, the *Townsmen* had reported that the object had been missing for a few weeks.

Friday, March 6 - At 1:58 p.m., a man on Minuteman Road reported the theft of a wallet.

Saturday, March 7 - At 10:31 a.m., a YMCA employee reported the theft of a member's jacket that contained the member's keys and some other property.

At 10:47 p.m., an Osgood Street resident reported the theft of a mirror and antenna from his parked vehicle.

Monday, March 9 - At 7:20 p.m., a Gillette Company employee reported her wallet stolen at work.

CAR BREAKS

Wednesday, March 4 - At 10:36 a.m., Salem, N.H., police recovered a car stolen in Andover Feb. 28. There was damage to the ignition.

At 6:07 p.m., a woman came into the station to turn in a license plate she had found on the ground of a parking lot. The plate was from a car stolen out of Lawrence.

ACCIDENTS

Wednesday, March 4 - At 3:01 p.m., a Bartlet

Street caller reported that a car had hit another car parked in front of her house.

Saturday, March 7 - At 10:07 a.m., a female and two males came into the station to report a Lowell Street accident from the previous night that resulted in injuries. They said the other driver did not stop after the accident.

Sunday, March 8 - At 10:22 a.m., a vehicle ran a red light on North Main Street and struck another

vehicle. There were no injuries reported.

VANDALISM

There were 11 reported cases of

vandalism this week including five incidents of someone throwing rocks at and near the Academy Manor Nursing Home.

You are invited to...

A Tea Party

with

Alice in Wonderland

Presented by

Dance Prism

An Original Ballet

Followed by Tea & Sweets

with Alice, The Mad Hatter,

and Other Characters

Returning to

The Collins Center

Andover, MA

Sunday, April 5, 2:30 p.m.

Admission \$8.00 Children & Seniors,

\$16.00 Adults, including Tea Party

For tickets call 978-371-1038

Phone charges on Visa & MasterCard • Group rates • 781-861-9219



DREW

MORTGAGE ASSOCIATES

Congratulates

The New

POLICE CHIEF

Brian Pattullo

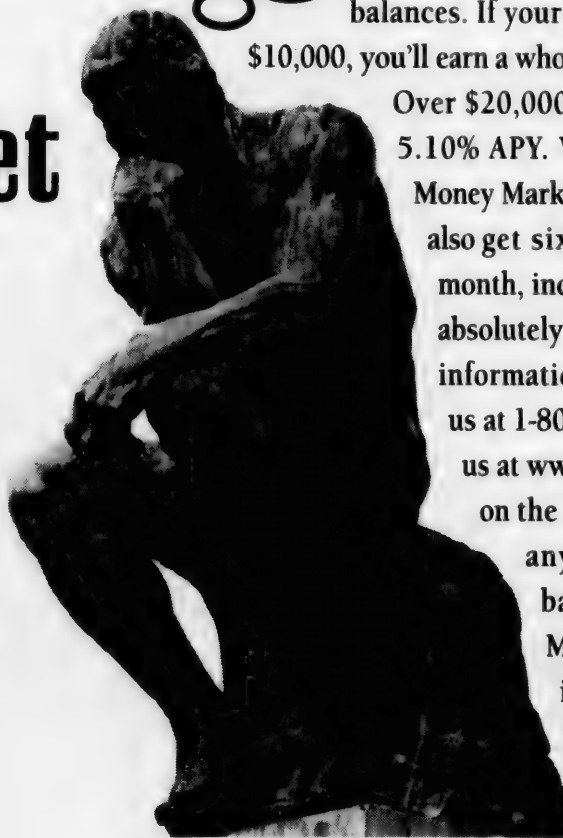
2 Elm Square, Andover, MA 01810

978-749-0288 • VOICE PAGE 508-488-0572

MB #1297 • ML #0865 • NH 2678MB • CT LIC 3580

Introducing
the
Money Market
account
for people
who think
big.

5.00% APY
Guaranteed
through 9/30/98



Introducing the First
Money Market Account,
the account that pays you

bigger dividends for bigger
balances. If your balance is over
\$10,000, you'll earn a whopping 5.00% APY.

Over \$20,000, it's a mammoth
5.10% APY. With the First
Money Market Account, you'll

also get six transfers every
month, including three checks,
absolutely free. For more
information, you can call

us at 1-800-552-2669, visit
us at www.firstessex.com

on the Internet, or stop by
any one of our 15
banking offices in
Massachusetts and
in Southern New
Hampshire. You'll
find out what it's
like to think big.

FIRST ESSEX BANK FSB

Working with you to make it happen. Call us at 1-800-552-2669.

Disclosure: 5.00% APY is guaranteed through 9/30/98 for deposit balance of \$10,000. APY is annual percentage yield. Minimum opening balance requirement of \$2,500. After guarantee period rates are subject to change without notice. Interest is compounded and paid monthly. You must maintain the minimum balances as shown in the applicable disclosure to receive the disclosed annual percentage yield. If balance falls below \$2,500 related fees could reduce the APY. Account is only available as a checking account. Automatic transfers are limited to six per statement cycle with no more than three by checks, draft, debit card or similar order to third parties. Member FDIC

Branch Locations: Massachusetts / Andover, Haverhill, Lawrence, Lowell, Methuen, North Andover • New Hampshire / Londonderry, Pelham, Salem, Windham

CALENDAR

(Continued from page 23)

tion, noon-6 p.m., \$10, White Buffalo Saloon, Route 97, at the state line between Salem, N.H., and Methuen; (603) 627-9579 or 1-800-477-9579.

ONGOING

Museums and Historic Homes

Andover Historical Society permanent exhibit: Amos Blanchard House and Barn Museum, containing period rooms from 1820s to 1840s, with 19th-century farm and woodworking tools, currently on display is the Society's

pewter exhibit; library and office hours 9 a.m.-5 p.m., Tuesday-Saturday, Mondays by appointment; \$4 adults, \$2 children, members free; Andover Historical Society, 97 Main St., 475-2236.

Robert S. Peabody Museum of Archaeology, Main and Phillips Streets, *Origins and Ancestors: Investigating Paleo-Indians in New England*, explores the landscape now called New England at the end of the last Ice Age, from 13,000 to 11,000 years ago, and its first inhabitants, particular focus on recent discoveries about these people and their rapidly changing environment, through July 31, Tuesday through Friday noon-5 p.m., Saturday 10 a.m.-1 p.m., free; 749-4490.

Coming Next Week In The Townsman

Close-up

A Good Look At The Fine Businesses In Our Area!

Special Sections Coming Soon!

Publication Date Closing Date

TOWN MEETING..... March 26 .. March 18
SPRING CAR CARE..... April 9 April 1
HOME IMPROVEMENT April 16 .. March 27
REAL ESTATE EVALUATION... April 23 April 15

IT PAYSTO ADVERTISE IN THE TOWNSMAN! Call 475-1943

ANDOVER
TOWNSMAN

33 Chestnut Street / Andover / 475-1943 Fax 475-5731

Facial Skin Rejuvenation

Cosmetic Laser Resurfacing with the Ultrapulse Co₂ Laser

Decreases & Removes

Facial Wrinkles
Acne Scars
Sun Damaged Skin



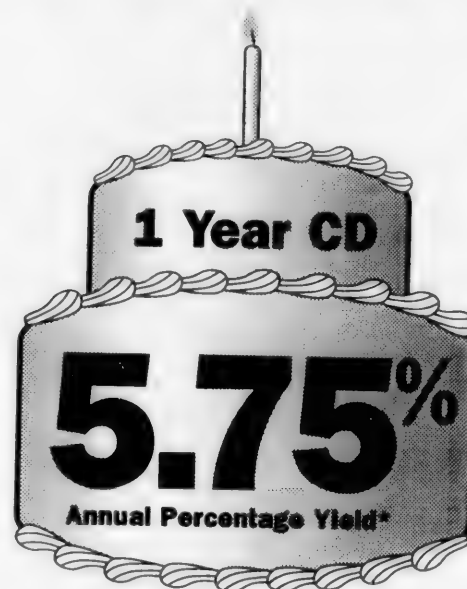
The Leahey Eye Clinic

A Name you can Trust in Oculoplastics

Lowell ~ 978-458-4546
Billerica ~ 978-663-6099
Salem, N.H. ~ 603-893-5576

Limited
Time Offer!

One good year deserves another.



Thank you, Andover. We're celebrating the first anniversary of our Andover Office by presenting you with a CD rate that will put you in a party mood for one year. Come on in and see Charlene Ricci, our Branch Manager or mail in the coupon printed below.

Either way, you'll see that you really rate with us.

Enclosed is my deposit of \$_____ to open a ☐ 1 year CD.
((\$1,000 minimum))

Account title (please print) _____

(I/We hereby authorize The Savings Bank to obtain any credit reference or other information about me/us to process this application.)

Signature (1) _____

Signature (2) _____

Social Security No. _____

Social Security No. _____

Address _____

Address _____

City, State, Zip _____

City, State, Zip _____

Daytime Telephone # _____

Daytime Telephone # _____

Mother's Maiden Name _____

Mother's Maiden Name _____

I, Signer #1, certify under penalty of perjury that the tax identification number listed below is mine and I am not subject to backup withholding.

Signature (1) _____

Date _____

MAIL TO: THE SAVINGS BANK, CHARLENE RICCI, BRANCH MANAGER, 84 MAIN STREET, ANDOVER, MA 01810



The Savings Bank for Andover!

84 Main Street, Andover • (978) 475-9773
Also in Wakefield and Lynnfield

Member
FDIC/IE
Deposits
Insured In
Full

*Annual Percentage Yield (APY) is accurate as of 2/19/98. APY is based on the principal and interest remaining in the account for a period of one year. A minimum deposit of \$1,000 is required to open a CD account. Interest is compounded and credited monthly. A penalty may be imposed for early withdrawal. Rates are subject to change without notice. Andover Office only. New accounts only.



SPORTS

Andover's spectacular girls are state finalists

AHS ROUNDUP

By Rick Harrison

BOSTON — They are Andover's Spectacular Six and they are state finalists.

Charlotte Muller, Sarah Muller, Kristen Foley, Janice Coppolino, Laura Orlando and Lindsey Pearson comprise the heart and soul of the Eastern Mass. Division I champion Andover High girls basketball team.

List them in any order — they don't care — but keep the emphasis on the word team or risk incurring the wrath of the Fab-Five-Plus-One.

The latest example of their handiwork came Monday night on the FleetCenter parquet, where Charlotte Muller's clutch three-pointer with 34.5 seconds left broke a tie and propelled the Lady Warriors to a rough-and-tumble 47-41 victory over previously-undefeated Norwood in their state semifinal tug-of-war before 3,000 fans.

Look no further than the never-flustered Muller's comments after the historic win to understand what makes this finest female hoop team in AHS history tick.

"It's an unbelievable win — a great moment for this team," said Muller. "One shot didn't win this game. It was everyone contributing and coming through in their own way."

"Janice (Coppolino) had key rebounds, Kristen (Foley) played tough defense, Lindsey (Pearson) had big steals, Sarah and Laura (Orlando) made terrific passes.

"You can't credit any one person for this win or for the season. Something good can be said about every player. Everyone has stepped up big at one time or another," said Muller.

Because they have, memories of last year's FleetCenter loss to Braintree at this same juncture have faded. "All six kids played their heart out. They wanted this game so badly," said head coach Jim Tildsley. "They showed a ton of pride and determination tonight."

"They deserve this. They've worked hard for it. We can't wait for Saturday!"

The Spectacular Six, and a half-dozen reserves who also played key roles along the way, have Andover on the brink of its first-ever state title in girls basketball.

The season-ending showdown for Massachusetts Division I supremacy is this Saturday evening at 5:45 p.m. in the Worcester Centrum against defending state champ Minnechaug Regional.

Minnechaug (also 23-1) hammered Holy Name of Worcester, 66-40, Tuesday night at the Centrum to earn the Central-Western Mass. Division I title.

"I think the town is buzzing about our team — and they should be," said Tildsley. "I hope the people of Andover realize what we have here. You don't get many chances to play for a state title. A lot of towns never get a whiff of one in any sport."

Methuen falls

Prior to facing Bay State League champ Norwood (24-1), Andover had to first dispose of Merrimack Valley



Photos by Lisa Adelsberger

Nail-biting time — The FleetCenter scoreboard told the story Monday night with only 1:36 left in the war between Andover and Norwood. On the screen, Charlotte Muller finds an open teammate. Norwood didn't know it, but they had finished all of their scoring for the night.

Conference arch-nemesis Methuen.

It was payback time in that Division I North championship game against the Rangers, with strong defense and a heavy downpour of first-half three-pointers from twin snipers Charlotte and Sarah Muller powering Andover to a 61-46 victory at UMass Boston.

In other recent AHS athletic news:

Contos fourth

AHS senior girls' track captain

Barbara Contos capped an outstanding winter season by placing fourth in the 55-meter hurdles at the New England Interscholastic Championship Meet hosted by Harvard University.

State Class B and All-State champ Contos ran the race in 8.65 seconds, a shade over her personal-best 8.64 achieved in the All-State race the previous week at the Reggie Lewis Center.

Witman stars

On the ski slopes, AHS junior Tim Witman capped an outstanding season with an impressive performance at the All-State Championship Meet in Western Mass.

Witman finished sixth in the giant slalom and seventh in the slalom.

Two shot down

Two other AHS winter sports teams saw their 1997-'98 seasons draw to a close with tournament losses.

The hockey team had an abbreviated stay in the Division II North Tournament, dropping a tough 3-2 decision to higher-seeded Newburyport in a first-round game at Stoneham Arena.

'It's an unbelievable win — a great moment for this team. One shot didn't win this game. It was everyone contributing and coming through in their own way.'

— Charlotte Muller

Boy's basketball, riding high after a 76-59 opening-round win over Boston Latin, dropped a 59-47 decision to host and top-seed Medford in the Division I North quarterfinals.

GIRLS BASKETBALL

The Andover varsity is now 47-2 the past two years, with two MVC Large and Division I North titles and an Eastern Mass. crown.

The Lady Warriors are also 78-12 over four seasons, including 9-3 in MIAA Tournament play, since the current crop of seniors were freshmen.

Saturday's state final will be the Last Hurrah for senior starters Charlotte and Sarah Muller, Kristen Foley and Laura Orlando — as well as key reserves Jenna Hartwell and Julie Viola.

Minnechaug Regional

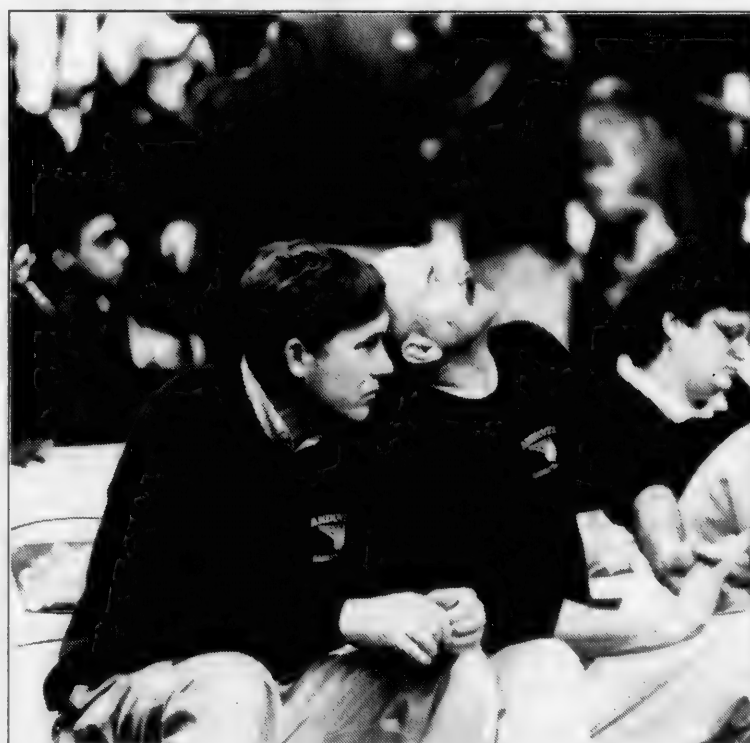
The Andover coaching staff and several players went to Worcester on Tuesday night and watched Minnechaug's impressive 26-point win over Holy Name.

"They have everyone back from last year's state championship team," said Tildsley. "Last year against Braintree they were down at the half and came back to win by seven points. This is a much better Minnechaug team because they have more experience."

"They have a smooth-shooting 6'1" forward who is going to Vanderbilt next year on full scholarship," said Tildsley. "Their big girl is 6'3," the point-guard moves the ball well and they play solid defense."

Scoring leaders Charlotte Muller is the top AHS scorer with 429 points through 24 games, and a school-record

(Continued on page 38)



No Fear — Head coach Jim Tildsley checks the scoreboard as former AHS basketball standout Dick Muller, father of twin senior starters Charlotte and Sarah, watches the war going on out on the court.

ANDOVER SCORING

GIRLS BASKETBALL
(24 games)

	FG	FT	Pts
Charlotte Muller	155	70	429
Sarah Muller	72	38	213
Kristen Foley	88	24	200
Janice Coppolino	63	9	135
Laura Orlando	56	18	133
Lindsey Pearson	58	8	124
Lisa Tisbert	27	9	63
Jenna Hartwell	13	6	32
Michelle Danis	12	1	25
Kristen Sweeney	7	8	22
Julie Viola	7	4	18
Kaitlin Dargan	5	3	13

3-Pointers: CMuller 49, SMuller 31, Orlando 3.

Lady Warriors state finalists

(Continued from page 37)

1,617 career points. She also has 49 three-pointers this season.

Sarah Muller has 213 points this winter, Kristen Foley 200, Janice Coppolino 135, Laura Orlando 133 and Lindsey Pearson 124.

MIAA TOURNAMENT

STATE SEMIFINAL

Andover 47

Norwood 41

Seconds after the final horn a large group of post-game revelers, some of the estimated 900 Andover fans that trekked to Boston by bus, train and car to watch the pulsating state semifinal with Norwood, streamed onto the parquet and surrounded their AHS heroines.

"Winning this game is such an incredible feeling!" said junior forward Janice Coppolino, who shattered Norwood with her outstanding all-around performance highlighted by ferocious rebounding and intense defensive play underneath.

'Most other kids would have shied away in that situation. But that's what makes Charlotte such an outstanding player... She doesn't let anything bother her. That's what the good players do. That's why she'll be a terrific college player, too. I knew — and she knew — she'd come through when it counted.'

— Coach Jim Tildsley

"We've been waiting for this since last year," said Sarah Muller. "I wasn't as nervous (playing at the Fleet) tonight (as last year). We were prepared. We came out strong and everyone was really into it."

The two-time reigning Division I

North champs jumped to a 13-6 lead in the first five minutes. Charlotte Muller scored seven of those points, including an ice-breaking trifecta, while Coppolino dumped in a lay-up and Lindsey Pearson had a pair of quick hoops off Sarah Muller passes.

Both teams pressed all over the court which forced numerous turnovers and poor shooting. Andover hit only 32 percent of its floor shots and Norwood just under 25 percent.

"It was a physical game," said Lehigh recruit Charlotte. "There was a lot of pushing going on (both ways). But it's part of the game. You have to play through it."

The Lady Warriors slipped into a rare offensive funk after taking the 13-6 lead, going almost six minutes without a point while Norwood escaped on a 12-0 run for an 18-13 lead.

"We hung in pretty well through that stretch," said Tildsley in reference to the slumbering AHS attack. "The defense never let down and eventually the shots started to drop."

A Sarah Muller 10-foot jumper broke the drought with 3:38 left in the half, and two Kristen Foley free throws made it 18-17.

Sarah buried a three to tie it 20-20 with 22 seconds remaining, and Pearson completed Andover's 9-2 mini-run by depositing a rebound just before the buzzer for a two-point edge.

"A couple of our kids were tired at the half," said Tildsley. "I don't know where the extra effort came from in the second half, but they made the big plays."

The Mustangs scored the first four points after the break. But a Laura Orlando free throw launched a 9-0 Warriors' burst that also featured a Foley put-back, two Foley free throws, a Charlotte Muller drive and a Foley lay-up off a perfect feed across the lane from Coppolino to make it 31-24.

"I thought we were going to put them away right there," said Tildsley. "But they kept coming back."

Norwood chipped away slowly behind the work of Katelyn Mullane and the inside presence of 6'3," 200-pound Ayana Baptiste.

Andover kept getting whistled for fouls and the Mustangs kept hanging around by hitting free throws.

The Mustangs called time out when it was 37-30.

"I thought if we hit one more shot it would be over," said Tildsley. "But they regrouped again."

Kate Kenny's three-pointer cut the AHS lead to 37-35 at 9:11 of the second half. Mullane hit a free throw

and a baseline swish from Kathy Lynch capped an 8-0 Norwood run to overhaul the locals for a 38-37 lead.

During that stretch the Mustangs got five straight favorable calls.

"Including a couple of 'phantom' ones," said Tildsley. "At the same time, Charlotte got leveled near mid-court and there was no foul."

Coppolino stopped the bleeding with a bucket to put Andover up 39-38 with 3:44 left.

Mullane countered by nailing a trey from the corner with 2:20 to play, which ended up as Norwood's final points.

The teams traded possessions before a Coppolino layup tied it 41-41 with 1:06 to go.

Foley followed with a critical defensive gem under the basket, intercepting a pass intended for Baptiste with just under one minute to play.

The steal set the stage for Charlotte Muller's winning three-pointer with 34.5 seconds left.

"I didn't think much about the steal when it happened," said Coppolino. "You're out there playing and you just react."

Then it was Muller Time.

"We went back to our motion offense, Sarah set an excellent screen and Charlotte buried the three," said Tildsley. "She was struggling all night but she's the one we wanted taking that shot."

"Most other kids would have shied away in that situation. But that's

what makes Charlotte such an outstanding player. She takes her lumps and battles back. She doesn't let anything bother her. That's what the good players do. That's why she'll be a terrific college player, too. I knew — and she knew — she'd come through when it counted."

After Charlotte's trifecta Mullane launched a three that missed everything — but the ball went out of bounds off an Andover player.

"We caught a break," said Tildsley. "I thought for sure they'd go inside to Baptiste. I was very surprised when they didn't."

Lindsey Pearson followed with Key Steal No. 2 — alertly swiping the Mustangs' in-bounds pass with 15.1 seconds on the clock.

As Sarah Muller brought the ball upcourt the officials called an intentional foul on Norwood.

"A lot of times the ref won't make that call," said Tildsley. "But it was the right one."

Sarah hit one free throw and Andover — because the foul was intentional — retained possession. Charlotte was fouled immediately and sank both ends of a 1-and-1 to complete the scoring.

"We rebounded extremely well — controlling the boards," said Tildsley. "It was a good thing because we only hit 18-of-56 floor shots"

AHS was 15-of-44 from two-point range and 3-of-12 from behind the arc. A strong 8-for-10 night at the free throw line helped.

Girls Basketball

ANDOVER 47, NORWOOD 41

EMass. Division 1 Championship

State Semifinal

at FleetCenter, Boston

Andover (47) — Janice Coppolino 3-0-6, Laura Orlando 1-1-3, Kristen Foley 2-4-8, Sarah Muller 2-1-6, Charlotte Muller 6-2-16, Lindsey Pearson 4-0-8. **Totals:** 18-8-47.

Norwood (41) — Kim Harris 1-0-3, Maria LoRusso 1-7-9, Katelyn Mullane 3-3-10, Ayana Baptiste 3-2-8, Kristen MacDonald 1-0-2, Kathy Lynch 2-0-4, Megan Barnicle 0-2-2, Kate Kenney 1-0-3. **Totals:** 12-14-41.

Halftime: Andover, 22-20. **3-pointers:** A, CMuller 2, SMuller 1; N, Mullane 1, Harris 1, Kenney 1. **Rebounds:** A, Foley 13, Coppolino 11, Pearson 8, CMuller 4, SMuller 4, Orlando 4. **Assists:** A, SMuller 7, Coppolino 5, CMuller 2, Pearson 2. **Steals:** A, Coppolino 4, Pearson 3, Foley 2, CMuller 2. **Blocked Shots:** A, Coppolino 3, Foley 2, Pearson 2, CMuller 2. **Team Records:** Andover 23-1, Norwood 24-1.

ANDOVER 61, METHUEN 46

MIAA Division 1 North Tournament

Championship Game

at UMass Boston

Methuen (46) — Jillian Middlemiss 4-4-13, Jen Daloia 0-0-0, Katherine Curry 3-1-7, Amy Johnson 1-0-2, Lisa Golobski 2-0-4, Hilary Glynn 3-3-9, Laura Curry 1-1-3, Kelly Barden 3-0-6, Robyn Danahy 1-0-2, Jill Towne 1-0-2. **Totals:** 18-9-46.

Andover (61) — Janice Coppolino 0-0-0, Laura Orlando 1-0-2, Kristen Foley 7-1-15, Sarah Muller 4-5-16, Charlotte Muller 5-12-25, Lindsey Pearson 1-1-3, Lisa Tisbert 0-0-0, Jenna Hartwell 0-0-0, Julie Viola 0-0-0, Kaitlin Dargan 0-0-0, Michelle Danis 0-0-0. **Totals:** 18-19-61.

Halftime: Andover, 37-21. **3-pointers:** A, CMuller 3, SMuller 3; M, Middlemiss 1. **Rebounds:** A, Foley 15, Coppolino 6, Pearson 6. **Assists:** A, SMuller 7, CMuller 4, Orlando 2, Foley 2. **Steals:** A, CMuller 2. **Blocked Shots:** A, Foley 2, CMuller 2. **Team Record:** Methuen 19-4.

ANDOVER 62, CAMBRIDGE R&L 43

MIAA Division 1 North Tournament

Semifinal Round

at Cabot Field House, Beverly High

Cambridge Rindge & Latin (43) — Shaunel Rutledge 3-7-13, Patrice Singleton 3-0-7, Tiffany Manning 4-2-10, Jessica Butler 3-5-11, Asia Pascal 0-0-0, Marie Alcindor 1-0-2. **Totals:** 14-15-43.

Andover (62) — Janice Coppolino 1-0-2, Laura Orlando 2-0-4, Kristen Foley 4-1-9, Sarah Muller 4-1-11, Charlotte Muller 11-0-26, Lindsey Pearson 4-0-8, Lisa Tisbert 0-0-0, Jenna Hartwell 0-0-0, Julie Viola 1-0-2, Kaitlin Dargan 0-0-0, Michelle Danis 0-0-0. **Totals:** 27-2-62.

Halftime: Andover, 42-18. **3-pointers:** A, CMuller 4, SMuller 2. **Rebounds:** A, Foley 8, Coppolino 5. **Assists:** A, SMuller 11, Orlando 5. **Steals:** A, Foley 5, CMuller 4. **Blocked Shots:** A, Foley 2. **Team Record:** Cambridge R&L 18-5.

ANDOVER 55, HAVERHILL 45

MIAA Division 1 North Tournament

Quarterfinal Round

at Dunn Gymnasium

Haverhill (45) — Mary Jo Cerasuolo 0-4-4, Cheryl Leger 1-4-6, Sara Rodgers 1-0-2, Caitlin Masys 1-0-2, Tricia Guertin 3-7-13, Julie Szabo 4-7-18. **Totals:** 10-22-45.

Andover (55) — Janice Coppolino 3-2-8, Kristen Foley 6-3-15, Sarah Muller 2-1-6, Charlotte Muller 6-7-19, Laura Orlando 1-2-5, Lindsey Pearson 1-0-2. **Totals:** 19-15-55. **Halftime:** Andover, 23-22. **3-pointers:** A, SMuller 1, Orlando 1; H, Szabo 3. **Rebounds:** A, Foley 13, Coppolino 8, SMuller 6, Pearson 5, CMuller 4. **Assists:** A, CMuller 6, SMuller 6, Orlando 4. **Steals:** A, CMuller 4, Coppolino 4. **Blocked Shots:** A, Coppolino 2, Foley 1, Pearson 1. **Final Record:** Haverhill 13-9.

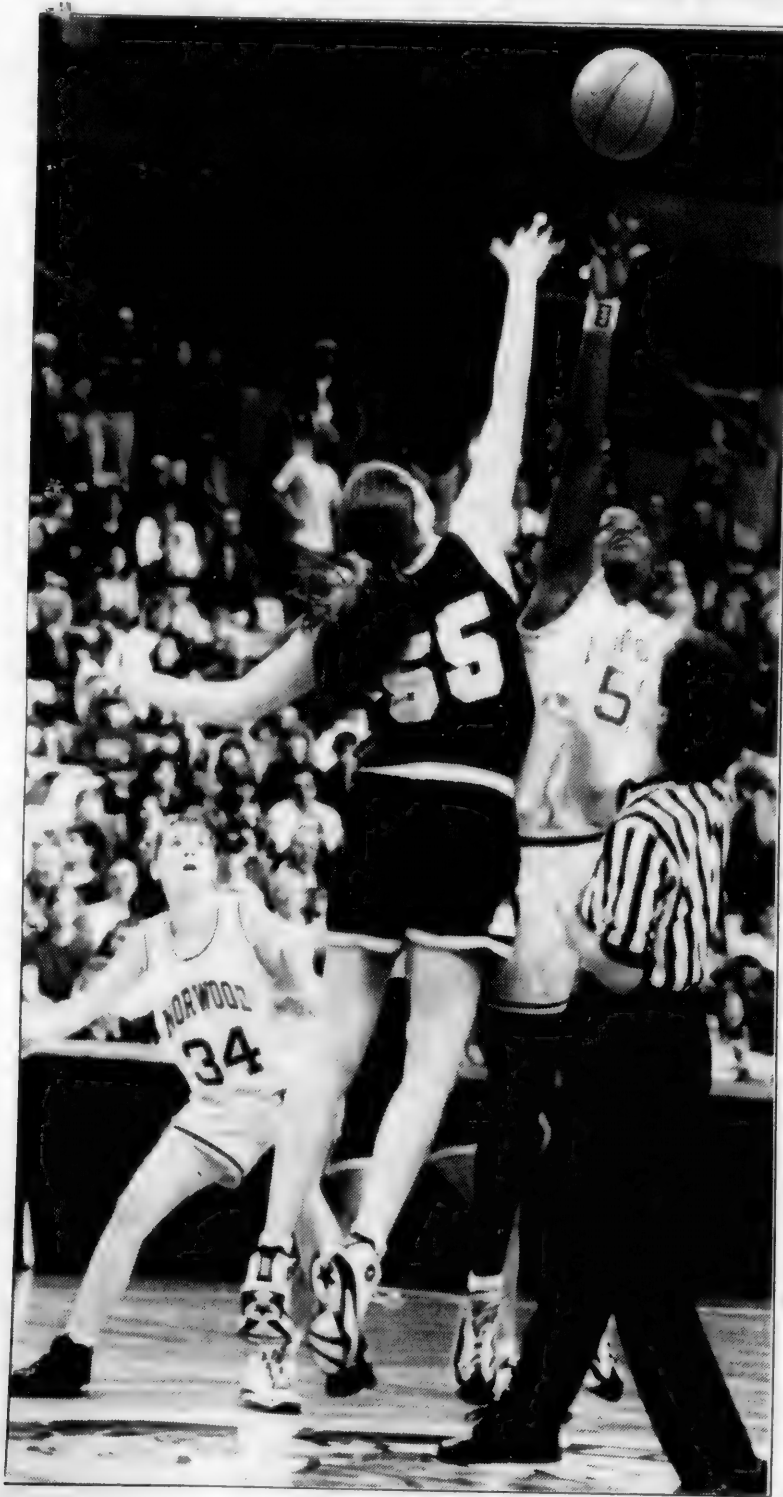


Photo by Lisa Adelsberger

Kristen Foley (No. 55) goes up for the opening tap against Norwood Monday night, on the parquet floor of the Fleet-Center, and the Eastern Mass. Division I championship game is underway.

AHS ROUNDUP

Norwood was even colder from the floor, 12-for-49, and despite going to the stripe 16 more times hit only 14-of-26 charities.

"This was a war," offered Tildsley. "A very emotional game for both teams. They were in the same spot we were last year entering this game — undefeated at 24-0. There's a lot of pressure."

"Norwood deserves credit. They didn't quit," said Charlotte.

Highlights from the Spectacular Six:

CHARLOTTE MULLER: Finished with a game-high 16 points and added four rebounds, two assists, two steals and two blocked shots. Hit the game-winning three-pointer with 34.5 seconds left.

KRISTEN FOLEY: Contributed eight points, 13 rebounds, two steals and two blocked shots. Her key steal with the game tied 41-41 led to the winning three-pointer.

LINDSEY PEARSON: Sophomore sixth-man provided early spark off the bench and chipped in with eight points, three steals, two assists and two blocked shots. Her steal of an in-bounds pass with 15.1 seconds to play preserved the win.

SARAH MULLER: Scored six points, passed out seven assists, handled the Norwood pressure, broke Mustangs' 12-0 first-half run with a basket, hit big three-pointer late in first half and had insurance free throw in closing seconds of the game.

JANICE COPPOLINO: Scored six points, snared 11 rebounds, had five assists, four steals, blocked three shots and played excellent defense on Ayana Baptiste.

LAURA ORLANDO: Scored three points and snagged four rebounds.

DIVISION 1 NORTH CHAMPIONSHIP GAME Andover 61 Methuen 46

Last March the same two teams

met on the same UMass Boston floor for the Division I North title — and the end result was the same as AHS rolled to a 52-38 victory with Charlotte Muller pumping in 20 points and Sue Tully adding 17.

The Lady Warriors took control of that one with a 15-1 burst to start the second half.

This game was pretty much decided when the locals, trailing 13-9 early, closed out the first half with a 28-8 run to take a 37-21 advantage at the break.

The closest Methuen came in the second half was 12 points (48-36), and the lead peaked at 19 points (61-42).

This was the fourth meeting of the season between the archrivals, whose familiarity bred respect rather than contempt.

"We know each other so well it comes down to whoever plays better on a particular day," said Tildsley. "The team that defends the best usually wins."

Methuen coach Mimi Hyde-Stott agreed.

"Twenty-three games into the season there are no more secrets," offered the highly-successful Rangers' coach. "It's a matter of being able to do the same things that got you to this point."

Andover definitely had more success doing what comes naturally, erasing the 13-9 deficit on a basket by Lindsey Pearson and two Charlotte Muller free throws.

Sarah Muller followed with a drive to the hoop and a three-pointer, and countering a basket by Methuen's Jillian Middlemiss were a three-pointer by Charlotte Muller and a layup off a weakside rebound by Kristen Foley for a 23-15 lead.

A late 14-4 first-half run was keyed by two buckets from Charlotte, two more threes from deep in the corner by Sarah, and another put-back by Foley.

Foley dominated the first six minutes of the second half with a bank shot, a short jumper and a traditional three-point play (lay-up, foul shot) for a 48-30 lead.

Two Charlotte Muller free throws boosted the advantage to 54-36 with 3:32 left, and a series of free throws by the Mullers closed out the Andover scoring.

"Yes! ... Yes! ... Yes! ... this is awesome!" Foley repeated over and over after the game. "Better than last year. Methuen is always tough and they knew us so well."

Andover head coach Tildsley was only slightly less subdued.

"We shot lights out," he said. "There was a little concern at the half because we had the big lead. Methuen is still Methuen — and we didn't want to get complacent."

In the Rangers' streak-breaking 53-52 regular-season victory over Andover, Methuen held a commanding 37-24 lead at the half before Andover put on a furious closing rush and almost pulled it out.

Methuen made no such run in this game as the Lady Warriors kept their defensive intensity throughout.

"After the loss to Methuen (Charlotte Muller was slowed by the flu) the girls re-committed to defense," said Tildsley. "It was embarrassing to give up 37 points in a half."

Charlotte, who had 16 first-half points in the North final, finished with a game-high 25 (including 12 free throws) along with four assists, two steals and two blocked shots.

Sarah netted 11 of her 16 in the opening 16 minutes and contributed seven assists.

Foley added 15 points, 15 rebounds, two assists and two blocked shots.

Lindsey Pearson had three points, six boards and Laura Orlando two points, two assists.

Janice Coppolino (six rebounds) and Pearson sprung the Mullers loose with excellent picks and screens, while Foley and Jenna Hartwell played strong defensive games.

Jillian Middlemiss, on fire in the first eight minutes, led Methuen with 13 points while Hilary Glynn netted nine, Katherine Curry seven and Kelly Barden six.

Both teams finished with 18 field goals, but Andover held a 6-1 edge in three-pointers and a 19-9 scoring advantage from the free throw line.

"It's an exhilarating experience to get this far," said Hyde-Stott, whose team received a police escort from Methuen High to the highway en route to UMass Boston.

The Rangers, with a team dominated by underclassmen, could very well be back in the North final again next year.

BOYS BASKETBALL

Andover boys' hoop coach Dave Fazio had Medford well-scouted.

After the Golden Warriors' 76-59 win over Boston Lation in the opening round of the MIAA Division I North Tournament, the coach turned his attention to Medford.

He mentioned the Mustangs' athleticism and their defensive fury, as well as the respect he had for the coaching job done by former AHS point-guard and assistant coach Chris Bartley.

Speed, athleticism and a swarming defense proved to be three major factors as Medford eliminated the

locals from the tourney with a 59-47 quarterfinal round win at Medford High.

Medford went on to win the Division I North championship with subsequent victories over Haverhill (59-49) in the semifinals and South Boston (45-43) in the title game.

The Golden Warriors, who entered with a five-game win streak and an 8-1 mark over their last nine, finished the season at 15-7 overall.

Fazio's teams now own a 139-61 won-lost record during his nine-year AHS tenure.

Scoring leaders

Tom McLaughlin finished as top AHS scorer through 22 games with 399 points. Jeff Danis had 322, Brendan Long 235, Paul Wysocki 134 and Brian Anderson 124.

MIAA TOURNAMENT DIVISION 1 NORTH QUARTERFINAL

Medford 59 Andover 47

The Golden Warriors were never able to get the offense untracked against the Division I North top seed, which improved to 21-1 with the only loss to Cambridge Rindge & Latin.

Both teams were forced to work hard for every point, with Andover managing only four first-half field goals and 11 for the game.

The 47 points were the second lowest this season for an AHS boys' team that topped 70 eight times, 80 three times and averaged 66.8 points per game.

The only AHS player in double figures was senior 6'3" forward and team Captain Jeff Danis, whose 11 points enabled him to complete his three-year high school varsity career with 574 points.

Danis had been red-hot of late, including a career-high 31-point explosion in the tourney opener against Latin.

The locals, having trouble from the outset, trailed the Greater Boston League champs 10-2 early and 25-17 at the half.

A traditional three-point play by Danis in the opening minute of the second half brought Andover within five, but the Mustangs built the spread as high as 20 points over the next 10 minutes before AHS trimmed it back to a dozen at the end.

Senior point-guard/Captain Brendan Long and senior guard Rob Oppenheim contributed eight points each.

Free-wheeling freshman Tom McLaughlin was held to a season-low two field goals and seven points.

Junior forward Brian Anderson netted five points, junior guard Dave Kodinsky converted four free throws, sophomore Paul Wysocki three charities and junior forward Chris Demko one foul shot.

Medford placed three players in double digits as Dwayne Doyley was game-high with 18 points, Dave White had 17 and Jose Harris 11.

Ice Hockey

NEWBURYPORT 3, ANDOVER 2 MIAA Division 2 North Tournament First Round at Stoneham Arena

FIRST PERIOD: 1. N, Corey Roback (Mark Hathaway, Josh Tierney), 5:27; 2. N, Jeff Stone (unassisted), 9:30; 3. A, Doug Henderson 10 (Scott Ciruso), 11:15 (pp).

SECOND PERIOD: No scoring.

THIRD PERIOD: 4. A, Mike Thomas 1 (Adam Colucci), 6:16; 5. N, John Simard (Stone, Roback), 6:25.

Andover	1	0	1	—
Newburyport	2	0	1	—

Shots on goal: Newburyport 12-15-10-37, Andover 6-10-13-29.
Goalies: N, Adam Cooper (29 shots, 27 saves); A, Mike Johnson (37 shots, 34 saves), Chris Salini (0 shots). **Penalties:** Newburyport 7, Andover 5. **Team Records:** Newburyport 13-4-4, Andover 8-8-4.

ICE HOCKEY

Andover battled back from a 2-0 deficit to tie the game midway through the third period, but Newburyport netted the winning goal just nine seconds later as the Clippers brought the 1997-'98 AHS season to a screeching halt with a 3-2 MIAA Division II North Tournament first-round win at Stoneham Arena.

The Golden Warriors, with only seven seniors among the top 24 players, complete the 20-game season at 8-8-4.

Four of the eight losses were by one or two-goal margins, and another came with the locals missing eight top players.

Andover was also missing head coach Bill Cullen for four late-season games after he had back surgery.

Mike Johnson (junior goaltender) played very well the second half of the season and in the tournament game," said Cullen. "Hopefully his performance will carry over to next season and he'll be a catalyst to our success."

"We also played a disciplined game against Newburyport — something we'll try to do all next season," added Cullen.

Cullen's overall won-lost-tied record for seven years at Andover moves to 73-52-18 with six tournament qualifications.

Graduates

Seniors whose high school hockey careers ended with the tournament game were All-Conference selections Adam Colucci and Doug Henderson, along with Scott Petersen, Scott Ciruso, Marty Lastrina, Matt Adams and Dave Chapman.

Scoring leaders

Captain Doug Henderson finished as the top scorer with 10 goals and 10 assists in 20 games.

Captain Adam Colucci had nine goals and 10 assists, sophomore Brad Dunn one goal and 14 assists, and junior Keith Espinola 10 goals and five assists.

Also close in the balanced attack were Captain Scott Ciruso with four goals and nine assists, Marty Lastrina six goals and six assists, Scott Petersen three goals and eight assists, junior Mike Sheehy four goals and seven assists, junior Tim Sheehy two goals and eight assists.

MIAA TOURNAMENT DIVISION II NORTH FIRST ROUND Newburyport 3 Andover 2

Cape Ann League power Newburyport, seeded No. 5, improved to 13-4-4 and advanced to the quarterfinals where it was scheduled to face No. 4 Winthrop (14-4-1).

(Continued on page 40)

ANDOVER SCORING

BOYS BASKETBALL (FINAL) (22 games)

	FG	FT	Pts
Tom McLaughlin	134	110	399
Jeff Danis	118	86	322
Brendan Long	82	48	235
Paul Wysocki	41	52	134
Brian Anderson	39	46	124
Rob Oppenheim	32	9	86
Chris Demko	19	18	56
Dave Kodinsky	10	12	39
Mark Rocca	9	0	21
Paul Bellacqua	2	7	12
Dana Karahalios	4	2	12
Matt Brooks	4	2	10
Rich Jones	1	3	5
Dave Cordima	2	0	4
Pat Mumane	1	2	4
Jon Kaplan	1	0	3

3-Pointers: Long 23, McLaughlin 21, Oppenheim 12, Kodinsky 7, Rocca 3, Karahalios 2, Bellacqua 1, Kaplan 1.

Boys Basketball

MEDFORD 59, ANDOVER 47 MIAA Division 1 North Tournament Quarterfinal Round at Medford High

Andover (47) — Tom McLaughlin 2-3-7, Rob Oppenheim 3-0-8, Brendan Long 1-6-8, Dave Kodinsky 0-4-4, Paul Wysocki 0-3-3, Jeff Danis 4-3-11, Brian Anderson 1-3-5, Chris Demko 0-1-1. **Totals:** 11-23-47.

Medford (59) — Dave White 7-0-17, Shannon Long 1-0-2, Christian Mitchell 1-3-5, Dwayne Doyley 5-8-19, Jose Harris 3-5-11, Dave Thumith 0-2-2, John Chiesa 1-1-3. **Totals:** 18-19-59.

Halftime: Medford, 25-17. **3-pointers:** M, White 3, Doyley 1; A, Oppenheim 2. **Team Records:** Medford 19-1, Andover 15-7.

ROUNDUP

(Continued from page 39)

The Clippers jumped ahead 2-0 on first-period goals by Corey Roback (5:27) and Jeff Stone (unassisted at 9:30).

"Their second goal was a low screen shot from the point that Mike (goalie Johnson) never saw," said Cullen.

Andover, seeded 12th in the 14-school field, got one back less than two minutes later (11:15) when Doug Henderson scored his 10th of the season with Ciruso assisting during a Golden Warriors' power play.

There was a scramble in front of Newburyport goaltender Adam Cooper, with the puck eventually squirting behind the net where it was collected by Ciruso.

He fed Henderson cutting down the slot for a quick, hard shot to Cooper's left.

The game then settled into a defensive struggle that lasted throughout a scoreless second period.

AHS junior wing Mike Thomas eventually tied it 2-2 with his well-timed first goal of the season at 6:16 of the third period.

The locals were able to get a sixth skater on the ice during a delayed penalty call, and it paid

off when Thomas deposited the rebound of an Adam Colucci blast from the point.

However, the lead lasted exactly nine seconds.

The Clippers controlled the subsequent center-ice faceoff, Roback winning the draw and getting the puck back to defenseman Stone. He hit forward John Simard cutting through center ice, and Simard split the Andover defense untouched before beating Johnson for the clincher at 6:25.

The Golden Warriors did not get a chance to pull the goaltender in the final minute, as the Clippers kept the puck in the attacking zone.

"On the whole we played a much

more disciplined game than Newburyport," said Cullen. "That was encouraging because Newburyport is a veteran team. Most of their players skated in the finals at the FleetCenter last year."

The Clippers finished with a 37-29 shots-on-goal edge. Johnson made 34 saves, including 15-of-15 in the second period, while Cooper closed with 27 stops.

Cullen praised the overall play of Johnson and Colucci.

SKIING

Junior Tim Witman completed a strong season with the Andover High boys' varsity ski team by plac-

ing among the top seven skiers in both the slalom and giant slalom races at the All-State Championship Meet at Berkshire East in Charlemont.

Witman, bouncing back from a disappointing day at the North Shore Interscholastic Championships, solidified his position with the Bay State elite by finishing sixth in the giant slalom (45.57 time) and seventh in the slalom (35.84).

Junior Monica Everett, the AHS qualifier on the girls' side, placed 41st in the slalom (45.44).

More than 100 of the top high school skiers from across the state competed in each division.

The North Shore League acquit-

ANDOVER SCORING

ICE HOCKEY
(FINAL)
(20 games)

	G	A	Pts
Doug Henderson	10	10	20
Adam Colucci	9	10	19
Brad Dunn	1	14	15
Keith Espinola	10	5	15
Scott Ciruso	4	9	13
Marty Lastrina	6	6	12
Scott Petersen	3	8	11
Mike Sheehy	4	7	11
Tim Sheehy	2	8	10
Matt Adams	4	4	8
Mike Mallon	2	5	7
James Tammaro	2	4	6
Jon Ofria	2	1	3
Mike Thomas	1	1	2
Matt Antaya	0	1	1
Brendan Gleason	0	1	1
Brian Wittbold	1	0	1

Hat Tricks: Keith Espinola 1, Doug Henderson 1.

Shutouts: Mike Johnson & Chris Salini 1.

NEW ENGLAND ORIENTAL RUG GALLERIES INC.
(Woburn Only)

Is Closing Its Doors
Forever!

Save 35% - 65% OFF

Choose
from 100s
of fine quality
hand made rugs

Here are some samples:

		Was	NOW
Pakistan Bokhara	4x6	\$699	\$299
Indo-Bidjar	8x10	\$1995	\$999
Persian Tabriz	5x7	\$4995	\$2750
Indian Kashan	9x12	\$2450	\$999

And many, many more!

**Hurry in for
Best Selection**

NEW ENGLAND ORIENTAL RUG GALLERY

Woburn: 8 Cummings Park (781) 937-8111
(on Washington St.) Exit 36 off 128 Open 7 Days M-S 10-8, Sun. 12-6



Checks Accepted

Natick: One Worcester Rd. (Rte. 9W on Wellesley Line)



1998 Mercedes-Benz C230

\$398

MONTH

NO MONEY DOWN

39 month lease;
\$873 due at signing

98 Models In-Stock

C CLASS C230 - 14 to choose from
C280 - 5 to choose from

E CLASS E300D - All New Diesel,
2 to choose from
E320 - 5 to choose from
E430 - 2 to choose from
E320-4 - All-Wheel Drive,
One ready for immediate
delivery

S CLASS S320 - Long Wheel Base,
3 to choose from
S320 - Short Wheel Base,
One ready for immediate
delivery
S420 - 3 to choose from
S500 - One ready for
immediate delivery
SL500 - One ready for
immediate delivery

Pre-Owned Mercedes-Benz

1996 C280

Smoke Silver over
Parchment, ASR
(traction control),
Only 19K miles

1995 E320

Smoke Silver over
Parchment, ASR
(traction control),
Every Option,
Only 32K miles

1995 500SL ROADSTER

Imperial Red over
Parchment, ASR
(traction control),
Ortho Seats, MB
Phone and CD

1994 C280

Black over Black,
ASR (traction
control),
Heated Seats,
Only 36K miles

1994 C280

Smoke Silver over
Parchment, ASR
(traction control),
Only 32K miles

All Pre-owned

Cars Listed Have
24 Month up to
100,000 Mile
Warranty from
Mercedes-Benz



Mercedes-Benz

Hours: Monday-Thursday 8-8
Friday 8-6 • Saturday 9-5

**DREHER
HOLLOWAY**

Exeter, NH

1-800-989-5200

e-mail: mercedes@dreher-holloway-cars.com

ted itself well in the team competition with the Masconomet Regional girls and St. John's Prep boys both placing second.

INDOOR TRACK

Schedule

Wrapping up the season is the National High School Championship Meet at the Reggie Lewis Center this Saturday and Sunday, March 14-15.

SKIING

STATE ALPINE CHAMPIONSHIP MEET at Berkshire East, Charlemont Andover Results

Boys Division
130 Racers

Tim Witman

Giant Slalom: 6th place: 45.57. Slalom: 7th place: 35.84.

Girls Division
135 Racers

Monica Everett

Giant Slalom: Did not finish. Slalom: 41st place: 45.44.

Indoor Track

All-State Meet at Reggie Lewis Center, Roxbury Andover Results Girls Division

55-METER HURDLES: 1. Barbara Contos 8.64.

4x800 RELAY: 9. Kasey Dexter (2:30.9), Nikki Winters (2:31.2), Kristen Munson (2:30.4) & Katherine Blais (2:23.9), total time: 9:56.5 (ties school record).

Boys Division

55-METER DASH: Jeremy Spiegel 6.90 (did not reach finals).

300 METERS: Matt Aufiero 37.66 (did not reach finals).

STATE PENTATHLON at Reggie Lewis Center, Roxbury Andover Results Girls Division 73 competitors

Shannon Callahan-Higgins
Placed 44th
1,885 points

55-METER HURDLES: 10.5 (420 pts). HIGH JUMP: 4'3 1/4" (409 pts). SHOT PUT: 17'4 3/4" (227 pts). LONG JUMP: 13'0" (299 pts). 800 METERS: 2:43.8 (530 pts).

Liz Connors
Placed 56th
1,798 points

55-METER HURDLES: 10.4 (436 pts). HIGH JUMP: 4'5" (460 pts). SHOT PUT: 14'1 3/4" (165 pts). LONG JUMP: 12'9 1/2" (285 pts). 800 METERS: 2:51.1 (452 pts).

Liz Wheeler
Placed 69th
1,458 points

55-METER HURDLES: 10.2 (470 pts). HIGH JUMP: 3'11 1/4" (312 pts). SHOT PUT: 20'5 3/4" (287 pts). LONG JUMP: 3 foot fouls (no pts). 800 METERS: 2:57.5 (389 pts).

TOWN OF ANDOVER



PLANNING BOARD

Notice is hereby given that a public hearing will be convened on Tuesday, March 24, 1998, at 9:00 p.m., in the Third Floor Conference Room, Town Office Building, Bartlet Street, on the application of Andover Park Realty Trust for a Site Plan Special Permit to allow for the construction of a new 3

story office building containing 160,860 square feet of floor area along with associated parking areas containing 575 spaces on a 22.75 acre parcel of land owned by the applicant on Federal Street (off River Road), more specifically identified as Lot 10 on Assessor's Map 145. The application and associated plans may be viewed in the Planning Department between the hours of 8:30 a.m., and 4:30 p.m., Monday through Friday.

THE ANDOVER PLANNING BOARD
Michael H. Miller, Esq.,
Chairman

March 5 & 12, 1998

NOTICE OF MORTGAGEE'S SALE OF REAL ESTATE

By virtue and in execution of the Power of Sale contained in a certain mortgage given by Roland Joseph Lariviere, a/k/a Joseph R. Lariviere and Mary P. Lariviere, a/k/a Mary Lariviere to Comfed Savings Bank, dated April 13, 1988 and recorded with the Essex County (Northern District) Registry of Deeds at Book 2711, Page 171 and a modification agreement recorded with said records at Book 4705, Page 128, of which mortgage Norwest Mortgage, Inc. is the present holder by assignment, for breach of the conditions of said mortgage and for the purpose of foreclosing, the same will be sold at Public Auction at 12:00 p.m. on March 25, 1998, on the mortgaged premises located at 16 Webster Street, Andover, Essex County, Massachusetts, all and singular the premises described in said mortgage.

TO WIT:

the following described property located in Andover, ESSEX County, Massachusetts:

A certain parcel of land shown as parcel "B" on a plan entitled, "Plan of Land in Andover, Mass. owner Herbert Haigh and Joseph Lariviere; Scale 1"=60", dated January 27, 1982; Andover Consultants, Inc." which plan is recorded with Essex North District Registry of Deeds as Plan No. 8918. Said parcel located off Webster Street is more particularly bounded and described as follows:

SOUTHEASTERLY 300.00 feet by Parcel "A" as shown on said plan;
NORTHEASTERLY 20.00 feet by the Westerly line of Bailey Street as shown on said plan;
NORTHWESTERLY 150.00 feet by land now or formerly of Richardson as shown on said plan;
NORTHEASTERLY 100.00 feet by land now or formerly of Richardson as shown on said plan;
NORTHWESTERLY 150.00 feet by land now or formerly of Richardson; and
SOUTHWESTERLY 120.00 feet by the Easterly line of

COMMONWEALTH OF MASSACHUSETTS THE TRIAL COURT PROBATE AND FAMILY COURT DEPARTMENT

Essex Division

Docket No. 98C 0066-CA1
NOTICE OF

CHANGE OF NAME

To all persons interested in the petition hereinafter described.

A petition has been presented to said Court by YAKOV KRIVOPAL of Andover, Essex County, praying that his name may be changed as follows:

YAKOV KRIVOPAL
TO
YANN DANILOVICH

If you desire to object thereto you or your attorney should file a written appearance in said Court at Salem before ten o'clock in the forenoon on the sixth day of April 1998.

WITNESS, Edward J. Rockett Esquire, First Judge of said Court at Salem, this fourth day of March, 1998.

Pamela Casey O'Brien
Register of Probate
March 12, 1998

Stevens Street as shown on said plan.

Said parcel containing 21,000 square feet more or less, according to said plan.

For mortgagors' title see deed recorded with Essex County (Northern District) Registry of Deeds in Book 1586, Page 148.

These premises will be sold and conveyed subject to and with the benefit of all rights, rights of way, restrictions, easements, covenants, liens or claims in the nature of liens, improvements, public assessments, any and all unpaid taxes, tax titles, tax liens, water and sewer liens and any other municipal assessments or liens or existing encumbrances of record which are in force and are applicable, having priority over said mortgage, whether or not reference to such restrictions, easements improvements, liens or encumbrances is made in the deed.

TERMS OF SALE:

A deposit of Five Thousand (\$5,000.00) Dollars by certified or bank check will be required to be paid by the purchaser at the time and place of sale. The balance is to be paid by certified or bank check at Harmon Law Offices, P.C., 150 California Street, Newton, Massachusetts 02158, or by mail to P.O. Box 610389, Newton Highlands, Massachusetts 02161-0389, within thirty (30) days from the date of sale. Deed will be provided to purchaser for recording upon receipt in full of the purchase price. The description of the premises contained in said mortgage shall control in the event of an error in this publication.

Other terms, if any, to be announced at the sale.

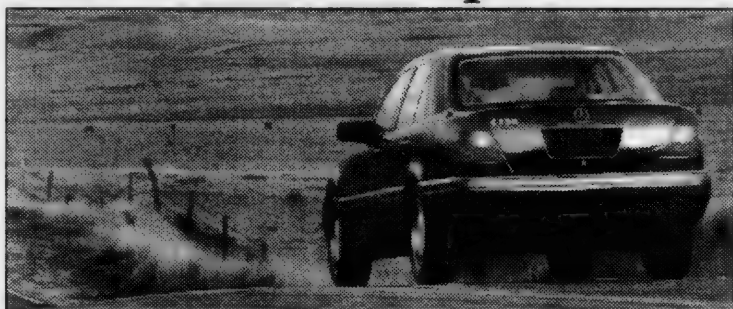
NORWEST MORTGAGE, INC.
Present holder of said mortgage

By its Attorneys,
HARMON LAW OFFICES, P.C.
Deirdre J. Keady, Esquire
150 California Street
Newton, MA 02158
(617)558-0500

February 26, March 5 & 12, 1998

SMITH MOTOR SALES

A \$30,450* road improvement.



1998 Mercedes-Benz C230

*Price excludes \$595.00 Destination & Delivery Charge

PREOWNED DIVISION

1995	E320	Wagon	Black/Black	Traction
1994	E320	Wagon	Black/Saddle	Traction
1994	E320	Wagon	White/Blue	Traction
1994	E320	Sedan	Black/Parchment	Traction
1994	SL500	Convertible	Black/Black	Save NOW
1994	C280	Sedan	Emerald/Parchment	Traction

~ Just Arrived ~

1993	300SE	Sedan	Blue/Gray	Traction
1987	560SL	Convertible	White/Blue	2 - Tops
1973	450SLC	Coupe	Silver/Black	63K miles



Mercedes-Benz

SMITH MOTOR SALES

Authorized Mercedes-Benz Dealer

455 River Street, Haverhill, Massachusetts

(978) 372-2552

Visit our website: www.onlymercedes.com

ANDOVER LITTLE LEAGUE



1998



COACHING & UMPIRE CLINICS

Andover High School Field House

Wednesday, March 18th - 7 p.m. to 9 p.m.

Wednesday, March 25th - 7 p.m. to 9 p.m.

Andover Little League invites all coach and manager volunteers to its annual coaches clinic. The clinic will be conducted by Ken Maglio, Varsity Baseball Coach at Andover High School. We urge all volunteers to attend.

All individuals interested in umpiring during the Little League Season are invited to the umpire clinic. Veteran umpire Everett Larose will conduct the umpire clinic.

The coaches clinic and the umpire clinic are free of charge.

**COMMONWEALTH OF
MASSACHUSETTS
THE TRIAL COURT
THE PROBATE
& FAMILY COURT
ESSEX DIVISION**

Docket No. 98P 0409-EP1
Estate of **GEORGE W.
BAKER** late of Andover in
the County of Essex.

NOTICE

A petition has been presented in the above-captioned matter praying that a certain instrument be probated purporting to be the last will of said deceased by **CHARLES F. LEFEBVRE** of Lowell in the County of Middlesex, praying that he be appointed executor thereof, without giving a surety on his bond.

If you desire to object to the allowance of said petition, you or your attorney should file a written appearance in said Court at Salem on or before 10:00 in the forenoon on May 11, 1998.

In addition you should file a written statement of objections to the petition, giving specific grounds therefore, within thirty (30) days after the return day (or such other time as the Court, on motion with notice to the petitioner, may allow) in accordance with Probate Rule 16.

Witness, Edward J. Rockett, Esquire, First Justice of said Court at Salem, the twenty-seventh day of February in the year of our Lord one thousand nine hundred and ninety-eighth.

Pamela Casey O'Brien
Register of Probate
March 12, 1998

TOWN OF ANDOVER



PLANNING BOARD

Notice is hereby given that a public hearing will be held on Tuesday, March 24, 1998, at 7:30 p.m., in the Third Floor Conference Room, Town Office Building, Bartlet Street, pursuant to MGL, Chapter 40A, Section 5, on a proposed amendment to the Zoning By-Law which would delete the existing regulations governing earth removal and replace them with new

regulations which are intended to govern the import, export, and regrading of materials. The proposed new regulations also provide for guidelines which the Planning Board and the Inspector of Buildings must follow in considering approval of earth work activities associated with development of property in Town. The full text of the proposed by-law may be examined in the Planning Department between the hours of 8:30 a.m., and 4:30 p.m., Monday through Friday.

**THE ANDOVER
PLANNING BOARD**
Michael H. Miller, Esq.,
Chairman
March 5 & 12, 1998

TOWN OF ANDOVER



PLANNING BOARD

Notice is hereby given that a public hearing will be held on Tuesday, March 24, 1998, at 8:30 p.m., in the Third Floor Conference Room, Town Office Building, Bartlet Street, pursuant to MGL, Chapter 40A, Section 5, on a proposed amendment to the Zoning By-Law which would delete the existing regulations governing Cluster Development and replace them with new regulations which will be known as "Open Space Residential Development"

(OSRD) regulations. The proposed regulations provide for new design standards for OSRD subdivisions including the elimination of the current 10 acre minimum requirement, and new regulations by which the required open space area and merits of the plan as a whole will be considered. The regulations provide that a minimum of 30% of the total site area be set aside as protected open space, and no greater number of lots would be allowed in an OSRD subdivision than could be achieved through a conventional layout.

An OSRD is allowed only in the Single Residence B, and Single Residence C zoning districts, and a special permit is required from the Planning Board. The full text of the proposed by-law may be examined in the Planning Department between the hours of 8:30 a.m., and 4:30 p.m., Monday through Friday.

**THE ANDOVER
PLANNING BOARD**
Michael H. Miller, Esq.,
Chairman
March 5 & 12, 1998

WHAT'S UP

(Continued from page 18)

Kelly Beatty, Jen Byers, Anna Bogdanova, Alicia Bourque, Ali Carr, Becky Dennis, Chris Derby, Sarah Duke-shire, Erica Durie, Natalia Federico, Ashley Floreen, Becca Fink, Jennifer Friedland, Shawn Furey, Sarah Goodwin, Jonathan Haerer, Laila Hakem, Jessica Hsu, Jamie Huston, Sara Janike, Priti Kapoor, Priya Kapoor, Kevin Lai, Rebecca Langlais, Sean L'Italien, Vaughn MacKenzie, Tricia MacKay, Kaitlin Maguire, Jonathan Malis, Audrey Matthews, Katrina McClusker, Kate McCormick, Ruth McGrotty, Matt Monteiro, Andrew Nardone, Eileen Parsons, Ashley Perkins, Anthony Perry, Amanda Pineault, John Prochilo, Janelle Proctor, Katie Regner, Alex Ruda, Jeffrey Smidt, Raquel Spinazola, Meghan Toland, Duy Tran, Lauren Underhill, Hillary Wacks and Mike Wall.

The teachers and chaperones were: Les Taylor, West Middle School, trip director; Kim Briand, West Middle School, girls' coordinator; Jay Darrin, Andover High School, boys' coordinator; Lis Torosian, Doherty Middle School, French interpreter and bus coordi-

nator; and Jill Taylor, registered nurse and safety coordinator.

► For more information about WHAT'S UP, call Bill Fahey, Andover Youth Services coordinator, at 623-8241; or Jack Grady, Townsman assistant editor, at 475-1943. E-mail submissions to: jgrady@andovertownsman.com

**100% Loan
Approval**

**No PRESSURE
No HASSLE**

**Call Today
978-777-7676**

O.A.T.

**LEWIS
motor sales**
LAWRENCE & MIDDLETON

DAN'S AUTO BODY

23 Years Serving The Andovers

Free Estimates
(978) 664-9954

**COLLISION REPAIRS
FRAME REPAIRS
TOWING
AUTO GLASS
AWARD WINNING
RESTORATIONS**

Antique • Classic • Special Interest

209 Main Street, Route 28,
North Reading, MA 01864

Deductible?
Lic. 1805 Use Visa or Mastercard #RS 423

AUTOMOTIVE DIRECTORY

NEW CAR DEALER

**MANZI
DODGE**
New & Used
CARS & TRUCKS
AAA Award Winning
Service & Parts
Serving You & Your Family In This
Area For Over 30 Years
Cor. of Merrimack & So. Broadway
Lawrence, MA
683-9591

AUTO PARTS

CASH PAID
Junk Cars & Trucks
\$60.00
\$\$\$\$\$\$\$\$\$\$
Wing's Used Auto
& Truck Parts
1628 Shawheen St., Tewksbury
978-851-8100
978-657-7389
Installation of Parts

475-1943 Will Place Your Business In The Auto Directory!

VOLVO

JAFFARIAN

"The
Deal Beaters"

TOYOTA

If You Buy A New or Pre-Owned Car or Truck Anywhere Else...You'll Pay Too Much!

1998 VOLVO CROSS COUNTRY



BRAND NEW!

**IN STOCK
for
IMMEDIATE
DELIVERY**

10 To Choose From
Ready To Take Home!

All Wheel Drive

1998 S70 VOLVO GLT



SAVE THOUSANDS!

**BUY FOR ONLY
\$30,995**
OR
**LEASE
FOR ONLY
\$359** Per Mo. 36 Mos.

Auto., ABS, Traction Control, Heated Seats, Premium Sound, Leather, Power Sunroof, Plus More!

FORMER SERVICE LOANER

36 month lease \$3,000 cap cost reduction. \$375 security deposit, first payment of \$359 due at inception. 12,000 miles per year. Purchase option price \$19,936.75, tax, title and registration not included. Acq. fee \$495.

1995 FORD TAURUS GL SEDAN

Auto., A/C, P.W., P.L., Cruise, Cass., Low Miles. Mint. **ONLY \$8995**

1994 FORD AEROSTAR XLT

Ext. Version, Rear A/C, Pwr. Option, Alloy Wheels, 7 Pass. #T10930-1 **ONLY \$10,995**

1996 HONDA ACCORD LX

Auto., Power Pkg., Only 29K. #T10897-1. **ONLY \$15,995**

1994 VOLVO 940 WAGON

Dark Gray, Power Pkg. Only 48K Miles. **ONLY \$17,995**

1997 TOYOTA T-100 SR5

V8, Extra Cab, Auto., Alloys, Pwr. Pkg., CD. #8665 **ONLY \$23,995**

1997 VOLVO 850 SEDAN

Auto., Alloys, Full Power, #8512. **ONLY \$23,995**

BRAND NEW 1998 TOYOTA COROLLA



AUTOMATIC TRANSMISSION

INC-A026

**BUY FOR ONLY
\$13,495**
OR
**LEASE
FOR ONLY
\$139** Per Mo. 36 Mos.

Auto., ABS, Traction Control, Heated Seats, Premium Sound, Leather, Power Sunroof, Plus More!

36 month lease, \$2,000 cap cost reduction, \$150 security deposit, first payment of \$139 due at inception. 12,000 miles per year. Purchase option price \$9,070.60, tax, title and registration not included.

1998 TOYOTA CAMRY



BRAND NEW!

**BUY FOR ONLY
\$16,995**
OR
**LEASE
FOR ONLY
\$189** Per Mo. 36 Mos.

Air Cond., Cass., Dual Air Bags, Rear Defrost, Rear Fold Down Seats and More!

36 Mo. Lease \$2000 Cap Cost Reduction. \$200 security deposit, first payment of \$189 due at inception. 12,000 miles per year. Purchase option price \$11,665.71, tax, title and registration not included.

312 River Street, Route 110

Haverhill, MA / Exit 49 off 495

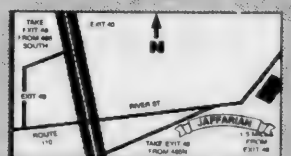
(978) 372-8551 (800) 352-8551

SHOP US 24 HOURS A DAY www.jaffarian.com

JAFFARIAN VOLVO • TOYOTA

"The Deal Beaters"

Serving The
Andovers
Since 1965



HOMETOWN SEAFOODS
Please Stop in & See Our Excellent Selection of **FRESH SEAFOOD** cut daily on our premises
We also have prepared products and many seasonal specialties.
LIVE LOBSTERS - We Ship
Chowders • Sandwiches
We are committed to your 100% satisfaction!
15 Barnard St, Andover 475-7426

EMBE MAIL BOXES ETC.
• Packaging • Shipping • Copies
• Faxes • Color Copies
• Street Address Mail Boxes
9 Bartlet Street Tel. 470-2001
ANDOVER FAX 470-1960

MAIN STREET Mobil
Sam Amey Jr. • Master Technician • Dealer • Oil • Car Wash
Brake & Suspension Specialists
Car Care Network
• Nationwide Warranty
• Domestic & Foreign Vehicles
• ASE Certified Technicians
Gas & Diesel Available 24 Hours A Day
14 N. Main St. Andover 475-2566

NO. ANDOVER AUTO BODY
374 OSGOOD ST., NO. ANDOVER
683-6000
Complete body and frame repairs on all foreign & domestic cars.
State licensed appraisers and insurance specialists.
Our reputation speaks for itself!
State Reg. #227

Marland Place
Andover's Choice for Assisted Living
15 Stevens Street
Andover, MA 01810
For information please call (978) 475-4225

For Information On
BUSINESS PROFILES PAGES
Advertising
Please Call 475-1943

Andover Dance & Costume
• Dance, Fitness, Skating & Gymnastics Supplies
• Lessons (All Ages)
• Costume Rentals & Sales
33 S. Broadway (Rt. 28) S. Lawrence
475-5665 687-0443

New Bodies
LOOK YOUR BEST FOR THE FALL...
Improve Your Self Image with:
• Tanning • Toning • Massage
• Manicures • Pedicures • Facials
• Waxing • Sea Clay Body Wraps
MESSINA'S SHOPPING PLAZA
109 MAIN ST., NO. ANDOVER 688-8040

ANDOVER EARLY CHILDHOOD DEVELOPMENT CENTER
• Open 6:15 a.m. to 6:15 p.m.
• Summer Camp - Enroll Now
• September Enrollments Now
• Limited Space
274 Lowell St. (133)
ANDOVER 475-9000

WHITLAND FITNESS
- 30 Years Experience -
• FREE WEIGHTS / BENCHES • ROWERS
• MULTI STATION GYMS • CYCLES
• TREADMILLS • STEPPERS
350 Merrimack Street, Lawrence
685-5109 800-339-5109

ELM STREET AUTOMOTIVE
9 Lupine Rd., Andover
475-5873
Complete Auto Repairing
FOREIGN CARS OUR SPECIALTY
24 Hr. Towing & Road Service

Frames Unlimited
You name it ... we'll frame it.
Hours: Tues., Wed., Sat. 10-5; Thurs. & Fri. 10-8
CLOSED SUNDAY AND MONDAY
Shawsheen Plaza, ANDOVER 470-0432

WHITE STREET Paint & Wallpaper
• WHOLESALE
• COMMERCIAL
• ARCHITECTURAL
• INDUSTRIAL
15 Broadway, Lawrence
688-8078 • 683-8694
399 S. Main St., Bradford (978) 375-4320
419 So. Broadway, Salem, NH (603) 890-5345

DRISCOLL'S PACKAGE STORE
- Serving Andover Since 1936 -
- Come In and Check Our Selection of -
FINE WINES, DOMESTIC & IMPORTED BEER & SPIRITS.
BEVERAGE CATERING, BARTENDERS & SERVERS
WE DELIVER - 475-1004
Corner of Bartlet & Barnard Sts.
Mon.-Sat. 9am-10pm; Sun. Noon-5pm

Samantha's Restaurant & Lounge
• Breakfast, Lunch & Dinner
• Lunch & Dinner DAILY SPECIALS
• FREE Powerball with Lunch or Dinner
• Live Entertainment Thur.-Fri. & Sat.
122 Main St. Salem, N.H. (603) 898-2283

...So the big boys won't play ball with you?...
Before You Buy A New DODGE or CHRYSLER-PLYMOUTH See US ...
We'll Play Ball With You!
TOM MANZI Dodge
Rte. 28, South Lawrence
Corner of South Broadway and Merrimack St.
PARTS and SERVICE DEPTS. OPEN:
Thursday 'til 8 p.m. / Saturday 9 a.m. - 1 p.m.
978-683-9591

ANDOVER PHOTO
EXPRESS COLOR PROCESSING
COLOR ENLARGEMENTS
B & W CUSTOM LAB
ALBUMS & FRAMES
PASSPORT PHOTOS
27 BARNARD STREET 475-1452

ACE UPHOLSTERY
FOR ALL YOUR UPHOLSTERY NEEDS
NEW LOCATION
280 Main Street
Salem, NH
(603) 894-6411

Celebrating Our 60th Anniversary
Columbia AUTO SEAT COVERS
• SEAT COVERS • CONVERTIBLE TOPS
• CUSTOM INTERIORS • TRUCK BED COVERS
• CUSTOM CARPETS • HEADLINERS
• SIMULATED CONVERTIBLE TOPS • BURN HOLES REP.
Specializing in:
ANTIQUE INTERIOR RESTORATION
165 So. Broadway, Lawrence
683-2205 683-8408

Celebrating Our 50th Anniversary
FRRELLY & SONS
• SEPTIC SYSTEM INSTALLATION, REPAIRS and INSPECTION (TITLE 5, DEP Approved)
• HOT TOPPING • OIL TANK REMOVAL
• WET BASEMENT CONTROL • EXCAVATION
• SWEEPING • WATER & SEWER INSTALLATION
475-1237

PEKING GARDEN OF ANDOVER
OPEN KITCHEN
Chinese, Polynesian and Mandarin Cuisines
FAST FOOD & TAKE OUT
OPEN 7 DAYS A WEEK
36-36A PARK ST. ANDOVER
749-9919 749-9922

COMPUTER & OFFICE SUPPLIES
14,000 Products from Acce Binders to Verbatim Optical Disks
Laser Toners & Drums • Cartridges & Fusers
Modems • Tape Backups • PC & LAN Cables
Printers & Hard Drives • Data Cartridges • Optical Disks
HARD TO FIND ITEMS - COMPETITIVE PRICES - FAST DELIVERY
NEW ENGLAND COMPUTER SUPPLY
474-0088
One Dundee Park, Andover
Email: necomp@net.com

BUSINESS PROFILES



Wayne J. Maisel with lamp selections at Design Lighting

Design Lighting and Electrical Supplies Inc.

Spring is around the corner and it's fan season at **Design Lighting**. Hunter and Casablanca fans are on display throughout the store with a wide range of styles and colors to choose from.

Spring also brings a new collection of mirrors to **Design Lighting**. Some of the latest mirrors to arrive depict theme designs, such as a lighthouse, a pocket watch and nautical scenes.

Design Lighting now carries a large variety of table lamp and floor lamp designs.

The selection at **Design Lighting**

is endless with numerous manufacturers to choose from, including Kichler, Nulco, Stiffel and Waterford.

If it is a sale you are looking for, **Design Lighting** is promoting 20 percent off all mirrors and lamp shades the week of March 8 through 14.

Design Lighting is well staffed with experienced sales representatives to assist you through production selection and recommendations. Whether you are in the market to replace or add lighting fixtures or simply need a supply of light bulbs, **Design Lighting** will be able to fulfill your residential lighting needs. **Design Lighting** also

has a contractor counter especially set-up to handle all commercial and industrial lighting and electrical supplies. The Maria family has been in the lighting industry and serving the community for the past 14 years, demonstrating their commitment to be the area's premier lighting and electrical supply showroom.

Design Lighting is located in the North Andover Mall on Route 114. Store hours are Monday, Friday and Saturday, 9 a.m. to 5 p.m. and Tuesday, Wednesday, and Thursday, 9 a.m. to 8:30 p.m. Telephone: (978) 794-1650.

3/12/98

Laurie Levy

ANDOVER PLUMBING & HEATING
We Feature KOHLER Elegance and also install Complete BATHS & KITCHENS
Repairs & Remodeling
475-5121 685-8383
689-9515
P. O. Box 262, Andover
Lic. No. 9983
SEE OUR AD IN THE NYNEX YELLOW PAGES

Design Lighting
• Lighting • Lampshades
• Table & Floor Lamps
• Electrical Supplies
North Andover Mall
Rte. 114, No. Andover 794-1650

Essex County ORECK VACUUMS
Complete Line Of Home Cleaning Products & Accessories
Hrs. Weekdays & Sat. 9-6; Sun. 12-5
211 S. Main Street Middleton 1-888-880RECK

POWERHOUSE GYM
HEALTH AND FITNESS CENTER
476 Lowell Street (Rt. 110) Methuen / 688-4075
Hrs. Mon.-Fri. 5am-10pm; Sat. & Sun. 8am-6pm

SAMANTHA'S NAIL PLACE
78 Main Street Andover
(978) 470-2777

PHARMACY
WE SPECIALIZE IN HARD TO FIND
MEDICATIONS AND SUPPLIES
NOT YOUR TYPICAL DRUG STORE

Retourneau's
pharmacy
home health care

- Delivery Service
- Accept Most Insurance Plans

475-7779
349 N. Main St., (Rt. 28) Andover
(Next To Woodworth Motors)

J. RAGS BAR & GRILL
1475 Main Street
Rte. 38, Tewksbury
863-0121

LUNCH \$3.95-\$6.95 Smoking
DINNER \$6.95-\$14.95 Non-Smoking

The Best for Fresh Seafood
and Freshly Cut Steaks
LIVE ENTERTAINMENT... WED.-SUN.
KENO Senior Discount 10%

Plaza CUTS
FULL SERVICE SALON
Complete Line of Nail Services
• Manicures • Pedicures • Nail Art

SHAWSHEEN PLAZA • 209 N. Main St. • ANDOVER
(978) 470-3595
HOURS: Sun. & Mon. 9-5; Tues.-Fri. 9-8; Sat. 8-5

THE WAY TO BALANCE™
A "Wholistic" Healing Center
Alternative therapies to
complement traditional healthcare
and empower self-healing

The Energy of Life™ our own unique
healing process, may be used for the total
healing of Lupus, Arthritis, PMS, TMJ,
Chronic Fatigue, Carpal Tunnel, Migraines,
Fibromyalgia, Whiplash, Chronic Neck/Back
Pain, Sciatica, Hernias, Asthma, M.S.,
Lymphatic Disorders, Abuse issues, etc.

Aaron & Sue Singleton 475-3106

Anthony's
TRATTORIA
Classic Italian Cuisine

Great Italian Cuisine
Superior Service in a Relaxed Atmosphere
- Every Monday, 5-9 P.M. -
ALL YOU CAN EAT PASTA
w/Your Choice of 20 Different Sauce

1487 Main Street, Tewksbury
640-1567
Dine In or Dine Out

**TVs, VCRs, CAMCORDERS,
COMPUTER MONITORS,
and STEREO REPAIRS**
- Free Estimates -
978-689-7240
Located in No. Andover Ctr., 93 Water St.

Come See Us At Our New Location
Same Good Service, Name Brands
and Most Competitive Prices!

GUARANTEED T.V. & APPLIANCES
73 Main St., No. Andover
(Formerly 199 Lowell St., Lawrence)
(978) 685-1991

Colleen's
Antiques
Gifts
Collectibles

474-8983
68 Park Street • Andover

T & T Fine Jewelry
• Watches • Diamonds
• 10K, 14K, 18K Solid Gold
Expert Jewelry Repair • Best Prices In Town!

Two Elm Square • Andover
(Next to Enzo of Andover)
Mon.-Sat. 10-5 (978) 474-4186

EXCELLENCE IN HAIR DESIGN
FOR MEN & WOMEN

One Step Ahead
MELISSA JONES

ANDOVER NAIL CENTER
MARY DITORE

52 MAIN ST.
ANDOVER 475-5913

Philly's
Smoke Shop & Newsstand
FINE IMPORTED CIGARS
• CUSTOM BLENDED TOBACCOS •
244 Main St., North Reading / 276-1900

BUSINESS PROFILES



Front, from left, owner Paul Goriansky, Sue Biscumb and Jodie Mead. Back, from left, store manager Dave Camasso, Mike Mokeler and Rich Hanna. Missing from photo are Donna Wadden and Linda Lembo

North Reading Hardware & Paint Supply Inc.

If you think it is too early to begin considering a new gas barbecue grill - it's not! North Reading Hardware & Paint Supply has a special sales promotion going on right now.

Purchase a new Weber (or Fiesta gas grill from North Reading Hardware and Paint Supply and they will assemble the unit for free, with free delivery if you live in North Reading, Andover or North Andover. They'll even add a 20 lb. container of propane gas for free to complete the deal - no excuses not to barbecue tonight!

Spring is almost here and that means lawn care time. With pre-season pricing of \$100.00 off regular low prices, start thinking about lawn mowers. North Reading Hardware & Paint Supply is offering this great deal on all

Toro lawn mowers now until the end of April.

North Reading Hardware & Paint Supply's lawn care department has a large inventory needed to maintain beautiful lawns and gardens.

North Reading Hardware & Paint Supply won't let you down if you have inside projects to complete. Wallpaper consultant, Donna Wadden stocks over 250 wallpaper books, including the very popular Waverly wallpaper line. She is available for in-store consultations Friday and Saturday from 10 a.m. to 3 p.m. Ms. Wadden is also available to assist customer's at their homes with their wallpaper decor.

North Reading Hardware & Paint Supply carries many name brand paints and stains and all the supplies needed for your

painting projects, including a paint color matching service.

They are a hardware store and have nails by the pound, plumbing supplies, hand and power tools, household cleaners and electrical supplies. The list goes on to include Iams cat food, Eukanuba dog food and Blue Seal dog food and bird seed.

A special feature about North Reading Hardware & Paint Supply is the staff's educated knowledge about the products and the courtesy they extend to their customers.

North Reading Hardware & Paint Supply, Inc. is located at 225 Main St. (Route 28), North Reading. Hours are Monday through Friday, 7:30 a.m. to 9:00 p.m., Saturday, 7:30 a.m. to 6 p.m., and Sunday, 10 a.m. to 5 p.m.

3/12/98

Laurie Levy

INTERNET ACCESS
Satisfy Your Need For **SPEED...**

NET1Plus and **ISDN**
508-889-8925 K56 64K/128K

Camasso's RESTAURANT and LOUNGE
Specializing in
GREEK AMERICAN FOOD AT IT'S BEST
Lunches start at \$4.95 • Dinners start at \$7.95
SEAFOOD • BBQ RIBS • GREEK SPECIALTIES
"Your Favorite Family Restaurant"
940 Riverside Dr., Methuen 682-2330

R.S.V.P. Parties
• Party Goods • Balloons
• Invitations • Imprinting
• Cake/Candy Supplies

133 Main St., (Next to Kitty's Restaurant)
No. Reading 664-1110

BARRY'S CAFE
616 Main Street, Tewksbury
• French Specialty Cakes, Tarts, Pastry
• Gourmet Coffees, Teas and Beverages
• Roast Dinner Style Sandwiches
• Light Breakfast - Sit Down or Take Out
• Homemade Soups and Chowders
• Voted Best Cafe, Bistro Ambiance •
Pastry & Bread Handmade in The European Tradition
CHEF/OWNER 851-4344

DESTINATIONS TRAVEL & CRUISE OUTLET
"We'll help you see the world!" Since 1990
AIR TICKETS • DISCOUNT CRUISES • TOURS
HONEYMOONS • GROUPS • VACATION PKGS.
CORPORATE TRAVEL • TICKET DELIVERY
109-123 MAIN STREET, STE. C3-1
MESSINA'S SHOPPING CENTER / NO. ANDOVER
978-681-8700

SUTTON SQUARE GRILLE
"Making Friends Is Our Business"
DINE IN / TAKE OUT
AMPLE PARKING
CATERING

166 Sutton St.
N. Andover 794-2500

★ **WE BUY USED** ★
★ **SPORTS EQUIP.** ★
★ Hockey • Golf • Inline • Skates ★
Weight Equip. • Baseball • Soccer & more.
ALL SPORTS - ALL SEASONS
PLAY IT AGAIN SPORTS
265 Main St., Rte. 2A, N. Reading / 978-664-9363

(978) 623-7273
La Conquistadora
SALON & NAIL SPA
22 Park Street • Andover
Hrs. Mon. 10-5, Tues. 9-5, Wed.-Sat. 9-8

SUNSET SALON & TANNING CENTER
• Hairstyling • Manicures • Pedicures
• Hair & Tanning Products • Facials
• Tanning • Artificial Nails

Hours: Sat. & Mon. 9-5; Tues.-Fri. 9-8
319 Broadway
LAWRENCE 685-6000

ALL ABOUT DOGS
Complete Dog Training
by A Certified Professional
Basic thru Advanced Obedience
• Home & Personal Protection Training
• Behavioral Problem Solving • In-Home Training Services
Leave Your Dog With Us For Two Weeks
and Pick Up A Well Mannered Dog

540 Main St., Tewksbury 863-0229

Style is understanding yourself for
whatever you think you are at the moment.
T. Mizuki
New Beginnings: Facials \$30
Complete skin care service • Gift Certificates
~ Enjoy the Experience ~
Elaine Cacciola, Registered Esthetician
126 Main St. (rear), North Andover
685-3139

albrite • carpets
• Large Selection of Carpets
• Area Rugs • No-Wax Vinyl Floors
• Carpet Cleaning & Repairing
• 20% Off on all Cash & Carry Cleaning

Rt. 114 at 495 • Lawrence-N. Andover Line
682-7651

North Andover
PAINTING & REMODELING
Free Estimates / Fully Insured
Thomas W. Houde, General Contractor
MA. Lic. #068390 MA. Reg. #120738
1401 Great Pond Rd.
No. Andover 683-9700

Serving the Greater Andover Area
ALPHA AIRPORT SERVICE
Transportation Specialists

Door To Door Service To & From Logan Airport
WE SUGGEST ADVANCE RESERVATIONS
• Airports • Trains • Buses • Packages Delivered
Tel. 978-908-7554 FAX 978-650-6893 1-888-695-6426

For Information Regarding
BUSINESS PROFILES
ADVERTISING
Please Call 475-1943

LUNA ROSSA
Ristorante e Bar
LUNCH & DINNER
Dine In or Take Out

Hrs. M-Th. 11:30am-11pm; Fri. & Sat. 11:30am-12mid; Sun. 3-10pm
1699 Shawshen St., Cor. Dascomb Rd., Kerre Plaza
TEWKSBURY 851-9282

New Classic
HARDWOOD FLOORING
New Classic Hardwood Floors
Design, Sales, Installation & Refinishing
Visit our new Wood Flooring Design Center

211 North Main Street ANDOVER
(978) 749-0655

NetWay

The best Internet solutions for Businesses and people. Individual accounts are still \$10.95 with no asterisks. Discounts are available for 6 mo. and 1 yr. contracts! 557-0097 www.netway.com

BRAND NAME CARPETING STARTING AT 99¢
1000'S OF ROLLS IN STOCK
THE CARPET LIQUIDATOR
212 So. Main St., Rte. 114, Middleton
(978) 777-8081 OPEN 7 DAYS
Bring Rm. Measurements for 1 Stop Shopping
Installation Available Within 50 Mile Radius

Anastasia's Curtains and Gifts
Verticals, Mini Blinds, Duettes, Pleated Shades, Custom & Ready Made Curtains, Collectibles & Many More Gifts.
1215 Main Street
Tewksbury 640-1580

TOWNE AUTO BODY
COLLISION EXPERTS
Insurance Specialists
FAST and COURTEOUS SERVICE
Isn't it time you dealt with friendly professionals.
SHOP REG. 307 Clark St., No. Andover
#2495 975-8700

N. READING HARDWARE & PAINT SUPPLY
(Formerly Spartan Paint)
Scott's SERV-STAR
Lawn Pro
225 Main St. 664-6111
N. Reading 944-8494

YOKOHAMA JAPANESE STEAKHOUSE
• SUSHI & SASHIMI • KOREAN & JAPANESE CUISINE
• TEPPAN YAKI TABLE
313 S. Broadway (Rte. 28) Lawrence
689-4047
Parking Lot Available

Dennis' Beauty Shoppe
200 Osgood St., No. Andover
683-2279

AMERICAN GUTTER CLEANING
GUTTERS INSTALLED and REPAIRED
• Gutter Screening • Wooden Gutters Oiled
• Fully Insured • Free Estimates
GUTTERS & DOWNSPOUTS \$35-\$75
CLEANED & FLUSHED (AVERAGE HOUSE)
1-800-322-1920 851-6045

Andover Massage Therapy
• DEEP TISSUE MASSAGE
• PREGNANCY MASSAGE
• STRESS REDUCTION
By Appt. Mon.-Sat. • Gift Certificates
93 Main St., Andover 474-4905

USED CAR CENTER
213 Main St. (Rt. 28) N. Reading
HONDA BARN
SALES-SERVICE-PARTS
Serving New England Since 1977
Sales Hrs: M-Th 8:30-8:00, F 8:30-7, Sat 8:30-6, Sun 12-4
Service: Open 6 Days, Th. 'til 8, Sat. 9-1
664-3118

RADON DIAGNOSTIC SERVICES
Precise, reliable instruments give on-site results in minutes!
EPA Qualified Laboratory
The Surgeon General urges that all homes be tested. Isn't it time you assessed your radon health risk?
R. Rammacher
Andover, MA 475-1977

AIRPORT SERVICE
— Our Specialty —
NO STOPS - NO OTHER PASSENGERS
1 PASSENGER \$35.00 EACH
Additional Passengers \$5.00
DORAN INC. 470-3383

PARK Audi
The Merrimack Valley's Exclusive
Porsche / Audi Dealer
222 Lowell St.
Lawrence (978) 686-9743
Leasing European Delivery

CARI SKIN CARE CENTRE
Wholistic Beauty for Face and Body For MEN and WOMEN
• Facials • Waxing • Lash Tint • Reflexology • Pedicure • Aromatherapy
451 Andover St., Suite 150
Rte. 114, North Andover 686-5050
By Appointment

ADDISON TRAVEL
If Experience Counts...
Call Us!
475-7872
24 Chestnut St., Andover
(Corner of Main)

Gallery Tile Inc.
Importers & Distributors
• Your Ceramic, Marble and Granite Tile Center
• Custom Fabricated Countertops
• Setting Material, Tools and Supplies
Open Mon.-Fri. 8-5 P.M., Sat. 8-1 P.M. / MC-VISA-AMEX
SHOWROOM
177 Market Street
Lawrence 683-3639

THE PAINTING BARN
• Complete Line of Interior & Exterior Paints & Stains
• Wall Coverings and Fabrics
5 Kelly Rd.
Salem, NH 603-890-3500

Healing Hands MASSAGE THERAPY
(978) 470-2772
Helen Rose

Sue Luby's BodySense/Yoga
For: • Firmer, Slimmer Body
• Less Stress and Tension
• Increased Stamina
Call 475-4663

Bodyworks Auto Body, Etc.
Chosen #1 Body Shop
In Greater Andover / N. Andover
By Market Surveys of America
1175 Turnpike St., No. Andover
688-1961
BJ McElhiney, Owner / Gary Kalip, Foreman

TUSCANO Ristorante Italiano
• Full Service Restaurant •
Private & Corporate Catering
Davio & Donna Frocione - Chef/Owners
1866 Main St. (Rte. 38)
Tewksbury, MA 01876 (978) 640-1562

Firehouse Antiques
Beside Firehouse No. 3
FURNITURE • GLASS • JEWELRY
COLLECTIBLES • CHINA • POTTERY
SILVER • EPHEMERA
• Discounted Reference Books for Art, Antiques & Collectibles
81-85 So. Broadway, Rt. 28, So. Lawrence
(978) 691-0082
OPEN 8:30-3:30 Daily; Sat. 10-5; Closed Sundays

HORSESHOE KENO
"BEST BAR-B-Q NORTH OF BOSTON"
(... The Phantom Gourmet)
• Lunch & Dinner Specials • Live Bands Th.-Sat.
226 MAIN ST. / NO. READING / 664-3591

SPORTSFAN ATTIC
142 Main St., No. Andover
687-7678 68-SPORT
• Sports cards • Memorabilia
• Highland Mint Cards & Coins
• Supplies • Gift Certificates
CUSTOMER BID BOARD
Hours: Tues.-Sat. 10-5 MC-VISA-DISCOVER

BUSINESS PROFILES



The Park Porsche & Audi sales team, from left, Tom Walton, Gene Bryant and Harry Dean Robinson with the new Porsche Boxster.

Park Porsche - Audi Inc.

Park Porsche & Audi Inc. invites anyone who has ever thought about owning a two-seater to come in now and check out the super car for 1998 - the Porsche Boxster.

With curves inspired by the Porsche 550 Spyder and a low-profile windshield reminiscent of the Porsche Speedsters of the '50s, the Boxster is pure Porsche, a car that begs to be driven. It is a potent engine in a no-nonsense, lightweight sports car designed solely to revive the thrill and enjoyment of driving. The Porsche Boxster is sure to be the hottest car again in 1998. The Boxster made its debut in January, 1997 and in 1998 has a base price

of \$41,000.

Park Porsche & Audi has a large inventory of Porsches and Audis, including the Audi A4, an affordable, feisty four-door sports sedan with substance - a 150-horse or 193-horse power engine. The showroom also features the new 1998 Audi A6 sedan, A6 wagon, Audi Cabriolet, or Audi A8 luxury car.

Park Porsche & Audi's experienced sales staff includes Gene Bryant, Harry Dean Robinson, and Tom Walton. Together they have more than 35 years of automotive sales experience.

Arthur Park Sr. and his sons, Arthur Jr. and Doug, are dedicated to serving the

residents of the Merrimack Valley. For more than 30 years customers have been returning to Park Porsche & Audi to buy their new automobiles.

Used cars are also part of Park's award-winning business, as many customers trade their well-maintained vehicles when purchasing new autos. The service department and body shop technicians at Park Porsche & Audi are all A.S.E. certified and keep up to date on the technology required to help maintain your investment.

Park Porsche & Audi is located at 222 Lowell St., Lawrence, and is open six days a week. Telephone: (978) 686-9743.

The Burke School & Burke Child Development Center
A Private Independent School
Kindergarten through Grade 8
• Toddlers Preschool Extended Day
• Morning & Afternoon Preschool
• Before & After School Care for Andover Public School students
• Summer Day Camp
Fall & Summer Openings
851-4404 851-3220

VCR REPAIR
BAYSTATE ELECTRONICS
TVs • CAMCORDERS • STEREOS
1875 Main Street
Tewksbury 851-3012

CLIFFORD JEWELERS
All Jewelry Repairs Done By Owner
RETAIL STORE:
109 Main St., No. Andover, MA
978-682-4653
CUSTOM REPAIR SHOP:
64 No. Broadway, Salem, NH
(across from Dodge Grain)
603-894-5755

Vintage Company
Antiques and Collectibles
17 Shattuck Street
Lowell
978-453-9096
Tuesday-Saturday 9:30-4:30 or by Appointment

GOLD'S GYM & Family Fitness
"THE CLEANEST and BEST EQUIPPED CO-ED FACILITY IN THE AREA."
• Only Minutes from Andover
• Non-Intimidating Atmosphere
540 Main St. (Rt. 38)
Exit 38 Off Rt. 495, Tewksbury 640-1572
A Licensee of Gold's Gym Enterprises, Inc.

ANDOVER HOCKEY SHOP
Shawsheen Square 475-7474
• ALL SPORTS •
TEAM SUPPLIES
Hours: 10-6 Daily; Sat. 9-5

TOWN OF ANDOVER



PLANNING BOARD

Notice is hereby given that a public hearing will be convened on Tuesday, March 24, 1998, at 9:30 p.m., in the Third Floor Conference Room, Town Office Building, Bartlet Street, on the application of Vicor Corporation to Modify a Site Plan Special Permit previously issued by the Board under Decision SP97-24. The modification would allow for the addition of a 12,276 square foot health and fitness facility including tennis court on the roof of the existing 232,000 square foot building located on the property of the applicant on Federal Street (off River Road), more specifically identified as Lot 4 on Assessor's Map 144. The application and associated plans may be viewed in the Planning Department between the hours of 8:30 a.m., and 4:30 p.m., Monday through Friday.

THE ANDOVER
PLANNING BOARD
Michael H. Miller, Esq.,
Chairman
March 5 & 12, 1998

COMMONWEALTH OF
MASSACHUSETTS
THE TRIAL COURT
THE PROBATE
AND FAMILY COURT
ESSEX DIVISION
Docket No. 98P 0514-EP1
Estate of FRANCES F.
BAILEY late of Andover in
the County of Essex.

NOTICE

A petition has been presented in the above-captioned matter praying that a certain instrument be probated purporting to be the last will and first codicil of said deceased by VICTOR L. HATEM of Salem in the State of New Hampshire and GEORGE MILLER, named in said will as GEORGE MILLER, SENIOR of Methuen in the County of Essex, praying that they be appointed executors thereof, without giving a surety on their bond.

If you desire to object to the allowance of said petition, you or your attorney should file a written appearance in said Court at Salem on or before 10:00 in the forenoon on April 6, 1998.

In addition you should file a written statement of objections to the petition, giving specific grounds therefore, within thirty (30) days after the return day (or such other time as the Court, on motion with notice to the petitioner, may allow) in accordance with Probate Rule 16.

Witness, Edward J. Rockett, Esquire, First Justice of said Court at Salem, the twenty-seventh day of February in the year of our Lord one thousand nine hundred and ninety-eight.
Pamela Casey O'Brien
Register of Probate
March 12, 1998

TOWN OF ANDOVER



PLANNING BOARD

Notice is hereby given that a public hearing will be held on Tuesday, March 24, 1998, at 8:00 p.m., in the Third Floor Conference Room, Town Office Building, Bartlet Street, pursuant to MGL, Chapter 40A, Section 5, on a proposed amendment to the Zoning By-Law submitted as a private article by Mr. James Keck and others which would delete the existing regulations governing earth removal and replace them with new regulations which are intended to govern the import, export, and regrading of materials. The proposed new regulations also provide for guidelines which the Planning Board and the Inspector of Buildings must follow in considering approval of earth work activities associated with development of property in Town. The full text of the proposed by-law may be examined in the Planning Department between the hours of 8:30 a.m., and 4:30 p.m., Monday through Friday.

THE ANDOVER
PLANNING BOARD
Michael H. Miller, Esq.,
Chairman
March 5 & 12, 1998

COMMONWEALTH OF
MASSACHUSETTS
THE TRIAL COURT
THE PROBATE
AND FAMILY COURT
ESSEX DIVISION
Docket No. 98P 0348-EP1
Estate of JULRENE MC
CARTER late of Andover in
the County of Essex.

NOTICE

A petition has been presented in the above-captioned matter praying that a certain instrument be probated purporting to be the last will of said deceased by TINA MC CARTER of Andover in the County of Essex, praying that she be appointed executrix thereof.

If you desire to object to the allowance of said petition, you or your attorney should file a written appearance in said Court at Salem on or before 10:00 in the forenoon on March 23, 1998.

In addition you should file a written statement of objections to the petition, giving specific grounds therefore, within thirty (30) days after the return day (or such other time as the Court, on motion with notice to the petitioner, may allow) in accordance with Probate Rule 16.

Witness, Edward J. Rockett, Esquire, First Justice of said Court at Salem, the thirteenth day of February in the year of our Lord one thousand nine hundred and ninety-eight.

Pamela Casey O'Brien
Register of Probate
March 12, 1998

COMMONWEALTH OF
MASSACHUSETTS
LAND COURT
DEPARTMENT OF
THE TRIAL COURT

(SEAL) Case No. 246152

To James P. Languirand; Karen A. Languirand and to all persons entitled to the benefit of the Soldiers' and Sailors' Civil Relief Act of 1940 as amended: Norwest Mortgage Inc. claiming to be the holder of a mortgage covering real property in North Andover, Unit 4, a/k/a Unit 75EL-4, Heritage Green Condominium, 75 Edgellawn Avenue given by James P. Languirand and Karen A. Languirand to Independence One Mortgage Corporation, dated May 28, 1993, and recorded with the Essex County (Northern District) Registry of Deeds at Book 3734, Page 267 and now held by the plaintiff by assignment has filed with said court a complaint for authority to foreclose said mortgage in the manner following: by entry and possession and exercise of power of sale.

If you are entitled to the benefits of the Soldiers' and Sailors' Civil Relief Act of 1940 as amended and you object to such foreclosure you or your attorney should file a written appearance and answer in said court at Boston on or before the 13th day of April, 1998, or you may be forever barred from claiming that such foreclosure is invalid under said act.

Witness, PETER W. KILBORN, Chief Justice of said Court this 27th day of February 1998.

Charles W. Trombly, Jr.
Recorder
March 12, 1998

Recycle

DO YOU HAVE an item or items that you no longer need, but that would be useful to someone else, something you'd be willing to give away if someone would come get it? For instance: boxes, storm windows, a child's bicycle, cardboard boxes, an old set of dishes. You can list your recyclable items in the Townsman's newest classified section: "RECYCLE". (FREE of charge!) It's a way to clean up your place while acknowledging the world is running out of landfill space.

Simply write us listing your recyclables and we'll print them in the paper. No phone calls please.

Special Notices

NEED A HOUSESITTER? Merrimack student willing to maintain house/apartment June-August. Many references. If interested call: T.J. 781-335-3725.

SINGLES CONNECTION Single Adults Network. Professional and personal. Intelligent and caring. Helping single adults to 'Get Connected'. Toll-free 800-775-3090.

BEANIE BABY
BUNNIES!

Win a set of four Beanie Baby Bunnies. Check this issue for contest entry form and applicable rules and maybe you'll be the lucky winner! Contest runs 3/19-4/2/98. Winner will be announced April 6, 1998.

Consignment Shops

INTERESTED IN CONSIGNING your present or past window treatments? Call "Curtain Consignment Shop" 978-469-0350, 388 South Main St., Bradford, MA.

Antiques & Collectibles

I BUY ANTIQUES; Paintings, Rugs, Furniture, Silver, Prints, China, Books, etc. For the best Prices. Call Jon 470-3151.

Novenas

PRAYER TO THE BLESSED VIRGIN. (never known to fail.) O most beautiful flower of Mount Carmel, fruitful vine, splendor of Heaven, Blessed Mother of the Son of God, Immaculate Virgin, assist me in my necessity. O star of the Sea, help me and show me here you are my mother. O Holy Mary, Mother of God, Queen of Heaven and Earth, I humbly beseech you from the bottom of my heart to secure me in my necessity (make request). There are none that can withstand your power. O Mary conceived without sin, pray for us who have recurred to thee (3 times). Holy Mary, I place this cause in your hands (3 times). Say this prayer for 3 consecutive days, then you must publish and it will be granted to you. S.M.D.

Wedding Services

GETTING MARRIED? Let us preserve your wedding flowers, then use them to create a LONG-LASTING "Keepsake" wreath, arrangement or potpourri. Betsy Williams 470-0911.

Services Offered

A DUMP TRUCK for hire. ATTICS, CELLARS, YARDS CLEANED for a reasonable price. Prompt, reliable service. Call Jim at 685-1302.

A-1 AIRPORT SERVICE, 975-1314. (We cater to particular people.) Consultants and upper management-regular travelers. Totally private, reliable transportation, \$65.

BASEMENT WATER-PROOFING- Lifetime transferable guarantee on drainage systems installed in finished/unfinished basements. Cracks repaired. Free estimates. Call G. Spaulding Co. 978-374-0662.

CALLIGRAPHY WITH A CREATIVE TOUCH. DISTINCTIVE CALLIGRAPHY for addressed envelopes, place cards, certificates. PERSONALIZED STATIONERY & GIFTS for adults and children. INVITATIONS: wedding, bridal/baby showers, Christenings, birthday/anniver-

sary, Bar/Bat Mitzvahs, Rehearsal dinner, Birth/engagement announcements. SENSATIONAL GRADUATION INVITATIONS/ANNOUNCEMENTS! Album Invitations discounted. Distinctive, Unique & Personally Designed especially for you. THE WRITE PLACE on the porch at 10 Essex Street, Andover. Tues.-Fri. 10:30-5:00; Sat. 10:30-4:00. 474-4645.

DO YOU OWN a computer? I do hardware or software consulting, installation, troubleshooting or training in the comfort of your own home. Reasonable rates. MICROSOFT CERTIFIED. 475-7307.

MAINTENANCE REPAIRS- Home and business. Retired tradesman- Call 978-688-3902. North Andover.

MICROSOFT SMALL BUSINESS SERVER and related applications. Call Bob at Small Business Computing, inc., Division of The Clarity Group, inc. 978-738-8150.

NEED SOMEONE TO do your shopping, errands, rides to appointments, etc.? \$15/hour, 2 hour minimum. 685-5041.

Tree Service

AAA NATURAL TREE CO., INC. Specializes in all phases of tree work. Mass. certified arborist. 100% insured. 475-5411 Andover.

ANDOVER'S FINEST TREE and landscaping. Storm clean-up. All tree work done. Fully insured. 474-0661.

ARBOR CARE TREE COMPANY. Save \$\$ on all winter tree work. 65' bucket truck, insured. Call 978-282-3177.

BILL TISBERT TREE and Landscape Service. Hemlock mulch. \$32/yd delivered. Call 681-9323.

JP TREE SERVICE- Specializing 'in tree and shrub removals, pruning, storm damage, tree cabling, and safety trimming. Insured. 475-1483.

NOW SCHEDULING FOR 1998! Pruning, take downs, 70' bucket truck rental. Backhoe and dump truck rental. Seasoned firewood. Fully insured, very attractive rates. Free estimates. Call CHIVERS EXCAVATING & TREE SERVICE, 603-425-2667.

STEVE'S TREE SERVICE Professional Tree Work. Pruning, trimming, complete tree removal, stump grinding, lot & land clearing. 52ft. bucket truck. Fully insured. Excellent work at a fair price. Free estimates. FIREWOOD. Call 470-8029.

TREE MAN FOR HIRE. Experienced climber. Quality tree care. Insured. Next years FIREWOOD \$80/cord. Call Stephen Repoza at 470-8114.

TREE WORK. Stumps ground out. Brush chipping and yard debris hauled. Firewood sold. Free estimates. 1-603-329-5320 or 475-5137.

Decorating Service

CUSTOM MADE DRAPERIES, slip covers, top treatments and accessories. Over 20 years experience. Excellent workmanship. 685-5531. Bunny or Diane.

CUSTOM MADE SLIP Covers. Pin fitted to your set. Your own fabric. Call 685-2229.

ELAINE'S SLIPCOVERS Custom cut in your home. Also pillows and cushions. "We've got you covered." Call 686-4584.

Financial Service

INCREASE YOUR BUSINESS!

This directory gives readers convenient access to your valuable service. For information on placing your ad here, call classified 475-1943.

TOSCANO & ARDITO, P.C., CPAs. Meeting all Merrimack Valley's Business, Financial and Tax Planning needs. Forty Bayfield Drive, North Andover. 978-688-2880.

Repair Service

PAUL GAUTHIER'S FIX-IT. Mechanical repairs- Lawnmowers, Snowblowers, washers and dryers, minor plumbing and electrical repairs. Call 683-3375.

Disposal Service

#1 ANDOVER AREA Removal. Low rates. Free estimates. Clean attics, cellars, yards. Appliance removal, sheds, demolition. Call Matt Burke 475-3924.

A LARGE OR SMALL JOB cleaning cellars, attics, garages and estates. Appliance removal. For a free estimate call Bud 689-8789.

ALL DEBRIS TAKEN: Total cleanouts, demolition work. Lowest rate! Fully Insured. Contact Jim at 978-373-7161; pager # 978-320-1302.

AM-PM DUMP TRUCK Services. You call, we haul. We clean out attics, cellars, garages, also Fall clean-ups. Fast service. Low prices. Fully insured. Established 1975. 978-688-7102; 681-8262.

BARRY'S REMOVAL & Disposal. Cellars, attics, yards cleaned out, appliances, furniture, oil tanks, boilers removed. 24 hour service. Licensed and insured. Bonded. John 781-246-7762.

BIG JOB REMOVAL- Lowest prices. Free estimates. We clean cellars, attics, estates, and more! Please call Marco 978-681-8522.

THE RAG MAN- Attics, basements and garages cleaned out. Appliances hauled away. Senior discounts. Low, low rates. Items taken as partial payment. 686-1856.

Gutter Service

GUTTER CLEANING and repairs. Very good rates. Call Stephen at 474-4097.

Restoration Services

FURNITURE RESTORATION, REPAIR & REFINISHING- Free estimates, pick-up and delivery. Call Artisan Classics at 978-372-1030.

General Contracting

#ADD A DECK- Open decks to closed-in winterized porches. I will also design multi-level decks to fit your unique requirements. 30 years experience in the area. MA Licensed. 475-1958.

A.C. DIDIO BUILDING AND REALTY COMPANY. New homes, additions and alterations. Design Services. 44 years of quality service. 978-683-6582.

BERT ROY

Additions, remodeling, kitchens, baths, ceramic tile, hard-wood floors. Siding, roof repairs, suspended ceilings, etc. Finished basements. Bookshelves. Finish work. Licensed and insured. 975-1222.

CALL US FOR all your construction needs. Remodeling, new homes. Call 978-682-4948.

CHRIS'S REMODELING- General Carpentry. Doors, windows and gutters, roofing/siding. Lead paint inspections and removal. Licensed/insured. Please call 978-372-3907 for free estimate.

D.C. CONSTRUCTION- Waterproofing cellars with lifetime guarantee. WATERPROOF EXPERT. Carpentry and Remodeling Demolition. Cheap Clean-ups: yards, attics, etc. Lic.#100662, Reg.#-123241. Don 689-3835.

QUALITY PLUS- General Contractors. New homes, remodeling, additions, decks, roofs, siding, kitchen, baths & more. Affordable. Reliable. License# 070175 Free estimates. 617-957-6772.

Handyman Service

#CONTRACTOR CONNECTION- FOR ALL YOUR HOUSEHOLD REPAIRS. Interior/exterior. Painting, wallpapering. Powerwashing. Carpet, linoleum, tile. Electrical. Plumbing. Carpentry. Replacement windows, doors. Roofing. Locksmith Services. 474-9373.

ALL AROUND HANDYMAN with dump truck for hire. Clean attics, cellars, garages, landscaping carpentry, painting and snowplowing. Fully Insured. Call 474-9133.

FOR A JOB TOO SMALL for other companies, but too big for YOU. Gene Barrasso Carpentry. 978-664-2908. Handyman, painting, house repairs, suspended ceilings.

HANDYMAN PROFESSIONAL- Small repairs to total room remodel. Specializing in bathroom remodels, playrooms, decks, doors and windows. Mass. Lic.#058631, HIC#119868. Doug 475-0140.

HANDYMAN- Small remodeling carpentry, drywall, painting, electrical, landscaping and lawn care. Free estimates. Reasonable prices. For prompt, dependable service call Ken 975-1150.

HANDYMAN: Residential or commercial. Small tractor and backhoe available. Also, commercial snowplowing. Call Paul at 978-681-0726.

I HAVE THE TRUCK If you need help cleaning up yards, garages, cellars, attics, etc...FREE estimates, great rates. Call Mike 978-657-4240.

INTERIOR PAINTING & WALLPAPERING. Minor repairs. References available. Call Mike at 978-453-3581.

YARD WORK OR MOVING- Yards cleaned, grass cut, pruning, etc. Leaves, brush, wood, trash, household items, building materials removed. Also fence, steps, driveway repaired and sealed. Honest and Dependable. Robert 978-373-4985.

Renovations

DAY CONSTRUCTION CO. building/remodeling, specializing in adding 2nd floor to single floor homes. Design & build, framing a specialty, free estimates. 603-893-9434 or voice mail 978-426-3211.

J.M. PLASTERING & REMODELING. Complete kitchens, baths, popcorn ceilings, home repairs. Work guaranteed. Over 25 years experience. 978-851-8134; Pager# 978-622-2046.

TPM CONSTRUCTION- Home improvement specialists. One call does it all. Licensed and insured. No job too small. 1-603-898-0864.

Carpentry Service

#SMALL REPAIRS CARPENTRY HOME IMPROVEMENT# Interior or exterior repair or replace doors, windows, bathrooms, kitchens, decks, additions, etc. Mass. licensed and insured. Robert A. Brown, General Contractor 475-1958

A FINISH CARPENTER. Retired, 35/years experience. Will do interior remodeling and repairs, small outside jobs and repairs. Have ABC Builders license. 470-1979.

ABILITY CARPENTER- specializing in small additions, decks, play rooms, ceramic tile, repair and installation. License #040056. 603-894-5467.

ALLEN CONSTRUCTION: Building, remodeling, roofing, siding, and other home improvements professionally done. Licensed, registered (#109740), and insured. Quality work at competitive prices. Free estimates. Call 682-4962.

AN HONEST & RELIABLE Carpenter/Contractor. All phases of residential construction and repair. Licensed. Insured. References. Free estimates. Superior Const. Andover. 1-800-244-1330.

BOB'S CARPENTRY SERVICE. Fast, friendly service. Free estimates. Call 682-7443.

DEVERSIFIED BUILDERS. All types of Building and Remodeling. 25 years experience. Free estimates. Call Jim at 978-372-2415.

HOME IMPROVEMENT & REMODELING. Designed to the style of your home. Finished carpentry, built-in bookcases, cabinets, stairways, mantels, kitchens, bathrooms. Licensed and insured. Robert Wilkie 470-1269.

INDEPENDENT CARPENTER- Custom carpentry interior/exterior finish. Windows, siding, decks, additions. One call does it all. Big/small does it all. 978-446-1407.

SLOAN CONSTRUCTION formerly of "This Old House". A full service company. 20 years experience. Call 603-898-1771.

SMALL PROJECTS- Carpentry, concrete, roofing, water-proofing, siding, doors, drywall, moldings, cabinets, masonry, tile, etc. Mass. Builders Lic. Over 20 years in Andover. Mark 475-2270.

Windows/Doors

STAINED GLASS WINDOWS repaired or custom made. Bert and Jayne Roy. Call 975-1222.

WINDOW REPAIRS- Broken windows and sash cords replaced. Window restoration. Completely repainted, paint and restore wood windows to look like new. Aluminum storm windows and doors, installation and sales. Call Bill Miller 978-372-0303.

Roofing

RICH ROOFING CO. Fully insured, Mass. Builders license #019939, Mass. Home Improvement Contractors Registration #112998. Free estimates. 688-3938.

Masonry Service

BRICK WORK- Cement Work, Stairs, Walks, Walls. All size jobs. Free estimates. Excellent Andover references. Call Tony at 681-7701.

MARKS MASONRY REPAIR- All types, brick concrete, and stone. Andover/North Andover. References provided. Also specializing in walkways. Voice-mail 978-547-9101.

MASONRY WORK- Specializing in all aspect of masonry construction. Stairs, walls, walkways, chimneys, new and repairs. Also cement work. David 978-988-0807.

MASONRY. Brick, block, stone, chimneys. Restoration specialist. Fully insured. Free estimates. Call 1-800-927-4259.

Moving Service

A GLOBAL AGENT-MARK'S MOVING & STORAGE. Guaranteed pricing. Local, long distance, International. Licensed. Bonded. Free quote. 1-800-966-6275.

DISCOUNT MOVING RATES. Pick-up truck available 7 days. Household, appliances, store deliveries. No job too small. Experienced, friendly, dependable. 685-6517.

Floor Refinishing

A. DAKK & C. FLOORING: Hardwood floors sanded, refinished. References. 22/years experience. FREE ESTIMATES. The Best for Less. Call 688-7845.

ALL WOOD FLOORS installed, sanded and refinished. Free estimates. Best prices. 10 years experience. WITKUM FLOORING 681-0826.

FLOORS SANDED, INSTALLED or refinished. Gonsalves Hardwood Floors. Fully insured and state registered. Call 1-800-685-1402.

G & P FLOORING CO. Old floors sanded and finished. Made like new. Call 603-893-0222.

Locksmiths

CERTIFIED LOCKSMITH- Lock replacement, new installation, rekeying and master keying. Servicing homes and businesses since 1986. Quality work guaranteed. 685-8072.

Plastering/Drywall

B.C. & SONS- Cracked plaster? Drywall ill 25 years experience. Fully insured. 1-800-615-8314 or 978-373-3008.

D.M. BROPHY PLASTERING- Full skim coat plastering, board and patchwork. Commercial and residential. Custom ceilings. Quality service. Free estimates. 686-6804.

MV PLASTERING AND DRYWALL. Best prices. Old ceilings and walls new again. Free estimates. 686-5012.

W.J. BURKE JR. DRYWALL. Water damage estimates, finish coat, interior painting, custom textured ceilings. Fully insured. Call Bill 685-5728.

Plumbing/Heating

A QUALITY JOB Plumbing, heating and gas. Residential and commercial. No job too small! Free estimates. Master #9560. Call Bill 978-372-2080; 978-683-3596.

BILL BROGAN PLUMBING & HEATING SERVICE. Emergencies, water heaters, boilers, faucets, complete bathrooms, drain cleaning, gas fitting, problem solving. 25 years experience. All emergency calls returned within 10 minutes. Reasonable rates. Office- 475-4237, Beeper #508-522-2221. Masters License #9565.

DANIEL DOORE PLUMBING & HEAT. Boilers, water heaters, new construction, remodeling. Quality dependable service. Call 682-3814. License#24393.

FENTON PLUMBING, Heating & Gas Fitting. Boiler replacement/repair, hot water tanks (all fuels). Complete plumbing service. Bath/kitchen remodeling. 24/hour emergency service. 30-minute call back. Lic. #24239. Fully Insured. 508-320-0298.

BOB LYNN PLUMBING & HEATING. Repair and/or replace faucets, toilets, valves, water heaters, sinks, drain problems, etc. Small jobs a specialty. \$10off w/this ad. License #23220. 978-658-2099.

J.E. HUNT PLUMBING. Repairs, installations, service work. Heating problems a specialty. Low rates, senior discount, emergency service. License #24355. Call Joe 475-4699.

SMALL PLUMBING/HEATING and GAS FITTING.

Water heaters, faucets, stoves, washing machines, disposals, dishwashers, repairs and drains unclogged. Call Steve 978-458-0553. Lic. #22058.

Power Washing

POWER WASHING. We'll wash anything you can't. Call 978-682-4948.

Electrical Services

LICENSED ELECTRICIAN- Commercial, residential, industrial, wiring new homes, additions, offices, service upgrades. Senior discounts. Fully insured. Lic# 26729. 975-5169.

LICENSED ELECTRICIANS- Father and Son team. Remodeling and roofing. Residential, Commercial and Industrial. No job too small. Low cost rate. Lic.#21056E. Peter 975-4439.

MASTER ELECTRICIAN- Wiring new homes and additions. 35 years experience. Please call Tony 603-886-9640.

Tiling Service

BATHROOM & KITCHEN REMODELING. Marble, tile, granite, patios/walks, and brick repointing. Shower doors installed/repairs, also regrouting. 20/years experience. 978-264-9069.

CERAMIC TILE INSTALLATION and repair- new kitchen floors and bathroom shower repair my specialty. Fair and affordable prices. All work guaranteed. Larry 781-938-9897.

Painting & Papering

#CONTRACTORS CONNECTION- Interior and exterior painting. Power washing, water damage repairs, decks sealed and stained. Call 474-9373.

PROPERTY TRANSFERS

The following is a list of properties in Andover that sold from January 8 to January 20.

1 Ibrahim Benli bought 4 Suffolk Circle, Lot 27, for \$445,805, from ATM Realty Corp. The mortgage is with Ipswich Savings Bank.

2 Eric J. Hall bought 14 Tucker Road, Lot 2A-1, for \$190,000, from Mary Johnson Sayess. The mortgage is with Winterhill Federal Savings Bank.

3 Joel Q. Kantola bought 46 Enmore St., Lot 2, for \$185,000, from Raymond J. Dejardins TR. The mortgage is with Medford Savings Bank.

4 Daniel Jacobs bought 57 Jenkins Road, for \$226,000, from Elliot R. Levine. The mortgage is with Crescent Mortgage Services, Inc.

5 Jose A. Camilo bought 129 Elm St., Lot A, for \$242,500, from Jan J. Wittenber. The mortgage is with Interate National Mortgage Corp.

6 Edward M. Suh bought 5 Somerset Drive, Lot 54, for \$412,500, from ATM Realty Corp. The mortgage is with Ipswich Savings Bank.

7 David C. Handstad bought 29 Bateson Drive, Lot 13, for \$427,500, from Richard G. Asoian. The mortgage is with Norwest Mortgage Of Massachusetts, Inc.

8 Contemporary Builders Inc. bought 189 Lowell St., for \$180,000, from Palma T. Hill EX. The mortgage is with Northmark Bank.

9 Robert E. Padykula bought 130 Argilla Road, for \$295,000, from Patricia Durso-Leblanc. The



Photo by Lisa Adelsberger

This home, at 57 Jenkins Road, was recently sold for \$226,000.

mortgage is with Washington Mutual Bank FA.

10 Anthony G. Grieco bought 2 Somerset Drive, Lot 56, for \$463,000, from ATM Realty Corp. The mortgage is with Hunne-man Mortgage Corp.

11 Evan C. Sanders bought 58 Maple Ave., Unit 1, for \$152,000, from Dawn M. Nelson. The mortgage is with Ipswich Savings Bank.

12 James A. Jefferies bought 22 Granli Drive, Lot 16, for \$461,000, from Denis K. Berube. The mortgage is with CRS Financial Services, Inc.

13 Thomas Rickenbacker bought 14 Tiffany Lane, Lot 7, for \$290,000, from Kenneth

J. Murphy. The mortgage is with Preferred Mortgage Group, Inc.

14 Stephen R. Levine bought 8 Cedar Road, Lot 74, for \$275,000, from Estelle C. Noyes. The mortgage is with Fleet Mortgage Corp.

15 Mario Grasso bought Colonial Drive, Unit 83-6, for \$57,000, from Lee M. Truchon.

16 Kenneth W. Davies bought 123 Argilla Road, Lot A, for \$285,000, from Ann F. Anderson. The mortgage is with Chase Manhattan Bank N A.

Source: Essex County Registry of Deeds, Lawrence Branch.

Painting & Papering

ABSOLUTELY EXCEPTIONAL, QUALITY WORK GUARANTEED-Interior/exterior. Andover references available. Fully insured. For free estimate, call Ed Ruane 978-521-0964.

ABSOLUTELY THE FINEST in interior painting- Andover Village Painting Co. Many local customers; references always. Free estimates. Mark 978-687-6959.

ANDOVER PAINTERS. Interior painting. Ceilings, walls, woodwork. Quality workmanship. Reasonable rates. Insured. Also, kitchen cabinets. Call 978-475-9092.

BERUBE'S RESIDENTIAL PAINTING: Interiors Now Being Done. Book now for spring exterior. Call for a texture ceiling "special". Fully insured. Call 24/hours. Steve 978-649-9763.

JIM FOWLER'S PAINTING. Interior. Fully insured, 20 years experience. Local references. Call 475-9937.

BOB'S PAPERING & PAINTING. Interior and exterior. Reasonable rates. Free estimates. Other home improvements available. Bob 683-8367.

COLOR CONNECTION-Interior/exterior painting. Full service paint company. Fully insured. Free estimates. Call 978-683-8224.

F.D. ROCHA AND COMPANY. Painters, decorators, paper hangers. Neat, professional work. Established for over 40 years. Fully insured. Reasonable rates. Call 978-452-7614.

GODDARDS PAINTING SERVICE-Professional interior/exterior painting. Call 1-800-750-4666.

INTERIOR - EXTERIOR PAINTING, Wallpapering, sponge painting and stenciling. Quality work, reasonable prices. Free estimates. Call Paul 475-6495 or Bob 470-1822.

INTERIOR PAINTING and Wallpapering. Free estimates. Call John Thomson 470-0037.

LACHAPEL'S INTERIOR WALLCOVERING. Professional woman graduate of U.S. School of Professional Paper Hanging. 12 years paperhanging/painting experience. Call Celeste 978-458-3052. References available.

MIKE'S WALLPAPERING and Painting. Quality workmanship. Best Prices. References. 975-5787.

PAINTER-Interior/exterior. Clean, Courteous, Efficient. 25 years experience. Many references. Call Frank 475-0875.

QUALITY PAINTING and Wallpapering. Interior and exterior. Free estimates. Ten years experience. Call Bruce McFarland at 978-468-8093.

RICK SIBLEY PAINTING & PAPERING. Professional workmanship and considerate treatment since 1975. Interior/exterior. Also deck preservation. Andover references. Toll-free: 1-800-967-0259.

Window Cleaning

#WINDOWS CLEANED & REPAIRED. Fully insured, free estimates. Sansoucie Window Cleaning 978-975-7344.

RESIDENTIAL WINDOW CLEANING. We also do replacement windows, reglazing, sash cords, interior and exterior painting. Owner is on site. 15% Senior discount. F&M Cleaning 978-372-2992.

ABSOLUTELY CLEAN-Affordable, dependable, reliable and thorough house cleaning. Weekly and bi-weekly. Experienced and very trustworthy person. Fully insured. 978-492-7675.

AMY'S PROFESSIONAL CLEANING SERVICE. Offices, homes, apartments. Excellent references. Call Amy at 978-374-1017.

Woodworking

FINE WOODWORKING graduate of North Bennett St. School. 30 years experience. Handcrafted furniture made to order. Also Repairs. Call 978-475-6686.

Cleaning Services

BEST CLEANING SERVICE-Top to bottom cleaning GUARANTEED! Fully insured. Serving the Andovers for 9 years. References proudly given. Call 978-441-2144.

IMMACULATE CLEANING. We do it all, from windows to floors and more. Excellent references. Free estimates. 5 years experience. Call 978-373-0314.

A+ SPARKLING JOB-Home or business. Excellent references. Mornings and afternoons available. Call the experienced cleaner! Call Sandy 978-373-2977.

ANDOVER HOUSE-CLEANER available for weekdays. Honest and dependable. Excellent, long time references. Affordable rates. Please call 975-2510.

ANDOVER-SEVERAL BI-WEEKLY availabilities. Monday or Thursday. Excellent Andover references. Call Laurie 975-8914 or Diane 975-3479.

CLEAN AS A THISTLE! Let me clean your home with my Scottish touch! Reliable, responsible and honest lasses! Excellent references. Same clients for 7 years. Fiona 978-663-7891.

CLEAN BY DESIGN. Over 20 years experience. Call Richard Reedy 687-7257 leave message.

CLEANING SERVICES by Maria. Complete top to bottom, any job. We offer senior discounts. Pager: 978-803-2808.

CLEANING-Residential or Commercial. Responsible, experienced, references and good rates. Weekly, bi-weekly, or monthly. Call Sandra 978-851-8761.

DEPENDABLE HOUSE-CLEANING by middle-aged professional. Openings a few morning hours a week. References available. Call 682-5185.

DO YOU WANT your house very clean? I have experience, references and great prices. Call me now! 978-459-3516.

KANE BROTHERS CLEANING: MARCH SPECIAL! One regular couch and loveseat hand-cleaned, both only \$120. Call for results 978-685-9904.

KITCHEN FLOOR LOOKING DULL? Disgusted with your no-wax, no-shine floor? Let us clean and shine it for you! LIBBY'S CLEANING SERVICE 686-6577.

PONY EXPRESS CLEANING Company. No job too big or small. Commercial and residential cleaning weekly, biweekly, monthly, one time major jobs. Free estimates. Chelmsford 978-251-7712.

THE BEST FOR LESS-Complete home or business. Reliable. Cleaning by Trisha. 681-5562.

HELP WANTED

FINE PAPER ORDER ENTRY/COMPUTER OPERATOR

Immediate opening for full time position in busy office doing a number of computer routines. Fine paper knowledge helpful. Will train. Also will cross train to other office operations including AP & AR. Please send resume to: Majestic Paper Co., Inc. 96 Commerce Way Woburn, MA 01801

OLD FASHIONED OFFICE and HOUSECLEANING with a personal touch. 9 years experience. References. Call 687-2041.

Landscaping

#LEAVE YOUR LAWN TO US! Now accepting new lawn customers. Professional lawn care at very affordable prices. Spring clean-ups. Weekly maintenance, mulch, etc. Free estimates. Zisa's Lawn Service 685-0125.

ACCEPTING NEW SPRING CLEAN-UP and lawn mowing customers. Mulching, shrub trimming, fertilizing, tree removal, and design work. Hemlock mulch \$32/yd delivered. Tisbert Landscaping. Call 681-9323.

BIRCHWOOD PROPERTY MAINTENANCE-Quality landscaping and lawncare. Fall clean-ups. SNOW-PLOWING, mulching, lawn mowing, de-thatching. Reasonable rates. Please call 691-5915.

C.A.P. LANDSCAPING-Complete Lawn Maintenance. SNOWPLOWING. Walkways cleared. Reasonable rates. Be prepared for next snow storm. Call Charles 682-2322.

GARDENS BY ELLEN-Landscape design, construction, installation, and maintenance. Fine perennial gardens, sanctuaries, meditative spaces. Consultations. Ellen Sweeney, 978-686-7712.

GRIMLEY LANDSCAPING-Residential and commercial landscape contracts. Spring clean-ups. Mowing, mulching, re-juvenation. Tree work and tractor service. Reasonable rates. 978-469-9273.

PERENNIAL LANDSCAPING-Lawn installations & designs. Brick walkways, patios, retaining walls, shrub trimming & planting. Bobcat service, clean-ups, tree service. Mike Winslow 978-373-8331; 617-334-3764.

PINE TREE LANDSCAPING. Specializing in complete Lawn & Shrub Maintenance. Dependable service. Call for free estimate 475-2202.

STREET SWEEPING-Parking lot clean-up. Reasonable rates. Fully insured. Call 978-682-4948.

SWEENEY & SON-Mowing every 7-10-14 days. NOW... Special on bush removal. Boundary control. Spring clean-ups. Insured. Call 749-3066.

YANKEE LANDSCAPING-Spring clean-ups, and all of your other landscaping needs. Insured. Contact Joe 685-2163.

YARD AND GARDEN MAINTENANCE for senior citizen's only. Please call Charlene. 475-7595.

Child Care

ANDOVER LICENSED FAMILY DAYCARE has openings, any age. Meals provided. Near Rtes. 133/93/495. License #92807. Please call 975-2402.

LOVING MOTHER and EXPERIENCED TEACHER has a special place for your toddler or preschooler in my Andover home. Small group, meals, references. License #181516. Within one mile Rtes. 28/114/125/133. Call 978-475-3342.

PATTI'S PLACE-Established 1980, offers the best in child care for children 0-4 years in a warm, stimulating atmosphere. Interviewing now. License #59855. Call 683-5104.

After School Programs

AFTER SCHOOL RECREATIONAL PROGRAMS

Jim Loscutoff's Camp Evergreen- Vacation/after school/recreational programs. 33 years experience. Creative outdoor and indoor recreation for children. Transportation available. Andover. 978-475-2502.

Camps

KALEIDOSCOPE '98. Exciting enrichment for kids 3-13. July 6-24. One week courses. AM/PM, extended day. Science, math, computers, art, music, drama, writing, more. Brochure/info call 978-475-1422, or write Kaleidoscope, Box 506, Andover, MA 01810.

KITE '98. Program for academically talented children, grades K-8. Merrimack College. July 27th-31st. Small classes, skilled teachers, challenge. Theme: Imagination. Brochure/information 978-475-1422 or write Kaleidoscope, Box 506, Andover, MA 01810.

Instruction

A.C.E. MATH TUTOR-20+ years teaching experience, Math Ph.D. Will tutor all levels Middle School through College. Call 475-4285.

ACCREDITED EDUCATIONAL THERAPIST for students or adults. Learning skills for phonics, reading, writing, math. S.S.A.T., P.S.A.T., S.A.T. Miriam Smith, M.A. 683-6129.

BEAVEN & ASSOCIATES Private tutoring. English, math, sciences, Latin, Spanish, French, German. SAT's, SSAT's. 91 Main Street. 475-5487.

COMPUTERS DON'T BYTE! I'll come teach to your needs. Windows, word, email, online, etc. Beginners most welcome. Priscilla, 685-1479 Andover.

HELP WANTED

PART-TIME TELLER
NORTH ANDOVER BRANCH

Here we grow again...
Join our Team!

We are seeking an outgoing, sales-oriented candidate with customer service and cash handling experience. Teller experience a plus.

Schedule consists of:

8:30am-3:30pm Tuesday & Wednesday

12:00pm-7:30pm Thursday

8:30am-1:00pm Saturday

Please visit our branch location located at 451 Andover Street (Rts. 114 & 125), North Andover, MA or call Dorothee Bergmann at (978) 356-7777.

IPSWICH BANK
P.O. Box 392, Ipswich, MA 01938

SECURITY OFFICERS
Excellent Starting Pay!

Why fight city traffic when you can work in your own backyard?

New England's leading provider of professional security services, First Security Services, has excellent full-time & part-time career opportunities right in your neighborhood. Outstanding benefits! Advance your career by learning electronic security, console operations & lifesaving skills.

Watertown/Cambridge (on bus line)
Waltham/Route 128

Call (781) 944-0907
to set up a local interview!

Or apply in person:

Monday through Friday, 9am to 5pm
80 Main Street
Reading

Equal Opportunity Employer M/F



HELP WANTED

Receptionist / Administrative Assistant

Olde Towne Mortgage Company is an active mortgage lending company in need of a mature part-time (9:00-2:00 - Monday - Friday) person with telephone, typing and computer skills. Previous mortgage experience desired but not required. We are willing to train the right person. Opportunity for growth. Superb compensation package.



Please call Rita at

(978) 975-3717

fax resume to (978) 685-1114

Mortgage Company 630 Turnpike St., No. Andover 01845
Incorporated (978) 975-3717 or (800) 234-2029

ADMINISTRATIVE SUPPORT

In this diverse role, you will support our project managers in producing our IT conferences. Responsibilities will include word processing correspondence, spreadsheets and contracts. Back-up receptionist duties and clerical work will also be involved. The ideal candidate must have knowledge of MS Word for Windows, spreadsheet experience and 1-2 years of office experience. The ability to manage several projects simultaneously is essential. Excellent verbal communication skills are needed. Job Code: AS

Our benefits package includes health insurance, fully paid dental insurance, 401(k) plan, paid vacation, and tuition reimbursement. In order to apply for this position, please send your cover letter referencing Job Code and resume to: DCI, 204 Andover Street, Andover, MA 01810 Fax: 978-474-9161



Check out our
Web site: <http://www.DClexpo.com>



DRUM LESSONS AVAILABLE from experienced teacher, Berklee Alumnus. Reasonable rates. Call 688-4447.

DRUM LESSONS in the convenience of your home with experienced drum instructor (Berklee Graduate). Reasonable rates. Call 603-898-1413. Web-site: <http://members.aol.com/johnsdram/index.htm>

GUITAR TEACHER ACCEPTING NEW STUDENTS: 25 years experience, music degree. All ages, levels, styles. Guitar rentals available. Bass lessons available. Your house or mine. For more information call John 975-0335.

LESTUDIO DE BALLET, 470-1381. 2 Dundee Park, Andover. Ballet classes for adults and children.

MATH TUTOR- Clear and patient help for the floundering, anxious, or ambitious learner. Harvard M.A. Call 475-7577.

MATH, SCIENCE, SAT and Special Ed. Tutoring by certified teacher, M.A., M.Ed. Individualized SAT tutoring, focusing on your child's needs. All tutoring in your home. 689-4517.

TUTORING BY EXPERIENCED TEACHER; Elementary and secondary levels. English, math, social studies, Latin, French, study skills. Wellesley graduate. Call 475-0966.

Help Wanted

ADMINISTRATIVE SECRETARY- Rte. 114 North Andover. Shared office facility. Strong Microsoft, office skills required, some phone and administrative functions. Team environment with five other staff people. 4-5 days/week. Bonus plan. Call Julie 978-685-5440.

BABYSITTER WANTED 2 afternoons per week, 3:00pm-7:00pm in my home for school aged child. Must have car. Call 474-9360.

BAKERS OR BAKERY trainees, cashiers and stockers, educational tour guides, handyman and errand person. Part and full time, working in a pleasant farm atmosphere. Morning and afternoon shifts, week days and weekends. Call or pick up application at Smolak Farms, 315 South Bradford Street, North Andover 688-8058.

CAREER OPPORTUNITY at DeWolfe New England for real estate salespeople! Join our progressive HomeOwnership company with excellent career development courses, generous commission schedule and support. Call Nancy Collins at 475-8600.

DENTAL ASSISTANT in Andover. Great opportunity, experience preferred. Quality practice in an enjoyable atmosphere. Send resume to: P.O. Box MCF-1, c/o The Andover Townsman, P.O. Box 1986, Andover, MA 01810.

DO YOU LOVE candles? One of America's fastest growing party plans, Party-Lite, featuring Colonial Candle of Cape Cod brand products, needs Consultants and Leaders to earn up to \$30-\$35 or more per hour. Part or full time, no investment, no deliveries. Free training. For more information call Lori Doyle at 687-2175.

FITNESS INSTRUCTOR- Experience preferred. Flexible hours. Great opportunity. Contact Bill 978-640-1572.

DOMINO'S PIZZA- Earn \$7-\$12/hour. Wages and mileage and tips. Domino's Pizza is now hiring drivers, part time/full time. You need to have access to a vehicle, a valid driver's license and proof of insurance. Call us. E.O.E. 38 Park Street, Andover. 474-0066.

CASHIERS & GAS ATTENDANTS wanted. Full/part time. Apply in person 8:00am-4:00pm to Sam or Mike at 14 North Main Street, Andover or call 475-2566.

HAIR STYLIST- Make up to 70% commission. Come with/without your following and work in my Andover Salon. Full or part time. 603-432-8234.

HELP WANTED: Earn up to \$500 per week assembling products at home. No experience. Info. 1-504-646-1700 dept. MA-173.

HIGH SCHOOL STUDENT wanted for yard work and gardening. Guaranteed 5 hours per week. \$10/hour. Call evenings 470-0720.

CHILD CARE in North Andover home needed for 3 children, including newborn. Stay at home mom. Approximately 30/hours/week. Afternoons. Non-smoking. References. 978-689-0271.

HOME CARE WANTED in Andover for summer. 6/30/98-9/4/98 for 2 children, 4 and 6 years old. Call Jim. 475-2641.

IRRIGATION SERVICE PERSON- 3 years experience. Well and pump knowledge helpful. Good pay. 978-851-9929.

HOME BUSINESS OPPORTUNITY: Magnetic & Far-Infrared health technology products from Japan's 17th largest & fastest growing corporation benefit EVERYONE, sell themselves and are just arriving in this area. Very rewarding and profitable distributorships still available. Call Optimal Health 978-475-1999.

LANDSCAPING IRRIGATION PERSONAL. 3 years experience. April 1st start date. Good pay. Call 978-851-9929.

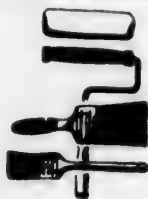
LOCAL CHILDCARE PROVIDER experienced with small children at my home 3 days/week to care for 11 month old girl and pick up 3-1/2 year old boy from pre-school. Perfect position for Andover/Tewksbury mom with one child. Great yard and other perks. Own transportation and character references required. West Andover. 975-4210.

Exterior & Interior

House Painting by

LETTERIE PAINTING CO.

• Experienced • Insured • Free Estimates
Older Houses Our Specialty
Call FRANK 475-5044



Fine Home Carpentry

Charles Vincent Licensed & Insured
(508) 585-9281

Complete Home & Business Remodeling
Specializing in Fine Details
New & Vintage Homes
• Specialized Additions • Individualized Decks
• Personalized Kitchens & Baths
• Customized Millwork
Mass. Registration #109423

ALAN M. HENDERSON Home Improvements

- Tile Repair
- Bathrooms
- Kitchens
- Decks
- Porches



No Job Too Small 475-1601

ANDOVER PAINTING and DECORATING

Professional House Painting
Now Scheduling Spring 1998

• Excellent References • Benjamin Moore Paints
Liability and Workman's Compensation
682-6700

30 Sunset Rock Road, North Andover

J & R PAINTING & WALLPAPERING



Interior ~ Exterior
Free Estimates

Call Rich Delmonico (978) 686-1271
15 Crestshire Drive, Lawrence, MA 01843



Asphalt Paving
DRIVEWAYS

• Parking Lots • Private Roads • Commercial Paving

Family Owned and Operated
3 Generations Committed to Excellence

(978) 475-3259

ALLEN TILE

CERAMIC • QUARRY • MARBLE
GRANITE • SLATE
CUSTOM COUNTERTOPS
RESIDENTIAL • COMMERCIAL

FULLY INSURED 682-1101 FREE ESTIMATES
NO. ANDOVER, MA



Bonded & Insured
Andover
474-8822
www.mrhandyman.net

Home Repair • Child Jobs • General Maintenance

MR. HANDYMAN, INC.
PROMPT • SAFE • RELIABLE

Doors & Locks Adjusted
Shelving • Recaulking
Garage Organizing
Slow Drains • Painting
Leaky Faucets • Carpentry
Gutter Cleaning
Furniture Arranging
Glass & Screen Repair
Basement Cleaning

PANELESS WINDOW CLEANING SERVICE

RESIDENTIAL & COMMERCIAL
Painting & Power Washing
Gutter Cleaning

Call Paul Luciano (978) 688-8119
Fully Insured

Tewksbury Home Painting

Est. 1955

Interior Painting

• Free Estimates
• Fully Insured • No Deposit Required
(508) 851-2725 Lic. # 023729

Owner Wayne Murphy

"We have painted over 9,200 homes."

Homeworks
RESIDENTIAL DESIGN SERVICE

Specializing in the design
of new homes, additions
& renovations since 1974

Consultations
Conceptual Designs
Construction Drawings

DAVID W. BROWN
(978) 470-0454

CLEAN UP FIX UP PAINT UP

YOUR HOME

PELUSO PAINTING

Interior & Exterior

Pressure Washing - Construction Services

Free Estimates 978-664-5411 Fully Insured

A Full Service Landscaping Co.
SCENIC DESIGN INC.
Residential & Commercial
Established 1986

- Seed & Sod Lawn
- Waterfalls
- Plantings of All Types
- Water features
- Brick & Concrete Walks
- Stone Walls
- R.R. Tie Walls
- Brick Patios
- Complete Design Service

Portfolio and References Available
Licensed Pesticide Applicator, B.S. Degree
• Landscape Architecture & Fully Insured

(978) 664-2535

PLUMBING & HEATING SERVICE

FRANCIS W. FERRIS

Residential - Commercial

978-475-0829

24 Hr. Service / Fully Insured / \$35⁰⁰ Per Hr.

Over 30 Years Experience

Lic. #14688

Help Wanted

LOVING, WARM, responsible, dedicated, energetic childcare needed in our Andover home for three children ages 5, 4, and 2-1/2. Four days, 40-45 hours per week. Own transportation and excellent references required. Non-smoking. Will consider two part time caregivers. Please call 978-641-9767 (voice mail).

MOTHER'S HELPER- Someone to help with children and house. Flexible hours. Experience, references and transportation. Call 749-7002.

PART TIME, North Andover- Phone, data-input, mailing, filing, etc. Up to 20/hours. Familiarity with Windows, Microsoft and e-mail a plus, but will train. Excellent opportunity for those seeking part-time afternoon hours, 1pm-5pm. 685-3200 for appointment.

PROFESSIONAL COUPLE SEEKS; loving, energetic, responsible nanny to care for newborn. Non-smoking only. References required. Excellent salary and benefits. 475-6845.

PART TIME PROFESSIONAL needed to perform multiple office tasks on Saturday from 10am-4pm. Microsoft Word and Excel skills a must. Please send resume in confidence to: P.O. Box 2102, Andover, MA 01810.

REWARDING OPPORTUNITIES with an established company for two motivated individuals with a need for above average income! Company growth requires us to expand our staff. Will train and assist you to assure your success. Call Patti at Carlson Real Estate/BH & G, Schruender Division 978-685-5000.

ST. AUGUSTINE'S SCHOOL in Andover is seeking qualified substitute teachers to be placed on our call list. Candidates must possess a Bachelors degree. If interested please send resume to: SAINT AUGUSTINE'S, 26 Central Street, Andover, 01810.

TEACHERS WANTED for private tutoring in math, reading and science. All levels. Call 686-0628.

RESPONSIBLE BABY-SITTER NEEDED for 3 children. One weekend evening and occasional weekday evening. References preferred. 978-475-3430.

WAITER/WAITRESSES \$8-\$18 Tip potential. All hours available. Hiring immediately. E.O.E. Apply or call: Friendly's, 34 North Main Street, Andover. 978-475-4505.

Animals & Pets

CLAWS AND PAWS Pet Sitting. By the day or week. Good references. Contact Amy at 975-2652.

FREE CAT AND KITTEN to give away to good home. Spayed and all shots. Call 475-5608.

GREAT EX-PET-ATIONS- Inhome petsitting services. Specializing in TLC! Fully bonded Reasonable rates. Information and appointments call Nancy Prentiss 749-8016.

PERSONALIZED PET SERVICE- (SM) Est. 1983. Offering home pet care. Fully bonded, certified animal health tech. Daily walks, vacation care. Puppy love. Andover/North Andover. Call 687-3947.

Articles for Sale

4-PIECE LIVING room set. Oak trim, beige/blue pine-apple design. Large couch. Oversized chair with ottoman, loveseat. \$500/best offer. Green Baker's Rack with 4 wicker basket draws, three shelves. \$100/best offer. 474-1910.

3 PIECE off-white living room set. 104" couch, 2 chairs \$300 or best offer. Call 475-3430.

ADVERTISE YOUR "ARTICLES FOR SALE" here for as little as \$3.00 per week. Call our classified ad department for details! 475-1943.

BEANIE BABIES- Open house. Every Sunday. Have Erin, Princess and new releases. Will buy your retired Beanie's. Best prices given, or may trade. 32 Riverina Road (Behind Woodworth Motors) 978-475-0402.

BOOKS-BOOKS-BOOKS The Book Cellar, 63 Park St., Park Street Village, Andover. Tue.-Wed. 3pm-8pm. Thurs.-Fri. 2pm-8pm. Sat. 9am-6pm, Sunday 11am-4pm. 623-7249.

DOUBLE STROLLER- Peg Perego "Duetto". Double chasis with suspension, front and back changeable seats, 10" carriage wheels. Excellent condition. \$295. 474-4431.

ETHAN ALLEN antique pine 72" dresser and hutch. New \$2200; asking \$600. Recliner \$50. Call 470-3227.

ETHAN ALLEN SOLID maple dining room set. 2 leaves, 4 chairs \$300. Call 474-1910.

HARTFORD TIFFANY CHANDELIER \$85. Maytag fully automatic portable 30" wide dishwasher, Butcher block top, one year old, white. \$225. Call 475-1606.

FIVE PIECE SOLID OAK bedroom set. Contemporary/Mediterranean. \$800 or best offer. Call 978-475-8700.

KIRBY UPRIGHT VACUUM- used six times. Paid \$1244 in July 1997. Asking \$925. Call 978-750-4060.

MOVING SALE- Everything must go. Furniture, appliances, odds and ends. Washer, vacuum, sofa beds, 4 piece bedroom set. 470-8352.

NEW CARPETS- Installer has access to several thousand yards StainMaster carpet. I can carpet your livingroom and hall for \$389. Price includes pad and installation, based on 30sq.yds. Also have Berber and commercial carpets. Call John 978-256-2145.

POWER MACINTOSH PC6100/66 16mb with CD ROM \$650 with software. Call 474-1035.

POWERBOOK 540C Clarisworks, Quicken and more. Upgradable, built-in modem. \$999. Call 978-474-1035.

PRINTER- Canon BJ-200e (black and white). Books and disks, \$20. Call days, ask for Jessica 475-1943.

SUPER BUNK BED SET, solid oak, Lexington Furniture, paid \$1600, will take \$700/best offer. Queen-size bed, (Stanley) headboard, footboard, siderailings, solid maple, light wood, 2 years old, paid \$800, will take \$350. 978-474-0853 after 5pm.

WASHER (WHIRLPOOL) \$75 in good condition. Call 682-5569.

WEDDING GOWN FOR sale. Size 16/18. Hand beaded. Long sleeve and long train. \$300 or best offer. 978-388-8872.

WHITE WICKER furniture with cushions, 4 pieces, \$100. Quasar air conditioner, 17,000-BTU \$150. Stereo, speakers, receiver \$75. 475-1606.

WIN SET OF FOUR BEANIE BABY BUNNIES! Check this issue for contest entry form and applicable rules and maybe you'll be the lucky winner! Contest runs 3/19-4/2/98. Winner will be announced April 6, 1998.

Wanted to Buy

ANTIQUES - Anything old Marbletop, Walnut, Grape and Rose Carved Furniture, Glass, China, Silver, Jewelry, Clocks, Prints, Frames, Guns, Coins, Furniture, Etc. William F. Graham, Jr. 420 Water Street, Haverhill, Mass. Tel. 978-374-8031, will call to look.

CASH FOR LAND contracts, trust deeds and mortgages. Call Rita 978-725-9496.

CATALANO BROS. SECOND HAND STORE- Contents of homes bought. Basements and attics cleaned. Days: 978-682-6040, evenings: 978-685-4468.

Firewood/Fuels

FIREWOOD- Seasoned and unseasoned. Cut, split and delivered. Call 978-475-5137.

Wanted Real Estate

ANDOVER HOMEOWNERS looking to upgrade intown. Avoid paying commissions. Prefer four bedrooms. No brokers. Please call 689-8761.

LOOKING TO BUY home in Andover. Prefer Colonial, Garrison, or expanded cape, in any condition. Save on real estate commission. Let's work out a deal for spring. 781-270-9660.

Condos for Sale

ANDOVER- historic Bal-moral condo. Very large one bedroom, 864sq.ft. New carpet, cable, laundry, storage, deeded parking. \$72,000. Karner Realty 978-640-1013.

BALMORAL- Refreshingly bright; a unique property. Tastefully decorated throughout. Elegant antique chandelier included. Two deeded parking spaces located at entrance door. Wonderful brick outdoor patio. Low condo fee includes heat. Offered by owner \$89,500. For showing call 508-457-1177.

Houses for Sale

ANDOVER- Ask Margaret O'Connor (Re/Max) for a FREE market analysis of your property. Call 978-725-5326.

FOR SALE OR RENT- 10 room colonial. West Andover. 4 bedrooms. \$399,000. By owner. 781-721-2274.

OPEN HOUSE, SUNDAY 1pm-4pm. Andover- 7 Mohawk (Farrwood Area). 10 rooms, 3 baths, 3,400 sq.ft., master bedroom suite with jacuzzi. Low \$400's. Jeff Smith, 617-985-4718. Broker protected.

Condos for Rent

ANDOVER- one bedroom condo. \$825/month fully applaned, including heat and hot water. Parking. No pets. Call after 6:00pm 617-846-4505.

Houses for Rent

ANDOVER- 4 bedroom colonial on cul-de-sac. Executive area. Security. Central vac. 2 car garage. \$2700/month plus utilities. Call 781-229-0470.

Apartments for Rent

ANDOVER CENTER- cozy studio apartment on commuter line. Utilities and heat included. Laundry, parking, cable. No pets. Call 683-3409.

ANDOVER- Exit 45/Rte. 93. 1 bedroom only, 4 rooms, a/c, applaned, cable, closets/many. Residential, parking. No utilities/pets. Lease \$785. 689-4479.

ANDOVER- First floor, two room apartment. Parking. \$675/month plus heat and electricity. No pets. Excellent location. Call 475-5590.

PURCHASING A HOME? TIME TO REFINANCE?

15 YR. FIXED	30 YR. FIXED	1 YR. ARM
6.375%	6.625%	6.75%
\$8.54 per 1K	\$8.40 per 1K	\$8.48 per 1K
APR is based on 20% down	APR is based on 20% down	APR is based on 20% down
6.70% APR	6.82% APR	8.75% APR
NO COST TO YOU		

Call: "E." MAIL oldetowne1@aol.com
OLDE TOWNE Mortgage Company
 630 Turnpike St., No. Andover 01845
 (978) 975-3717 or (800) 234-2029

The perfect place for those who weren't born yesterday.



ONE OF AMERICA'S TOP 20 RETIREMENT COMMUNITIES - NEW CHOICES MAGAZINE

- Great Hill in Topsfield is the area's only retirement community for independent residents 55 and over.
- 75 hilltop homes on a 130 acre site.
- 5 spacious floorplans to choose from with deck or patio & attached garage.
- Meeting house, pool and tennis.
- Daily: 11 - 4, or by appointment.
- Priced from: \$215,900 - \$324,900
- Sales office: (508) 887-9190



Rt. 128 & 95 - Take Rt. 1N to Topsfield town line, 3.4 mi. to light. Left on Ipswich Rd. 5 mi. From Rt. 15 - At town line, 1.2 mi. to light. Right on Ipswich Rd. 5 mi.

Brady Development Corporation/Bradman Great Hill Corporation • 363 Boston St., (Rt. 1) Topsfield, MA 01983

DREW

MORTGAGE ASSOCIATES

Your Full Service Lender

- Specializing in Jumbo Mortgages Fixed and Adjustable
- No Income/No Asset Verification
- 5% and 10% Down - No PMI (Say Goodbye to PMI!)
- No Point/No Closing Cost Loans
- Construction Loans



Jeffrey Sarkisian
Branch Manager

Drew Mortgage Associates has consistently been one of the top lenders in central MA. Our mortgage specialists in the Andover Office are from Andover. We have the local knowledge that will provide you the service that you deserve. Please call for our low rates and programs.

2 Elm Square, Andover, MA 01810
 978-749-0288 • VOICE PAGE 508-488-0572
 MB #1297 • ML #0865 • NH 2678MB • CT LIC 3580

ROYAL REALTY

OPEN SUNDAY MARCH 15

1-4 PM

21 Copley Drive, Methuen



This home has it all!

Spectacular custom built home offering 3 bedrooms, 2.5 baths and 2 car garage. Sunken living room with fireplace, master suite. Oversized rooms, meticulously maintained.

\$279,900



Janice Caffray

24 Hour Voice Mail
 (978) 937-4005

e-mail:

MJH315@AOL.COM

250 Pleasant St., Methuen, MA 01844

(978) 685-1067

NOW is the best time to buy.

ANDOVER- Elm St./center completely remodeled. 1 bedroom, plus living room with wood floors, new kitchen, dishwasher, new bathroom. Storage plus washer/dryer hook-up in full, clean basement. Off-street parking. No pets. References. First/+, last month/+ security. \$795/month/+ utilities. **781-729-3965.**

ANDOVER- large two bedroom townhouse, North Main Street. Walk to town, train and shopping. Off-street parking. Available 4/1/98. \$750/month, no utilities. **978-664-5547.**

ANDOVER- one bedroom plus. Intown, multi-level, modern, gas heat and appliances. \$825/month. No pets, no utilities. Call **978-475-7045.**

ANDOVER- Stylish 1 & 2 bedroom apartments, attractively situated on Merrimack River, just 3/4 mile to Rte. 93. Clubhouse and lounge, exercise/fitness facility, olympic-size lap pool, lighted tennis courts, volleyball and bicycle storage. Dry cleaning service available. A great place to call home! No pets please! Open Monday-Saturday 10am-6pm, Sunday 12noon-5pm. daily. **RIVERVIEW COMMONS**, Rte. 93 to exit 45, East 3/4 mile on River Road. Entrance on left. Bulfinch Drive. **978-685-0552.** Corcoran Management Co.

ANDOVER- sunny, spacious four room apartment in quiet neighborhood. \$825/month, heat and hot water included. No pets. Call **978-640-1013.**

ANDOVER- Turn of the Century large 2 bedroom. First floor, large eat-in kitchen, washer/dryer. Walking distance to downtown. Very nice area. \$1295/mo. **474-4254.**

ANDOVER/LAWRENCE LINE, close to highways. One and two bedroom apartments. Immediate occupancy. Call **681-1800.**

CONTEMPORARY 2 BEDROOM intown apartment. Lots of glass, skylights, cathedral ceiling, etc. No pets. \$1050/plus utilities. Call **475-1194.**

DOWNTOWN ANDOVER CENTER- Refinished one bedroom apartment. New appliances, hardwood floors, victorian building, first floor. Cute as a button. \$700/month, all new utilities not included. Off-street parking. Available 4/1/98. Call **470-1810.** Professionals only, references a plus.

EXCELLENT LOCATION Downtown Andover- Sunny one bedroom, new windows, new paint. \$600/month. One year lease. No pets. **ONE BEDROOM-** New windows. Available 4/1/98. \$600/month. One year lease. No pets. Call **978-475-9796.**

METHUEN- Fully furnished studio condo near routes 93, 495, and 213. \$550/month includes all utilities. Non-smoking. Call **794-9595.**

NORTH ANDOVER- 1 bedroom, 4 rooms, all utilities. No hookups. Bright and clean. \$590 per month. Call **978-686-5232.**

NORTH ANDOVER- 3 bedroom apartment in charming Victorian. Quiet street. Parking. Close to center. \$1225/month. Call evenings. **617-630-1156.**

NORTH ANDOVER- one bedroom with newer carpet and paint, fully applianced kitchen. \$550/month, year lease. Call Kim, Century 21 Premier Properties **978-470-2490.**

SOUTH LAWRENCE- 2 bedroom, second floor, large living room, 2 porches, washer/dryer hook-up. \$650. **603-890-0104.**

WASHINGTON PARK- 2 bedrooms, front building unit, appliances, heat, pool, tennis, parking, balcony. \$975/month. Available 4/1/98. **475-5063.**

Wanted to Rent

ANDOVER- Looking for short term rental. 2 bedrooms. Please call **978-470-2505.**

RESIDENTIAL GARAGE SPACE for antique autos. Call **475-7900.**

Storage Space

ANDOVER SELF STORAGE heated storage units, 25sq.ft. and up. High security with low monthly rates. Call **975-3933.**

Resort Places for Rent

ADVERTISE YOUR VACATION RENTALS here for positive results. For as little as \$6.50 per week, you can have your property listed here. Simply call **475-1943.** One of our classified ad representatives will be happy to take your ad. This is the ideal time to list your beachfront properties! **CAPE COD-** Falmouth Village. Luxury studio, accommodates up to four. Steam shower. Private patio with gas-grill. Walk to beaches, ferry, shopping, etc. Housekeeping included. \$750/week. June-Sept. **508-457-1177.**

EDGARTOWN BARGAIN. Two 2-bedroom homes. Privacy, deck, sliders, three miles to beach, town. No pets. No seasonal rentals. Available weekly 5/10/98-10/11/98. \$300-\$700/week. **978-263-1437.**

FARMHOUSE NEAR SQUAM LAKE, N.H.- Country charm, mountain/meadow views. Hike, bike, swim, antique. Beach 1 mile; country town 2 miles. Three bedrooms. \$700-\$850/week. June-September. **978-474-9244.**

HILTON HEAD DISCOUNT RENTALS 1 bedroom to 6 bedroom Ocean Villas and Homes. Call toll-free for brochure **800-445-8664 = 800-HILTONHEAD.**

WELLS BEACH, MAINE- 2 plus bedrooms, 1-1/2 baths. Call for details. **978-474-4674.**

WINNIPESAUKEE- Enjoy great swimming, boating, fishing and spectacular views from our 2 or 3 bedroom waterfront house-keeping cottage. Private yet convenient family location. \$695-895/weekly. No pets. **470-0383.**

Office Space for Rent

ANDOVER CENTER OFFICE AND RETAIL SPACE. Singles and suites. Various sizes from 150-3400sq.ft. Main Street. Excellent locations. Call **475-8732.**

ANDOVER OFFICE SPACE- Converted mill buildings, space available, approximately 1050sq.ft. Call Ozy Property Management, **475-4569.**

DOWNTOWN ANDOVER- Main Street. Attorney with extra office available immediately. Share conference room and library. Excellent location. \$475/mo. Call **474-9900.**

FOR SALE/LEASE- Andover, first class office space. Free standing 10,600sq.ft. brick building with Rte.-93 frontage and high visibility. Includes 2600sq.ft. of warehouse and loading. Expansion possibilities. **686-7984.**

INDIVIDUAL OFFICES with telephone answering and support services from \$435. Convenient Route 114 location in North Andover. **OFFICE SUITES AT JEFFERSON PARK 685-5440.**

ATKINSON, N.H. / HAVE FUN IN THE SUN!



Contemporary Cape has 3 bedrooms, 1.5 baths, Country Kitchen with birch cabinets, Sun Room, skylights, balcony, over 2100 sq. ft., beach and dock rights to Island Pond...and...abuts town conservation land. **Only \$173,000**

The Masiello Group
ERA THE GORDON BROWNS REAL ESTATE
603-362-5564 • 888-544-4273

the
jean e. knapp
agency

Rte. 1 & School St.,
Ogunquit, ME
207-646-4546



Very large three story house on edge of WELLS/OGUNQUIT TOWN LINE. Quick ride to beaches without the congestion. Country setting. Cherry kitchen cabinets, two fireplaces, **FIVE BEDROOMS PLUS.** Two and one-half baths. Walk-out basement. **Only \$235,000**

SOMETHING TO SELL?
CALL AN
ANDOVER TOWNSMAN
AD TAKER.
475-1943
OUR CALSSIFIED ADS
SELL!

NORTH READING- Space for rent in modern office building. Convenient to major highways. Near Andover line. Immediate occupancy. **978-664-1118, 781-595-0883/evenings/-weekends.** Ask for Rhomaine.

OFFICE SPACE FOR RENT- One Elm Square, Andover. Furnished office in a professional suite. **475-7429.**

Commercial - Retail

ANDOVER- North Main Street, first floor retail/office space. Large display windows. \$300/month including utilities. Call **978-470-2129.**

APPROX. 1300SQ.FT. retail space, Andover Center. Large windows overlooking parking lot. Excellent condition. Lease required. **475-9796.**

Boats & Accessories

SPORTSCRAFT 1987, 17' Open Bow, I/O, 130hp, new trailer, custom cover. Many extras. Mint condition. \$5650 or best. Call **603-887-6191.**

Automobiles for Sale

1984 CHEVY VAN- 1 ton. 60,000 miles on engine. Lots of new parts. Roof and van rack included. A bargain at \$2500/best offer. Call **978-458-0553.**

1984 MUSTANG CONVERTIBLE- Texas car. 100k miles. V-6 automatic. Lots of new parts. \$1700. **475-2686.**

1985 MERCEDES BENZ 500-SL- Two seater convertible with 2 tops. Black on black with/mocha interior. Many custom extras. Must see. \$9,000. **689-3555.**

1986 VOLKSWAGEN JETTA- Standard, 4-door, good condition. Asking \$1795. Please call **978-441-6578.**

1987 BMW 528E- Leather, sunroof, exceptional condition, \$4995. Call **978-470-3084.**

1987 CADILLAC ALLANTE convertible. Mint condition, 64k miles. \$12,500. Sold new for \$60,000. Call **475-0549.**

1987 HONDA ACCORD LX, 4 door, gray. 165k miles. New belts, battery, muffler. Chris, power locks/windows. \$800. Call **475-3356.**

1988 BMW 528e- Silver, automatic, CD, fully loaded, leather, sunroof. Excellent condition. \$5200. Call **470-2116.**

1988 CUTLASS CRUISER wagon- Runs well, a/c, power brakes, steering, windows and seats, v-6, cruise control and tilt wheel. \$2500 or best offer. Call **978-470-1269** evenings.

1988 ISUZU TROOPER II, 4 wheel drive, excellent condition. \$3500. Automatic, 109k miles. Call **682-2580.**

1989 AUDI 200 Turbo Sedan- Blue automatic. 80k miles. All options. Solid, safe transportation. Great performance. \$5200/best offer. Call **475-9659.**

1989 CHRYSLER LE-BARON convertible, 2.5 liter turbo. Loaded. \$3000 or best offer. Call Joe days **683-8752;** evenings **978-685-0928.**

1990 FORD TAURUS Wagon, V-6. Air, low mileage. Excellent condition in side and out. \$3500/best offer. Call **474-9926.**

1990 MERCURY GRAND MARQUIS- Luxury for 6 passengers at a bargain. Only \$4100 or best offer. Call **475-0913.**

1989 FORD TEMPO- 112K miles. Runs and looks well. \$1700. Call **475-6466.**

1990 VW JETTA- 5-speed, very good condition. 129k miles. Excellent for commuter or student. \$3000. Call **475-6701.**

1991 VW PASSAT wagon. Clean. One owner. All power. Sunroof. New brakes, good tires. 119k miles. \$4500. **475-6701.**

1992 FORD EXPLORER XL- 72K miles, 4 wheel drive, good condition, forest green. \$9500/best offer. Call **475-1067.**

RESPONSIBLE PROFESSIONAL FEMALE

Seeks house
sitting situation
or apartment
for rent.

781-937-9522
x-2074
leave message

INTERATE
NATIONAL MORTGAGE CORPORATION
announces

ANOTHER RECORD YEAR FOR LOAN CLOSINGS!

WE HAVE BEEN IN ANDOVER FOR OVER 10 YEARS
SERVICING ALL YOUR MORTGAGE FINANCING NEEDS.

Here Are Some Of The Reasons Why We Are
Among The Top 5 Lenders In Andover:

- We Close 100% of Our Clients' Loans and They In Turn Refer Their Friends and Family
- Lowest Rates: Fixed or Adjustable ■ Local and Convenient Service For The Life of Your Loan
- Several Innovative Programs, Such As Our 10% Down, No PMI Loan, Construction Loans

Call: JIM KOCHAKIAN for More Information

Local Office: (978) 688-2480 x12
Voice Mail Pager: (508) 489-0012

✓ Check Out Our WEBSITE at WWW.INTERATEMORTGAGE.COM

30 YEAR FIXED RATE: 6.5% / APR 6.795%

MASS. LENDER LICENSE #ML0023 / NH LENDER LICENSE #2203MB / MAINE LENDER LICENSE #0793

Jim Kochakian
Vice President
1992 thru 1996
"Top Producer"
Award Winner"

**"I PLAN TO HAVE MY STUDIO
IN OUR LOFT...OVERLOOKING
THE 18TH FAIRWAY."**

"We visited several places in the area and nothing could compare with the Village Green at Bedford. It's ideally located for taking walks and just a short drive to shopping, health clubs and other services. Peaceful surroundings. Homes with beautiful interior designs. It's perfect in every way."

"We are looking forward to another phase of an interesting and exciting life, at the Village Green at Bedford... You'll see it in my work."

Jean Tallman, Accomplished Artist
Bill Tallman, Retired CEO of PSNH

Elegant Condominium Residences
Priced from \$179,900
Call (603) 626-0404

VILLAGE GREEN AT BEDFORD
Adjacent to the Manchester Country Club in Bedford, NH

Model Open
Mon.-Fri. 10-6
Sat.-Sun. 11-5



Andover, \$229,900 ~

Open Sunday 1-3 pm
Discover the possibilities that exist with this bungalow sited on a 1+ acre lot in convenient location abutting conservation land. Rehab or expand. Some renovations already completed! 50 Rattlesnake Hill Rd.



Andover, \$500,000 ~

Classic N E colonial with 3 bedrooms, 2-car garage & greenhouse in desirable Phillips Academy area. Adjacent lot with 13,150 sf included in sale!



North Andover, \$86,900 ~

Lovely and well-maintained top floor unit with special kitchen and two bedrooms. Great complex with pool.



North Andover, \$409,900 ~

Gracious 9+ room on 1 acre lot in great family neighborhood. Fireplace in family room; gourmet center island kitchen; 4-season atrium & walk-out lower level rec. room.



Lawrence, \$104,900 ~

Wonderful young duplex in fabulous Mt. Vernon neighborhood. Each unit has large modern kitchen, two bedrooms and 1.5 baths. Separate utilities



Methuen, \$97,500 ~

New to market! You probably haven't been to Twin Oaks yet so come see the difference! This end unit in East Methuen is in superb condition with comfortable space!



DeWolfe
One stop and you're home.

76 Main Street • Andover, Massachusetts 01810 • (978) 475-8600

A place for everything. Homes, mortgage, insurance, relocation and moving services ~
whether you need one or all, we'll help you get your house in order.

Looking for a new homing device? Check out our website: dewolfenewengland.com

Automobiles for Sale

1992 TRANSPORT SE- loaded, must see. \$6995 or best offer. Call after 6:00pm 475-6866.

1992 VW JETTA GL- 61,500 miles. White. 4-door. 5-speed. Sun-roof. Power steering and brakes. AM/FM/cassette. Thule rack. Air. \$5500. Call 474-9244.

1993 INFINITI J30 T- Mint. Loaded, all power. Silver with gray leather. Bose cd/cassette, a/c-temp control. 39k miles. Like new. Must sell. Call 749-9466.

1993 SAAB 900 S- Leather, sunroof. \$9,900. Excellent condition. 978-470-3095.

1994 EDDY BAUER, Ford Explorer- 67k miles. CD, sun-roof. Excellent condition. \$15,000/best offer. 978-458-0241.

1995 CHEVY S-10 pickup, purple. 33k miles. Excellent condition. \$7000 or best offer. North Andover, days 837-5481.

1995 FORD TAURUS wagon. Loaded, keyless entry alarm, third seat. 52K miles with transferable warranty. \$10,700 or best offer. 470-2753.

1995 VOLVO 940 SEDAN 4 door. Automatic, all options including Winter Package. Mint condition. 23k miles. \$20,000. Call 475-0536.

1996 INFINITI I30T- Black w/black leather interior. Touring gold and winter packages. Mint condition. Loaded. Moon-roof/sun-roof. Power everything. Alarm. Ski pass-thru. Huge trunk. 4 brand new Michelin tires. Heated seats. \$21,500. Call Rick 978-475-4682.

1996 TOYOTA LAND-CRUIZER- Candy Apple red/beige, all leather. 7 passenger. Power moon-roof. CD/cassette. Running boards. Tow-hitch. Fully loaded and immaculate. Only 27k miles. \$38,900. 470-2997.

ACURA 1992 LEGEND LS- Excellent condition. Perfectly maintained. \$12,900. Contact Bill 978-475-0465.

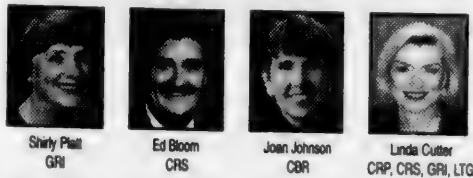
ACURA CL 1997- 3.0, Brand new condition, 7200 miles. Red, leather interior, sunroof, cd, heated seats and mirrors. Asking \$25K. Call 978-475-2681.

ANTIQUE 1973 FORD Grand Torino Broughm. Hard top, 4-door, 24k miles, pristine. \$4500. Call 686-7984.

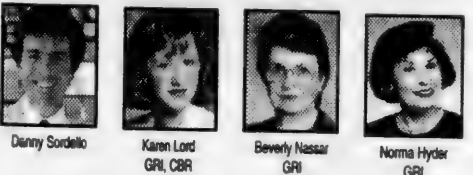
FORD EXPLORER- Sport 1996. Two door, V6, green, loaded, 27k miles. \$19,500 or best reasonable offer. Call Walt days, 685-3546.

HONDA ACCORD DX COUPE, 1991, brown. Relocating, Singapore. Must sell, great condition, perfect maintenance records. \$4300/best offer. Please call 978-897-7698.

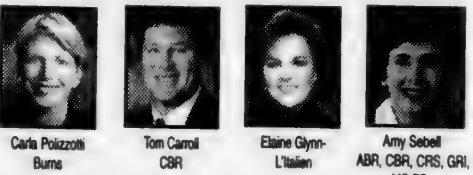
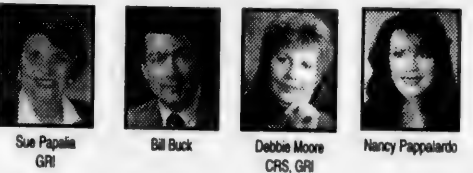
MERCEDES E 320, 1994-Dark blue, 30,000 miles. \$29,000. Call Capital Distribution at 978-452-9055, ask for Jim A. or Fred.

Steve Fischell, GRI
Manager/OwnerElke Kappeler
CRP, CRS, GRIMary O'Donoghue
CBR, CRS, GRICarol Kathos
CBR, CRS, GRIShirley Platt
GRIEd Bloom
CRSJoan Johnson
CBRLinda Cutter
CRP, CRS, GRI, LTGLillian Montalto, ABR,
CRB, CRP, CRS, GRIMarilyn Burke
CBR, GRIMargaret O'Connor
CRS, GRI, M.Ed., CBR

John Cusack



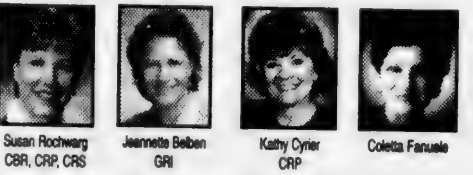
Danny Sordello

Karen Lord
GRI, CBRBeverly Nassar
GRINorma Hyder
GRICarla Polizzotti
BurnsTom Carroll
CBRElaine Glynn
L'ItalienAmy Sebell
ABR, CBR, CRS, GRI,
MS, ED.Sue Papalia
GRI

Bill Buck

Debbie Moore
CRS, GRI

Nancy Pappalardo

Susan Rochberg
CBR, CRP, CRSJeannette Belben
GRIKathy Cyrer
CRP

Coletta Farnale

Rick Coco
CRP, GRI

RE/MAX

Preferred

686-5300 • 470-0007

THE TEAM THAT BRINGS YOU HOME!

In addition to showing you just a few homes for sale, now you can access complete information on all of our listings at:

<http://www.preferred-homes.com>

OR

call: 470-0007 Now.

We're Here To Assist You



DON'T WAIT, CALL RE/MAX FIRST!

**Thank you for making
us your #1* Local
Real Estate Team!**

WHY CALL US:

- We Are Outselling Our competition Nearly 2 to 1*
- We Have Over 410 Years of Combined Real Estate Service
- We Are a #1 Team of 30 Top Producing Full-Time Real Estate Professionals
- We Assisted 638 Families in the Andovers during 1997
- We Sold & Closed Over 2 Homes Per Day in 1997
- We Are Honest, Dependable & Hard Working

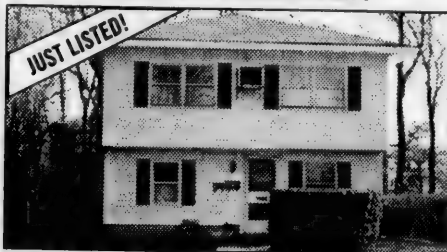
*Based on info obtained from Bay State MLS
(Andover, North Andover Combined - 12/31/97)

638
1997 YEAR END
SALES



Each RE/MAX office independently owned and operated.

NORTH ANDOVER



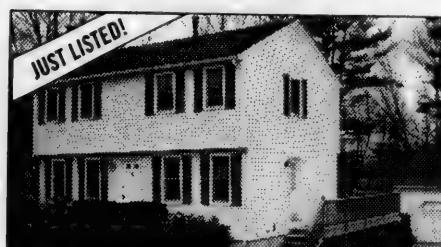
JUST LISTED!
GREAT TWO FAMILY in neighborhood of mostly single family homes. First floor, newly carpeted, features fireplace, two bedrooms and 1.5 baths. Second floor unit includes 3 bedrooms, 1.5 baths and hardwood floors. Build equity fast with rental income. **\$179,900**
CALL ELKE KAPPELER 725-5369.

ANDOVER SALUTE TO SPRING!



HISTORIC BUILDING with only eleven units has an opening!! Catch the feeling in this airy two bedroom, two bath condo that comes with fully applianced eat-in kitchen, high ceilings, two fireplaces, turret, hardwood floors and the best part is...you can walk to everything! On bus line too!! **\$189,900**
CALL CARLA POLIZZOTTI BURNS 725-5348.

ANDOVER



JUST LISTED!
BOSTON COMMUTERS - This is the Home for You! Meticulous 3 bedroom Garrison Colonial. Hardwood floored dining room. Applianced packed kitchen with tiled floor. 1.5 baths. Central Air conditioning. Security System. 2 car detached garage. **ONLY \$239,900**
CALL LILLIAN MONTALTO, #1 RE/MAX AGENT IN N.E. 687-6227.

METHUEN



"THE CAMERON" STYLE AT CHESTNUT HILLS - Gracious floor plan includes cathedral family room, walk-up attic, 24 X 24 2 car attached garage, 12 X 20 deck, central vacuum, alarm & much more. Beautiful private lot. Now available **\$259,900.**
CALL JOE FISICHELLI 725-5312.

NORTH ANDOVER



A LONG LOOK...It's a lot of house when you live in this custom-built and oh, so spacious hip roof Ranch with almost 1800 sq. ft. of living area plus 900 sq. ft. of a nearly finished fireplaced family room on the lower level. It's a real step saver with three generous bedrooms, tile bath plus shower and bath on lower level, huge sunken living room with bay window and more including two car garage. An incredible 1 1/2 acre lot in an intown location! **SUPER AT \$259,900. FOR MORE INFORMATION CALL LINDA CUTTER, EXT 353 OR 1 (800) 5 TOP PRO, CODE 201-110-3.**

ANDOVER



JUST LISTED!
9 ROOM, 4 BEDROOM, 2 BATH COLONIAL. Desirable intown location. **\$310,000**
CALL SUE PAPALIA 725-5363.

ANDOVER



JUST LISTED!
SPRAWLING FOUR BEDROOM RANCH with over 3,400 square feet of living area on 2+ acre lot. Fabulous hardwood floors throughout. This open concept home with Grand room sizes and a light, bright feeling. Two fireplaces, a two car garage and an oversized rear deck overlooking woodlands and the sunset add to this truly lovely home. Possible lower level In-Law option. **\$344,900**
CALL TOM CARROLL 725-5349.

ANDOVER

NEW CONSTRUCTION
NEAR PHILLIPS ACADEMY
\$399,900
CALL BILL BUCK 725-5364



Prudential

Howe & Doherty REALTORS®

12 Bartlet St., Andover 475-5100

Exclusive Affiliates
SOTHEBY'S
INTERNATIONAL REALTY

An Independently Owned and Operated Member of The Prudential Real Estate Affiliates, Inc.
24 Hour Home Shopping www.phdre.com



JUST LISTED

NORTH ANDOVER - Just move in! Totally updated Village Green East Townhouse. New oak & tile kitchen w/wainscoting, new bath, newly finished lower level, new carpeting throughout. A new listing by Norma King. **\$96,900**



JUST LISTED

NORTH ANDOVER - Great end unit at Sutton Pond! Beautifully appointed 2 bedroom, 2 bath with spectacular hardwood floors. \$13,000 in upgrades. You can't replace this unit for this price! A new listing by Vanessa Hunt. **\$129,900**



JUST LISTED

NORTH ANDOVER - Great views from balcony/deck in this 4 room condo with high ceilings and open floor plan. New carpets, new bath and fresh paint. Garage with lots of storage. A new listing by Pam Lebowitz. **\$99,900**



OPEN HOUSE SUN 1-3
36 Ballardvale Rd.

ANDOVER - Just Listed! Bright and sunny Cape on 1 acre private lot in South School district. Fabulous family room off recently updated kitchen, 3 bedrooms, living room w/fireplace, 3 season porch. A new listing by Barbara Moody. **\$284,900**



JUST LISTED

ANDOVER - Mint condition and lots of charm! Eight room Colonial with new maple kitchen featuring top of the line appliances. A new listing by Pam Lebowitz. VRM 34 Seller to consider offers in range **\$279,900 - \$318,876**.



JUST LISTED

NORTH ANDOVER - To be built - Country French Colonial on pristine 1.28 acre wooded lot with breathtaking views of Smolak Farm. Open floor plan includes 9 rooms, open foyer, cathedral great room. A new listing by Vanessa Hunt. **\$499,900**



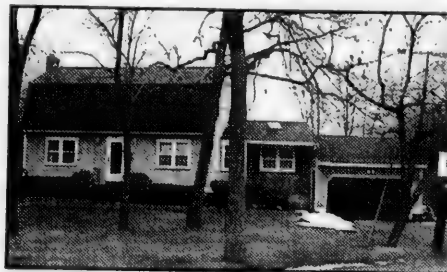
JUST LISTED

NORTH ANDOVER - Expanded Cape on superbly landscaped 2.6 acres of privacy. Features include: first floor master suite, formal dining room with French doors to back yard, AC, all hardwood, country kitchen. Abuts country club. A new listing by Doug Howe. **\$499,900**



JUST LISTED

ANDOVER - A rare waterfront property with spectacular views from almost every room. This unique home is loaded with European charm and has 9 rooms, 5-6 bedrooms, 3 1/2 baths. Master craftsmanship and style! A new listing by Cheri Apelian. **\$749,900**



NORTH ANDOVER - Great four bedroom Colonial with wonderful open kitchen, family room area and above ground pool surrounded by decking. Front to back fireplaced living room. Hardwood floors throughout. Finished lower level. **\$239,900**



ANDOVER - Mint condition 7 room, 3 bedroom, 2 bath Cape with gleaming hardwood floors. Fireplaced living room. New FHA heating system. 12' X 16' deck. Level lot. Quiet neighborhood. Walk to town. Cozy, charming and captivating. **\$259,900**



NORTH ANDOVER - Young custom built hip roof Colonial. Large bright kitchen with center island, tile floor and breakfast area. Front to back family room with cathedral ceiling. Walk-up attic. **\$337,900**



ANDOVER - Traditional Garrison Colonial on spectacular 1.4 acre lot, abutting Pike School. First floor den, kitchen w/breakfast area, 25-ft formal living room with bay windows, 3 or 4 second floor bedrooms. VRM 40 Seller to consider offers in range **\$399,000 - \$458,876**.



NORTH ANDOVER - This spacious Colonial, well-sited on a lovely street, offers central air, central vac, cathedral ceiling family room and security system. The master is a two-room suite with a whirlpool tub in the master bath. 9+ rooms, 4 bedrooms. **\$424,900**



ANDOVER - Custom built deck house by Wynwood builders. 9 rooms, 4 bedrooms, radiant heat in kitchen, central air, central vac, passive solar heating for hot water. VRM 41 Seller to consider offers in range **\$429,000 - \$488,876**.



NORTH ANDOVER - Opportunities to own a new home at Brookview Estates are going fast! Don't wait! Only one lot left in Phase One. Nine room Colonials. Kitchen detail includes Corian. Multiple designs to choose from. **Starting \$469,900**.



NORTH ANDOVER - Own a truly magnificent home. This 11 room Colonial is located on a cul-de-sac just outside the Olde Common. Features include: gourmet kitchen with white cabinets, Anderson windows, marble and granite open foyer. **\$629,900**

**COLDWELL
BANKER**

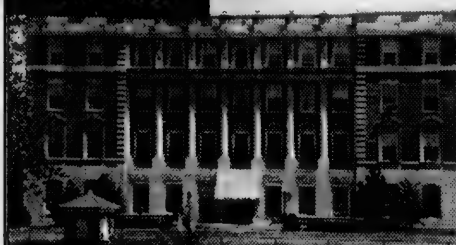
RESIDENTIAL REAL ESTATE

**HUNNEMAN
VICTOR**

Hunneman is Massachusetts' #1 Home Seller
Andover 168 No. Main Street
978-475-2201

28 Elm Street
978-475-4477

Call today to find out the benefits of listing your property with Hunneman Victor!

New Price!

In the historic Balmoral building! Top floor Condo with sunny western exposure, an easy neutral decor, master bedroom with wall of closets, deeded parking space and the convenient location you're looking for... see it today!
Call 475-2201 **Exclusive \$74,000**

COLDWELL BANKER PREMIER OFFICE

Hunneman Victor - Andover has once again been selected as Coldwell Banker Premier Offices, the highest honor given to the company's residential offices. Along with an impressive ranking in the top 10% of Coldwell Banker's 2,600 office network, this distinction reflects an outstanding team effort that upholds Coldwell Banker's superior standards of excellence in performance and commitment to professionalism.

Exceptional People. Exceptional Service. Exceptional Results.

New Price!

Heritage Green value! Spacious over 1,000 sq. ft. Condo with 25' living room, 2 bedrooms, 2 full baths, excellent amenities and a most convenient location! Just move in and enjoy!
Call 475-2201 **Exclusive \$94,900**



Enjoy the grandeur of this unique 1,200+ sf Condo at the historic Balmoral. Bright and spacious, it is enhanced by 12' ceilings, exquisite moldings, ornate marble fireplace, and rich wood accents. An ideal location near commuter bus, highways and shopping make this the perfect choice.
Call 475-4477 **Exclusive \$125,000**



Commercial zoning gives this updated antique Cape endless possibilities! Plumbing, electrical, insulation and windows are just some of the redone features. A large barn houses a finished office. Attached garage. What a value!
Call 475-4477 **Exclusive \$199,900**



In great family neighborhood! Spacious & sparkling 8 room home with contemporary flair and easy commute location! 4 bedrooms, 2 full baths, central air and so much more! Perfect for your family!
Call 475-2201 **Exclusive \$269,900**



Many upgraded features and loads of living space can be found in this award winning Fuller Pond "Parker" unit, featuring 3 bedrooms, 2 full plus 2 half baths, delightful sunroom, and kitchen with direct garage access. Enjoy private and elegant living in this terrific setting.
Call 475-4477 **Exclusive \$295,000**



Terrific four family home, sited in downtown North Andover and zoned general business, includes 3 bedrooms, living room, dining room and kitchen in each unit. ID#13294
Call 475-4477 **Exclusive \$334,900**



Smashing young Colonial on cul-de-sac! Just move in and enjoy this immaculate 8+ room, 4 bedroom, 2.5 bath Colonial with elegant French doors in formal living room, cathedral ceiling family room, bay window breakfast area off eat-in kitchen, 2 finished room in the basement ideal for office/exercise rooms, central air, security system & so much more!
Call 475-2201 **Exclusive \$349,900**



Custom home to be built on 2.11 acres of land abutting Deer Jump Reservation. Home will have 3,000 sq. ft. of living space, 9 rooms, 4 bedrooms, 2.5 baths, 1 fireplace, plumbed for central air, vac & security. Still time to participate in design!
Call 475-2201 **Exclusive \$409,900**



A home similar to the one featured here is currently being constructed on a beautiful & private woody acre lot! Features will include: spacious custom kitchen, fireplaced family room and living room, study, 26 x 16 master bedroom, hardwood floors... pick your own finish and colors on this exciting new home which can be ready for April!
Call 475-2201 **Exclusive \$469,900**



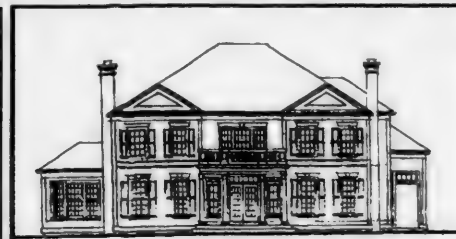
Sparkling and spacious young 9 room Colonial, set on over an acre on a desirable cul-de-sac, offers gleaming hardwood floors, beautiful detailing, central air, and sprinkler system. Just move right in!
Call 475-4477 **Exclusive \$474,900**



This young Colonial has it all! Over 3,300 sf with bright & airy interior, many upgraded features, 9 rooms, 3 1/2 baths, gas log fireplace, central air, ceiling fans, hardwood floors, walk-up attic, incredible master suite with his & her baths, lushly landscaped grounds with sprinkler system and located on a lovely circle convenient to Rt. 93!
Call 475-2201 **Exclusive \$529,900**



Sited on over an acre in a superb location is this well maintained 4 bedroom, 2 full bath Ranch-style home. Add your own special touches to make this home your own!
Call 475-4477 **Exclusive \$264,900**



Privately situated in historic Shawsheen with scenic pond views, this stately 11 room brick front Colonial will be built to exacting standards. Two stairways will service a stunning interior with a grand entry foyer, custom maple kitchen, and master bath with marble floor. A unique opportunity! ID#13014
Call 475-4477 **Exclusive \$739,000**

**HUNNEMAN
ON CALL
24 HOURS**

www.hunneman.com
Call (978) 443-0077 enter ID#
Property Information 24 Hours a Day, 7 Days a Week

**HUNNEMAN
ON LINE**

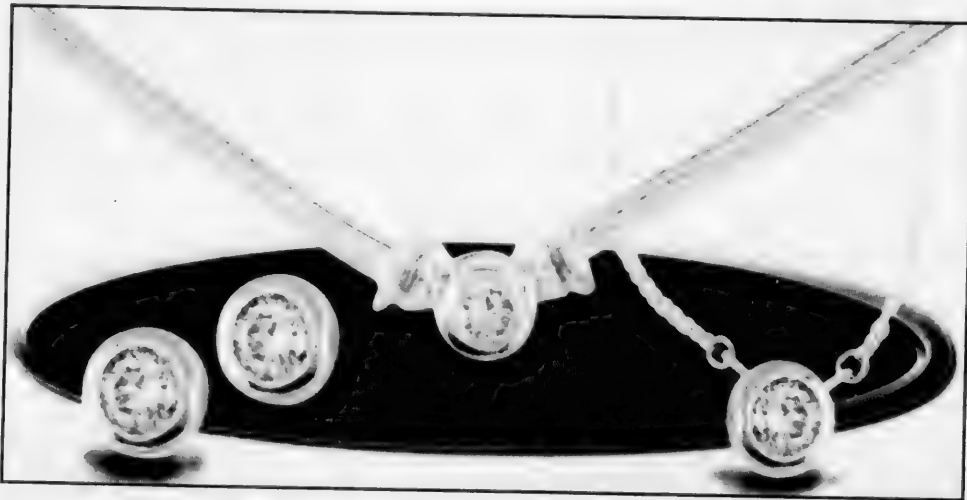
March 12, 1998

ANDOVER TOWNSMAN

Thursday



Don't just give me sparkle ...
... give me fireworks!



From our diamond bezel and diamond band collections.

WE BUY
GOLD & DIAMONDS

NAZARIAN'S

Authorized Service Available On
ROLEX WATCHES

Main Street, Andover, MA
(978) 475-8202 • Mon.-Sat. 9-5:30 & Thurs. 'til 7

Best in Quality • Best in Price • Best in Service

Lechmere Plaza, Rt. 28, Salem, NH
(603) 893-1600 • Mon.-Sat. 10-6 & Friday 'til 8

ANDOVER CHIMNEYS
NEW ROOFS • ALL TYPES OF MASONRY
Brick, Block, Stone, Cement - Repair Specialist
CHIMNEY ...
Cleaning • Repairing • Rebuilding • Silencing • Pointing
Cap Installation / Est. 1971
FREE ESTIMATES - FIND US FAST IN THE YELLOW PAGES
683-5139 Anytime

SEPTIC SERVICE
Bateson Enterprises, Inc.
ANDOVER, MA
Family Owned and Operated Since 1950

SEPTIC CERTIFICATIONS - MASS TITLE V
PUMPING • REPAIRS • INSTALLATIONS
SERVING: ANDOVER • NORTH ANDOVER • METHUEN
24 HOUR ANSWERING SERVICE
(978) 475-4786

Planning to build or remodel?
Call
EMH Construction Corp
of Andover
475-8203
Why?
Ask our satisfied customers!
DESIGN BUILD AVAILABLE
MA Home Improv. • 01850-09 • MA Lic. 006262

Back Page Advertising
Is Now Available
Cost Is \$55.00 per week / 52 weeks
Please Call 475-1943
For More Information
ANDOVER
TOWNSMAN

Di Zoglio Painting
& Decorating

Christine M. Di Zoglio
Interior Painting & Wallcovering
Call Christine (978) 689-4007
Exterior Painting
Call John (978) 683-7000
A Graduate of The American School of Paperhanging Arts

JAFFARIAN
VOLVO • TOYOTA
THE DEAL BEATERS
If You Buy A New Or Pre-Owned
Car Or Truck Anywhere Else
YOU'LL PAY TOO MUCH!!
312 RIVER STREET, HAVERHILL, MA
800 352-8551

Coming April 9th
SPRING CAR CARE
a special section
Advertising Closing Date is April 1
PLEASE CALL 475-1943
For Information and Space Reservations
ANDOVER
TOWNSMAN

Rockingham
TOYOTA • DODGE • NISSAN
ROUTE 97, MAIN ST.
SALEM, N.H.
603-893-3525
We Will Beat Any Bonafide Deal

CLOSE-UP
A Special Section
on Business in Our Area
Coming in **The TOWNSMAN**
MARCH 19th
Advertising Deadline is March 11
For Space Reservations and Information
Please Call: 475-1943

NEW HAMPSHIRE'S
VERY OWN ORIENTAL
RUG & CARPET
SUPERSTORE
Thousands of Rugs
at Low Discounted Prices
"We will not be undersold"
Rug Depot of Nashua
1-800-733-4784

Professional
ORIENTAL RUG
CLEANING & REPAIRS
Full Service - Free
Appraisals with Cleaning
"FORCE FIELD PROTECTION"
Call & See What's New in The Industry
Rug Depot of Nashua
1-800-733-4784

Painting Improvements
Wm. LAWRIE

Interior
& Exterior
PAINTING
WALLPAPERING
Call: **475-0924**

NEW!

Let the Sun Shine In!

UltraLine™ WINDOW SYSTEMS

Create a beautiful open view!

Now with 10% more glass than our standard vinyl replacement windows.

Sleek, new UltraLine Windows from PG Vinyl Windows can make all the rooms in your home look bigger, brighter and feel more cozy.

That's because we've engineered every frame and jamb of UltraLine Windows from the most technologically advanced vinyl available. The increased strength allows us to make each window bigger. And more glass means more glorious sunshine in every room!



- Superior-quality vinyl maintains shape, integrity and color for the life of the window.
- Multichambered Air Frame design adds strength, seals out drafts and creates an insulating line of defense against the elements.
- Exclusive PG Vinyl Windows Slope Sill drains water away. Keeps windows and sills cleaner year-round and prevents frozen windows in winter.
- PG Vinyl Windows Barrier Screen keeps bugs out and lets cooling summer breezes flow!

UltraLine Windows feature Tilt-In Technology. Cleaner glass in a jiffy!

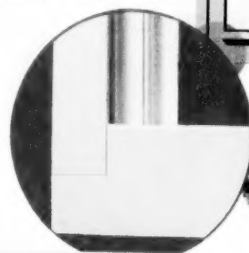
Nobody likes cleaning windows. But dirty windows make a house seem dark and dreary. UltraLine Windows clean almost effortlessly thanks to easy-operating Tilt-In Technology. Clean your windows in a fraction of the time and enjoy your view!

UltraLine Windows add value to your home.

PG Vinyl Windows replacement windows have always been a smart investment in your home because they are the highest quality for the best price, last longer and are virtually maintenance free.

Scientifically formulated vinyl gives a sleek architectural look.

Now, PG Vinyl UltraLine Windows look even better! By using scientifically formulated pure vinyl, we improved the architecture of the design with a sleek, new appearance, more glass and improved strength, durability and color.



PG Vinyl Windows Step-Jamb construction combined with our exclusive Air Frame seals out weather and cold.

Our Maine craftsmen engineer your UltraLine Windows for a lifetime of airtight performance. By carefully assembling the insulating glass under temperature-controlled conditions, we eliminate the need for heat-robbing metal spacers. All sash surfaces include double weather stripping to eliminate air leakage. And our superior Step-Jamb construction locks out drafts. Your new UltraLine Window System is built to last a lifetime.



10% more glass means more sun, brighter views. A difference you'll see and feel with UltraLine Window Systems.

Everyone will appreciate the beauty and the comfort of rooms with new UltraLine Windows.

Call PG Vinyl Windows today and start enjoying the cozy comfort of your entire home. UltraLine Windows install quickly. In less time than you could paint or wallpaper, you can change the look and feel of every room in your home.

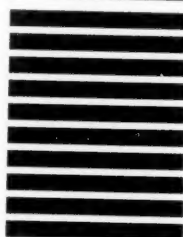


With more than 500,000 windows built, the design team at PG Vinyl Windows is ready to answer your questions and start creating custom-size UltraLine Windows for your home.

FREE
Free installation when you peel off the special gold label and apply to the other side of this card.



NO POSTAGE
NECESSARY
IF MAILED
IN THE
UNITED STATES



BUSINESS REPLY MAIL

FIRST CLASS MAIL PERMIT NO. 15 WESTBROOK, ME

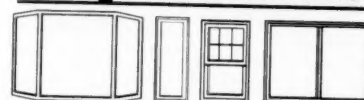
POSTAGE WILL BE PAID BY ADDRESSEE

**PG
Vinyl Windows.**

865 Spring Street
P.O. Box 558
Westbrook, ME 04098-9987



**PG
Vinyl Windows.**



1-800-477-0066

Call now for a free estimate on UltraLine Windows.
PG Vinyl Windows · Our 51st Year
www.pgwin.com

PG UltraLine™ Vinyl Replacement Windows are the best value for your money!

You can **WIN**
a houseful of windows!

And you get
free installation
with your order
when you act now!



New UltraLine Windows are the easiest home improvement you can make this year!

One call ... and what a difference!

UltraLine Windows make every room in your home brighter and more beautiful!

More than 25,000 customers enjoy the warmth, the beauty and the convenience of PG Vinyl Windows. Here's why ...

You'll own the best made windows in New England.

All PG UltraLine Windows are made from premium-quality materials to withstand the harshest weather — from decades of searing summer heat waves to brutal winter deep freezes.

You'll enjoy a more comfortable home.

You'll be amazed at the difference PG UltraLine Windows will make. Superinsulating glass with "Low-E" coating keeps your home warmer in winter and far cooler in summer. "Low-E" also reduces fading on upholstery and drapes.

Your home will look better inside and out.

PG Vinyl Windows look new year after year. No painting, no rust, no peeling, no cracking. PG Vinyl Windows tilt in for easy cleaning.

Year-round installation!

Installation is lightning fast — you'll be enjoying your new windows in about a day — it's that fast and that easy to make your home more beautiful, sunny and bright!

Factory-direct prices and financing.

PG Vinyl Windows are an affordable way to make your home more attractive. Low factory-direct prices ... and financing plans, including Senior discounts, make PG Vinyl Replacement Windows your best home-improvement investment. Our transferable lifetime warranty protects the value of your investment while adding to your home's resale value.



**PG
Vinyl Windows.
1-800-477-0066**

*1. Sweepstakes open to residents of New England and New York homeowners only. Absolutely no purchase necessary. Void where prohibited. 2. Grand Prize is a houseful of windows, (item 12). 3. All entries must be received by noon, 12/31/98. Grand Prize drawing will be held on or about 1/15/99. Prize winner will be notified by us. 4. If winner cannot accept the prize for any reason, it will be forfeited and awarded to an alternate winner. Prize cannot be transferred or redeemed for cash. All taxes are the responsibility of the winner. Consent to use name and photos for advertising purposes may be required without any further compensation. 5. One entry per household only. PG Vinyl Windows employees and their families are not eligible. Not valid with any other offer or for commercial properties. MA REG # 122201 - CT REG # 153606 ©1998 PG Vinyl Windows

WIN a houseful of windows!*

You can win up to 12 windows! Just call 1-800-477-0066 or mail in the postage paid reply card to enter. No obligation. Complete sweepstakes rules below. Open to residents of New England and New York. May not be combined with any other offer.



Act now for free installation!

For a limited time, you can also receive FREE installation. So call now and enjoy the savings as you enjoy your new UltraLine Windows.

What your neighbors already know is true:

PG Vinyl Windows is a company you can trust.

"This is the most comfortable winter we have spent in years. We have saved over 300 gallons of oil and possibly more."

From Hollis, NH

"Excellent! We are pleased with how the windows look from the inside and the outside."

From Windsor, CT

Call 1-800-477-0066 or send coupon

803ANDB

Office Hours: MON-THU 8AM - 9PM; FRI 8AM - 5PM; SAT 9AM - 12NOON



Yes!

I want a free estimate for PG Vinyl Windows UltraLine replacement windows. I am under no risk or obligation, so please enter me in your "Houseful of Windows" Sweepstakes!

Place Free Installation Sticker Here!

Please complete and send.

MY HOME IS A: ☐ SINGLE FAMILY ☐ CONDO ☐ MOBILE HOME ☐ OTHER
YEARS IN RESIDENCE: ☐ 1-10 ☐ 11-15 ☐ 16-20 ☐ 21+
ARE YOU CONSIDERING: ☐ REPLACING WINDOWS? ☐ SIDING? ☐ WINDOWS AND SIDING?
ARE YOU INTERESTED IN: ☐ ULTRALINE WINDOWS? ☐ SLIDING DOORS?

NAME _____

ADDRESS _____

CITY _____

STATE _____

ZIP _____

HOME PHONE () _____

Is it more convenient for you if we call you at a daytime phone number?

DAYTIME PHONE () _____

TIME AVAILABLE _____

Requests received now qualify for FREE INSTALLATION and are automatically entered into the "Houseful of Windows" Sweepstakes. All questions must be answered to be eligible to win. Entries must be received by December 31, 1998.

**PG
Vinyl Windows.**

“Selectman Candidate Nieves Hears You and Delivers”



Ruben Nieves

A 10-year resident who will work to:

1. Solicit corporate funds for youth center
2. Expand senior citizen facilities & programs
3. Improve sewer system
4. Strengthen communication among town hall, school committee, selectmen

A Team Builder with Public & Professional Experience

- Appointed by Governor Weld to a statewide commission
- Twice elected Merrimack Valley Chamber of Commerce Chairman
- Served on Secretary of Education team to strengthen statewide programs
- Transformed non-profit clinic from red ink to black
- Manages human resources department at Rich Products/Westborough
- Holds Master of Business Administration degree
- Married 15 years; a daughter 14, a son 10

Your Next Step

Friends of Ruben invite you to hold signs, host coffees, solicit voters or contribute funds. Please call Frank Nigh at 475-2551 or mail contributions to 11 Stevens Circle, Andover, MA 01810. Thank you for your support!

Vote for Ruben Nieves for Selectman on March 24

Paid for by The Committee to Elect Ruben Nieves. Treasurer, Frank Nigh: 475-2551

"Selectman Candidate Nieves Hears You and Delivers"



Ruben Nieves

A 10-year resident who will work to:

1. Solicit corporate funds for youth center
2. Expand senior citizen facilities & programs
3. Improve sewer system
4. Strengthen communication among town hall, school committee, selectmen

A Team Builder with Public & Professional Experience

- Appointed by Governor Weld to a statewide commission
- Twice elected Merrimack Valley Chamber of Commerce Chairman
- Served on Secretary of Education team to strengthen statewide programs
- Transformed non-profit clinic from red ink to black
- Manages human resources department at Rich Products/Westborough
- Holds Master of Business Administration degree
- Married 15 years; a daughter 14, a son 10

Your Next Step

Friends of Ruben invite you to hold signs, host coffees, solicit voters or contribute funds. Please call Frank Nigh at 475-2551 or mail contributions to 11 Stevens Circle, Andover, MA 01810. Thank you for your support!

Vote for Ruben Nieves for Selectman on March 24

Paid for by The Committee to Elect Ruben Nieves, Treasurer, Frank Nigh: 475-2551